WEATHER DATA APPEAR ON PAGE 22

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PARIS, WEDNESDAY, JULY 17, 1985

Reagan to Go Ahead With Summit

Plans to Meet With Gorbachev Despite Surgery for Cancer

WASHINGTON - President of sympathy from Mr. Gorbachev. Ronald Reagan, continuing to recover from cancer surgery, authorized administration officials Tuesday to begin preparations for his planned summit meeting with the Soviet leader, Mikhail S. Gorbachev. in November.

The chief White House spokesman, Larry Speakes, said a 10-person team would leave Thursday to make arrangements in Geneva, where the summit meeting is to be. beld Nov. 19 and 20. It was the first official word that

President Reagan intended to go ahead with the summit despite the major intestinal surgery he underwent Saturday for the removal of a tumor that was found Monday to

Mr. Speakes said President Reagan's doctors described him Tues-day as recovering well from the surgery and displaying "excellent

"His condition is excellent," Mr. Speakes said, and his vital signs

"are within normal ranges." Mr. Reagan's doctors told him Monday that the 2-inch (51-millimeter) polyp removed from his intestine Saturday was cancerous. But they said that there was no indication the cancer had spread and that it appeared unlikely that

They also said there was no apparent need for radiation treatment

state political trip, instead stayed to serve as a stand-in for Mr. Reagan at meetings Wednesday and Thursday with members of Con-gress on the president's tax over-haul plan.

couragement, he said.

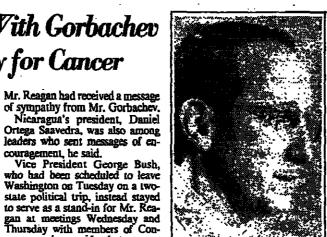
Mr. Speakes said Mr. Reagan had a 20-minute meeting on Tuesday morning with White House chief of staff, Donald T. Regan. On Monday, the president signed an executive order creating a

commission to review defense con-tracting practices, Mr. Speakes Mr. Reagan's doctors said Mon-

Dr. Steven Rosenberg, chief of surgery at the National Cancer Inprovided Mr. Reagan with the best chance of being cured.

"There is greater than a 50-per-cent chance that the president now has no cancer whatsoever," he said. "The president's recovery is proceeding in a flawless fashion."

He said that cancer is not an unusual disease in men as old as



Dr. Steven Rosenberg

always advises them to "resume their full and complete activity."

White House officials say that Mr. Reagan's schedule has been cut back but that he still plans to meet next week, at least briefly, with China's president, Li Xiannian.

President Reagan, the oldest day that he would probably be out of the hospital within seven or eight days and fully recovered in six to and one-half years left in his second four-year term.

Vice President Bush, who briefly was assigned Mr. Reagan's presi stitute, said that the surgery had dential powers Saturday when the provided Mr. Reagan with the best president was under anesthesia. currently appears to be the front -runner for the 1988 Republican presidential nomination.

In transferring his powers, Mr. Reagan became the first president to follow procedures similar to those in Section 3 of the 25th iment of the-Constitution.

Experts Share Optimism on Rest of Term By Susan Okic and Cristine Russell Washington Post Service WASHINGTON — Medical experts interviewed about President Ronald Reagan's cancer agree with his doctors' assessment that there is a better than 50-50 chance that his tumor is permanently cured, but they add that the cancer's penetration into the muscle layer of the colon is a serious complication rais-

ing concern about his future health. Some of the doctors interviewed expressed confidence that the president would finish his term without further evidence of cancer.

"He has an excellent probability that he will do very well during the remainder of his term in office," said Dr. Donald A. O'Kielfe, a Washington gastrocuterologist al-filiated with George Washington University. "He is not likely to be disabled within the next three

Others had a gloomier view. "It's not such a great report," said one National Institutes of Health surgeon familiar with the case. There's a 50-percent chance that the president is going to do well, but unfortunately a 50-percent chance that he is going to do poor-

Several doctors said again Monday that Mr. Reagan's prognosis might have been better if the tumor had been discovered and removed 14 months ago, when the first polyp was discovered in his colon. Some experts had previously questioned why the president's physicians waited so long to give him a thorough bowel examination that would have detected the growth, which must have been in his colon for several years.

Based on the pathological grad-ing of Mr. Reagan's tumor, which had invaded the muscular middle layer of the large intestine's wall, the president has about a 50- to 75percent chance of surviving the next five years with no recurrence of his cancer. This would be considered almost equivalent to a permanent cure, because only 5 percent of cancers recur after live disease-free

Experts said that the most disturbing aspect of the pathologists' findings was that the tumor had breached the "basement" meminner lining of the large intestine from the middle layer.

al Cancer Institute pathologist.



Vice President George Bush and Nancy Reagan at a White House concert on the South Lawn for the diplomatic community. Mrs. Reagan was officially representing her husband.

Fed Raises Its Money-Growth Target In Effort to Stimulate U.S. Economy

By John M. Berry

Reserve has sharply raised its mon-ey supply growth target this year as pace targeted by the Fed for this part of a policy intended to inject year. life into a sluggish economy.

In a mid-year report to Congress decided to incorporate most of the made public Tuesday, the central first half's money surge into the bank said the higher money target base from which its future growth the year, as long as initation pressures remain contained."

from between 2.75 percent to 3 percent, after adjustment for inflation, the Federal Open Market Committheir forecasts for 1986 show real percent to 7-percent growth.

GNP rising at a rate of 2.5 percent

The policy group also reaffirmed GNP rising at a rate of 2.5 percent to 3,25 percent rate.

While the economy grew at less percent growth for M-2, a broader

half of this year, the most closely cludes savings and small time de-Washington Post Service watched measure of money, M-1, WASHINGTON—The Federal shot up at a 10.5-percent rate, well

Technically, the Federal Reserve

percent to 8-percent growth, using

from the fourth quarter of 1984 to tee, set the new range at a meeting the fourth quarter of this year. Sim- last week. The group also set a ilarly, the "central tendency" of tentative target range for 1986 of 4-

its 1985 target of 6-percent to 9than a 2-percent rate in the first measure of money that also in-

Heinrich Böll

Nobel Winner

By Eric Pace

ture, died Tuesday in Cologne.

renewal of German literature'

sensitive skill in characterization."

citizen to win it since Thomas Mann in 1929 — his popularity and

prestige in Europe were phenome-

nal. More than any other German

writer he constituted a link be-

tween capitalist West Germany,

and Communist East Germany,

His work was praised by Marxist

critics throughout the Communist

bloc, despite the fact that he was a

As both a writer and an activist,

Mr. Boll was a perennial critic and

foe of establishments, bureaucra-

cies and inhumane rules - of any

kind of oppressive institutionalized

dead are in order and obey all the

most of his life. Cologne was the

Nobel prize committee called his

called the "natural human into-

"most grandly conceived work."

Roman Catholic.

Dead at 67;

posits, most money market mutual fund shares and other items. It similarly reaffirmed a 6-percent to 9.5percent target for M-3, a still broader measure that also includes

large time deposits and other items. Even the new higher range for M-1 assumes that money growth in cluded that the British fans were the second half of this year will run would be consistent with some will be measured. The new target at only about half its pace in the what more rapid economic growth than characterized the first half of rency in circulation and checking down substantially. It will again omb should bear responsibility. He down substantially, it will again omb should bear responsibility. He

grouping of individual economic \$582.5 billion as a base. Previously, pace of the first half," the report forecasts, indicated they expect the base was the fourth quarter, said, "and the lower part of the gross national product to increase 1984 average "This range contemplates a subrelatively slow growth should the recent velocit decline be reversed and economic growth be satisfac-

> Federal Reserve Chairman Paul A. Volcker told reporters, "I am as concerned about inflation as I have ever been." The new targets do not represent a "vielding on inflation." he declared.

Belgium To Hold **Early Poll**

King Baudouin Rejects Cabinet Offer to Resign

By Steven J. Dryden International Herald Tribine BRUSSELS - Prime Minister Wilfried Martens said Tuesday that Belgium will hold general elec-tions in October, two months earli-

er than scheduled.
The announcement came after King Baudouin refused to accept his government's resignation. Mr. Martens tendered the resignation after one of the four parties in his center-right cabinet withdrew over the refusal of the interior min-

ister to take responsibility for the May 29 soccer riot in Brussels, in which 38 persons were killed. The king's rejection came after he consulted with Mr. Martens and other political leaders.

The king has refused the resignation," Mr. Martens said. "The government will go ahead for a restricted period of time with a minimum program." He said that elections scheduled for December would be held in October.

The French-speaking Liberal Reform Party, in a move many observers saw as a bid for votes in the elections, withdrew from the government coalition on Monday. It said it could only remain in the government under "honorable conditions." This was taken to mean the resignation of Interior Minister Charles-Ferdinand Nothomb.

Following the king's decision, the party said it would stay in government "because of the superior interests of the state," but warned that the continued backing of Mr. Nothomb by his party, the French Social Christians, could block the work of the coalition in its remain-

ing months.

The soccer riot occurred when fans of England's Liverpool team attacked supporters of Juventus of Turin at the European Cup Final at Brussels's Heysel stadium.

A parliamentary inquiry conprimarily to blame for the violence. ejected demands for his

Although the king has little say in the day-to-day running of the government, he plays a key role during the country's frequent leadership crises by mediating between the numerous political parties.

Mr. Martens's spokesman said it would have been technically impossible for the king to accept the resignation now, dissolve the parliament and call elections. The elections must be held within 40 days, which would mean they would come during August when much of the country is on vacation.

Mr. Martens's current coalition, formed in December 1981, has come close to setting a record for longevity among the 32 govern-ments that have ruled Belgium since World War II. He led four other governments between 1979 and 1981 before putting together a

more durable team. The frequency of change has led to the use of shorthand by Belgian newspapers, who refer to the goveroment by the name of the prime minister and a Roman numeral signifying the number of coalitions he has led. The present government is known as "Martens V."

In the view of some of his political aides, the durability of Mr. Martens's government had itself created the conditions for political maneuvering by the coalition partners, each nervously jockeying for advantage in the pre-election peri-

"This is the price we are paying for an unusual phenomenon in Bel-gium — the stability of the govern-

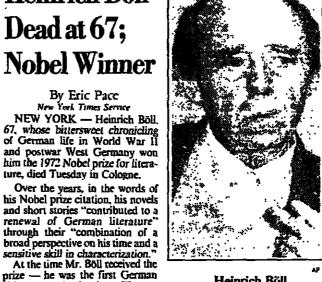
cence" of ordinary people, and he

born Dec. 21, 1917, in Cologne, As a student he was one of the few boys in his class who did not join the Hitler Youth.

"The Nazi period could have happened only in Germany." he said later, "because the German "Life is contradictory to law and education of obedience to any law order," he said once. "Only the and order was the main problem. It wasn't that people were worse than others. It also had to do with a

With the outbreak of World War II, he was assigned to a front-line infantry unit. He served on Germany's East and West fronts, was wounded four times and, as he later His sympathies lay with what he recalled, "became convinced of the (Continued on Page 2, Col. 2)

resist, not only physically but men-



Heinrich Böll

lovingly celebrated its survival despite the horrors of World War II and despite what he saw as the evils where he was a best-selling author, of the West German society that grew from its ashes. One such innowhere his works came to be the cent was Leni Pfeiffer, the longmost popular West German fic-tion.

suffering protagonist of "Group Portrait With Lady." who remained indifferent to property and

Much of Mr. Böll's literary out- certain exhaustion and inability to

INSIDE ■ Italy's Fiat told U.S. officials

it wanted to compete for work in the SDI program. Page 2. ■ Five members of an alleged smuggling ring were accused of shipping equipment for U.S. lighter jets to Iran.

■ The U.S. Army said an officer was injured in East Germany in a crash with a tailing Soviet vehicle

BUSINESS/FINANCE

■ British industrial production increased I percent in May, according to preliminary government figures.

■ Citicorp reported its secondquarter earnings rose 22 percent despite an increase in its loan loss reserve. Page 15.

TOMORROW

Los Alamos, N.M., where nuclear weapons were born, has learned in 40 years to live with and prosper from the bomb.

Uncertainties Dampen Expectation About a Quick Return to Oval Office By Lou Cannon WASHINGTON - The disclosure that the tumor

to resume a full and normal schedule. The strength of this president has always been an

optimism and vigor that seems to overwhelm all obstaout of this with the same qualities, he's enhanced. If he doesn't — well, that could be a different thing."

Mr. Reagan's reaction to the diagnosis was charac-teristically optimistic. The chief White House spokesman, Larry Speakes, said Monday that the president still expected to leave the hospital in seven to 10 days and resume his duties "without restrictions." Michael K. Deaver, a longtime intimate of the Reagans and former deputy White House chief of

Being the optimist he is, he's fully convinced that But administration officials acknowledge uncer-

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tainty about the public reaction to the symbolism of

is a greater than 50-percent chance that the president now has no cancer whatsoever" and that the surgery had "completely cured" him, two questions preoccu-pied the administration after the diagnosis.

Donald T. Regan, has emerged as the central figure. The second was the functioning of what might be

symbolism, one administration official observed that brane—the barrier that divides the Mr. Reagan's planned August vacation at his ranch near Santa Barbara now assumed an unusual

berg, chief of surgery at the National Cancer Institute, removed from Ronald Reagan was malignant has cast uncertainty over his presidency despite the assurances of doctors and administration officials that he is likely

As an example of the importance of presidential

vacations riding and clearing brush, vigorous activity al Cancer Institute pathologist for anyone recovering from a major operation. The When a cancer penetrates below president is expected to be still recuperating when he the basement membrane into the

(Continued on Page 2, Col. 4)

the statement made Monday by Dr. Steven Rosenas he opened a news conference: "The president has Although Dr. Rosenberg quickly added that "there

The first was the day-to-day management of the presidency, in which the White House chief of staff,

called the symbolic presidency, at which Mr. Reagan and his managers have usually excelled.

gnificance. "It clearly has begun some Mr. Reagan customarily spends his time on these phases of invasion," said a Nation-

NEWS ANALYSIS

staff, said that the president and Nancy Reagan both had been "calm and realistic" about the news. "I don't see a major change in his artitude." Mr. Deaver said.

leaves for the ranch on Aug. 14 and his activity, or lack muscle, he added, "it enters the of it, is likely to be a focus of commentary. The realm where blood vessels and lym-(Continued on Page 2, Col. 5)

U.S.-Soviet Arms Talks

Recess, Still Deadlocked GENEVA - The United States and the Soviet Union ended the second round of new arms control

Initiative, a \$26-billion research program that is intended to develop an anti-missile shield in space. The chief Soviet negotiator, Vik-

tor P. Karpov, said: "There has been no progress and it's not our fault." The talks are to resume in Max M. Kampelman, the chief intransigent style of Mr. Gromyko, U.S. negotiator, said later in a statement that "in a negotiation as ister ended two weeks ago when he complex as this one an agreement will not be easily or quickly arrived dent. at." In contrast to Mr. Karpov's comments, Mr. Kampelman said, say it is premature to assess wheth-"But we do note a greater emphasis er Mr. Gorbachev will aggressively on dialogue and a lesser emphasis

tegic Defense Initiative.

The Soviet Union has said that no progress can be expected on the military. But the analysts bereducing the superpowers' arsenal lieve that Mr. Gorbachev appears of long- and medium-range nuclear to have acquired the authority and I missiles unless the United States political clout to reach an arms abandons the research program.

The final meeting of the second round of talks ended with a session at the Soviet mission in which three negotiating teams discussed long range nuclear missiles, medium -range missiles and space weapons.

■ No Breakthrough Seen

ingion Posi reported earlier from When the negotiations resume in Soviet leader, Mikhail S. Gorba-

cials are skeptical of chances for a tiating room.

breakthrough, and Lord Carring-ton, the secretary-general of the North Atlantic Treaty Organization, has said that no real movetalks Tuesday with the negotiations ment toward a pact should be exstill deadlocked over the U.S. Strapected for at least another year.

Mr. Gorbachev's swift consoli-The Reagan administration has instructed its representatives not to negotiate on the Strategic Defense dent enough to begin an initiative to reach a quick accord, so that Soviet resources could be concentrated on economic reforms rather than on new weaponry. After two rounds, Mr. Gorba-

tions and tactics have reflected the

was elevated to the post of presi-Senior administration officials pursue an arms control agreement. if only for economic reasons, or continue the huge investments in

agreement early, if that is what he U.S. negotiators are understood to be disappointed - but not surprised - at the refusal by their Soviet counterparts to put forward ideas or suggestions that would indicate an early willingness to compromise at the arms talks, which

opened in March. William Drozdiak of The Wash-Only the atmosphere at the negoviet negotiators now much less stri- a last-minute agreement. September, there is scant expecta- dent than during the first round, tion that either side will offer a new gambit to end the stalemate before cans about the risks of Mr. Rea-President Ronald Reagan and the gan's Strategic Defense Initiative. plan, which he pushed through the Soviet leader, Mikhail S. Gorba-Members from both delegations cabinet during a 24-hour meeting chev, meet in Geneva on Nov. 19. also are engaging in more frequent that ended July 1. Even then, senior Western offi- informal contacts outside the nego-



Viktor P. Karpov, left, greeting Max M. Kampelman before Tuesday's talks in Geneva.

Israel-Union Agreement Averts Strike

By Edward Walsh

Washington Post Service JERUSALEM - After two eeks of high-level talks. Israel averted a general strike as the government's latest economic austerity plan survived its initial test with the

powerful trade unions. The strike, which had been threatened for Tuesday by the Histadrut, the trade union federation, was called off at dawn after the negotiations between the labor fedtiations has improved, with the So-eration and senior officials reached

> victory for Prime Minister Shimon Peres and his economic austerity gan negotiations with the govern-Mr. Peres said at the time that

the Israeli economy faced "total

The agreement was an important

collapse" without the austerity open-ended strike if the talks measures, which included a large currency devaluation, a sharp cut in government subsidies and a ic austerity plan - the third de-vised by the national unity governthree-month wage and price freeze

to reduce workers' real incomes. The accord Tuesday set the levels for the cost of living compensation Israeli workers will receive in August and September, partly offsetting the income erosion that will result from austerity measures. The government also agreed to

drop its planned use of emergency regulations to dismiss up to 10,000 public employees. Instead, it will continue to negotiate with the Histadrut over the numbers to be dismissed and the process for this. The Histadrut responded by calling a 24-hour strike, and then be-

ment while threatening an

Had that happened, the econom-

ment here since it came to power in September — might have collapsed before it was enacted. Speaking at Kfar Tavor, Mr. power Peres bailed the union agreement as an important step toward ending

Israel's steady economic decline.

"I felt that we were right on the laws."

verge of deterioration and that acute, painful decisions had to be put was set in the Rhineland, where taken immediately," he said in defense of his austerity plan.

"But I will not conceal my satis-action that this morning we Portrait With Lady," which the faction that this morning we reached an agreement with the Histadrut, and we are all working out of mutual understanding," he add-

TURIN - Fiat SpA. Western Europe's largest automobile company, is ready to par-ticipate in research for the U.S. Strategic Defense Initiative, Giovanni Agnelli, chair-man of the Italian company, said in an inter-

Fiat officials said a company representative would soon be based in Washington to help Fiat compete for contracts for the space-based American defense program.

the Fiat decision a "highly encouraging" development in U.S. efforts to enlist foreign participation in the space defense program. Fiat, which generates half its annual sales 24 trillion lire (\$12.9 billion) outside auto-

making, has already outlined its potential for SDI research, primarily in the fields of rocketry, robotics and laser weapons. Mr. Agnelli said Monday. The proposals were recently made available to U.S. officials in Washington, the company said.

ka, a French-sponsored program to develop high technology in Europe.

I believe both SDI and Eureka can be

done, but we are going ahead with the U.S. program first because it is ready with financing, staff and will start soon," Mr. Agnelli

He added that Fiat had the Italian government's approval "to go ahead with SDI, while waiting for Eureka."

A number of large West European companies are studying a role in the U.S. program, A senior U.S. official on Tuesday termed and some have expressed interest directly to the Reagan administration. But Mr. Agnelli's comments were believed to be the first public statement by the head of a leading European corporation pledging his company to a direct role in both the U.S. program and

> Eureka was launched by France three months ago as a response to the Space Defense Initiative. It will be the focal point of a meeting of high-ranking officials from 17 European countries that begins in Paris on

nology projects that might be started under program that does not relate predominantly Eureka and to seek ways of organizing and financing the program. Eureka's budget has Mr. Mitterrand has repeatedly said that been estimated at 55 billion francs (\$6.29 the French government would not particibillion) over five years.

No commitments have been made by any government although the idea was endorsed at the European summit meeting in Milan last month and the upcoming meeting in

An aide to Roland Dumas, the French minister of external relations, said, "We hope to come up with answers for industrialists, such as Mr. Agnelli, who want to know what Eureka is, as well as for governments attending the Eureka conference that might want to participate." Mr. Dumas will host the Paris meeting along with Hubert Curien, minister of research and technology.

Mr. Agnelli's comments supported the conclusion drawn by Vice President George Bush during his European tour earlier this month that SDI and Eureka were compati-While Fiat is proceeding with plans to bid on SDI contracts. Mr. Agnelli said, the company would also seek to participate in Eure-

pate in SDI, but that French companies were

Mr. Agnelli said that participation in the U.S. program could have "colossal implications" not only for Fiat but for the future development of high technology in Europe. Europe is out of most Pentagon programs but this represents a major opportunity."

Spending on the Strategic Defense Initiative, which is expected to begin by the end of this year, will total an estimated \$26 billion through 1989. As much as a third of those funds could be spent outside the United States, according to U.S. sources.

Mr. Agnelli emphasized that he did not share the fears expressed by Mr. Mitterrand, among others, that participation in the U.S. program would relegate European industry to an inferior, subcontracting role.
"I do not accept the allusions [to partici-

pating in SDI] as a colonial relationship, and would rather view it as a commonwealth," he



Giovanni Agnelli

UN Women's Meeting Hears Softer U.S. Line

By Blaine Harden

day that the United States has no tained were the only "legitimate" intention of denying Palestinian business of the conference. women or South African women the use of the conference as a platform to voice their grievances.

ference, brought qualified praise the women's conference. She also from women representing the Pal-estinian Liberation Organization lems of "Palestinian women." and the anti-apartheid African National Congress. However, the address was denounced by American

They called Ms. Reagan's boasts about the advancement of American women "total double-talk" and charged that women's rights have eroded under the Reagan adminis-

Ms. Reagan is President Ronald Reagan's eldest daughter.

Other speakers Tuesday included Suzanne Mubarak, wife of Egypt's president, Hosni Mubarak, who called for a "decisive stand" against apartheid. The Associated Press reported from Nairobi.

[Mrs. Mubarak also spoke of what she called the suffering of Palestinian women in Israeli-occupied territories. She said that "it is nbelievable that women can effect bundle and said, 'I now have no tively participate in developing underwear and no shoes." their society under foreign occupa-tion and subjugation."]

The U.S. delegation to the conference, which Ms. Reagan heads, Washington Post Service ference, which Ms. Reagan heads, NAIROB! — In a surprisingly conciliatory speech before a United Nations conference on women's issues. Maureen Reagan said Tues-

While Ms. Reagan did not explicitly back away from that posiform to voice their grievances.

The speech, before the United
Nations Decade for Women Conrica "is of utmost importance" to

■ Hotel Evictions

Mary Battiata of The Washington Post reported earlier from Nairobi:

More than 100 delegates to a separate unofficial forum on women's issues returned Monday to their Nairobi hotels from weekend safaris into the Kenyan countryside to discover that they had been evicted to make room for official delegates to the conference.

At one hotel Americans arrived to find clothing, cameras and toi-letries wrapped in bedspreads and piled on the lobby floor. "They'd gone through the rooms and thrown everything together in the lobby," said Raydean Acevedo, a delegate from Washington.

"One person looked through her

Egypt's president, defended the cause of Palestinian women at the UN meeting.

Suzanne Mubarak, wife of

ment with the Kenyan government that would have allowed them to sleep two or three in a room to keep their rooms, which had been paid for before their arrival. The difficulties began more than

a week ago when the more than 10,000 delegates to the nongovern-mental forum, held one week before the official Women's Conference, began arriving to find that long-confirmed hotel reservations were being shortened or not hon-

The Kenyan government has apologized for the confusion but blamed it on countries that dou-bled and tripled the size of their official delegations at the last min-The evictions came after the forum delegates reported an agree-

Aides Will Keep President Informed So That He Can Make Major Decisions decisions as we can without involv-By Hedrick Smith Vew York Times Service

WASHINGTON — During President Ronald Reagan's convainformed to make major decisions on foreign or domestic policy, ac-

cording to White House officials. They said that the National Se-curity Council and cabinet would meet as usual, despite Mr. Reagan's absence, and that congressional groups would come to the White House. The president will later be carry on normal operations, much briefed by Donald T. Regan, the as was done in 1981 after Mr. Rea-White House chief of staff, Vice gan was wounded in an assassina-President George Bush, and Robert tion attempt.

C. McFarlane, the national security

This time, however, the Reagan

Where possible and where there is a consensus among the presi-dent's key advisers, Mr. Regan and top cabinet officials will try to make some decisions on the president's behalf, one official said. But he emphasized that this would mean no transfer of the president's

authority on key decisions. Larry Speakes, the White House spokesman, said: "I wouldn't think that the chief of staff would make any decisions that he doesn't know the president wishes him to make."
He added, "I'm sure that Don

will be very thorough with the president. He has a good working rela-tionship and knows what to do on his own." But, he said, "I don't think any constitutional decisions will be made by anybody other

On Keagan

president is scheduled to remain in

ing him, where we can get agreement" among his advisers. "And if there is a difference of opinion and lescence his principal advisers will it can't be ironed out," he said, the breakfast and Thursday lunch with seek to take over some of his work load but still keep him sufficiently cruct and take it to him for a deci-

with the senior White House staff, Mr. Regan decided to clear the president's schedule of public events until his planned departure for his California ranch on Aug. 14. Otherwise, the White House is to

pains to avoid any appearances that the president's illness is reducing his power or any actions that might seem to highlight Mr. Bush as his potential successor in 1988.

"I think you'll see business as usual going on," said a presidential aide. "You'll see the National Security Council meeting and the cabi-net councils and the president given briefings and option papers by the vice president and Regan and McFarlane, depending on what the

"All indications are that the boss is going to be in a good position to the official said. "We'd like to keep it to a minimum through the end of the week. That means Don Regan be delivered in writing by Mr. Reis going to do a bit more than he gan. Depending on the president's

This week, officials said, Mr. Bush, Mr. Regan, and Treasury Secretary James A. Baker 3d will sit in for the president at a Wednesday

But a presidential aide said the Reagan inner circle would "just have to wait and see" whether the vice president would stand in for the president during the official vis-it of President Li Xiannian of China on July 23.

On political matters, it is Mr. Regan who has emerged as the president's principal link with the vernment. He would be ready, for example, to meet with congres-sional leaders if a new budget impasse should develop, one official

Mr. Regan and his aides have as a model the procedures followed in 1981, and they went over them in some detail Monday at the staff luncheon. Some officials noted that the surgery in 1981 was more severe then in the present case, because of a bullet wound and the need of surgeons to break some of Mr. Reagan's ribs to get at his lung cavity to remove the bullet.

Nonetheless, the president's work schedule is being kept very light for now. His only business in than" Mr. Reagan.

A senior White House official the boss and would keep him inwe will spare him as much of the said, "We will try to make as many formed."

would ordinarily, but he talks with speed of recovery, an official said, the boss and would keep him inwe will spare him as much of the detail as possible."

Republicans Ask House Budget Cuts WASHINGTON (UPI) — Senate and House Republicans demanded Tuesday that House Democrats come up with budget cuts to make up for increases in Social Security

failed to attract much attention because of poor infrastructure.

WORLD BRIEFS

Ex-U.S. General Collins Is Acquitted

WEST PALM BEACH, Florida (AP) - A retired two-star air force

general was acquitted Tuesday of six counts of embezzling \$19,000 and misusing \$445,000 from a secret military spy fund he managed in Swiss

The jury deliberated two hours and 20 minutes before reaching its verdict clearing retired Major General Richard B. Collins, 55, a highly

Military witnesses testified that the cash account bankrolled top secret

missions. But specific uses of the fund, opened in a Swiss bank in 1965,

were never discussed in court. Federal prosecutors had charged that

General Collins used trust built up in his 26 years of military service to

misuse the fund that he managed from 1975 until his retirement in 1978,

General Collins, once an aide to former Secretary of State Alexander

Dutch Give Pretoria 48 Hours to Act:

M. Haig, could have faced up to 60 years in prison if convicted.

West Berlin Seizes Austrian Wine

BERLIN (Reuters) - West Berlin impounded all Austrian wine held by importers after tests produced evidence of contamination with diethylene-glycol, the chemical base of automobile antifreeze, a spokesman for

The antifreeze was found in two bottles of ordinary table wine from Austria, he said. Discovery of the toxic substance, which had previously

appeared only in Austrian wines labeled as "superior," provided a scandal threatening serious damage to the Austrian wine industry.

In Switzerland, an official at the Food Control Office in Zurich said

more than 1,000 bottles of Austrian wine had been seized. Last week, West Germany impounded thousands of bottles of Austrian wine in a hunt for shipments that had been mixed with diethylene-glycol for tasje

Tighter Rein Urged on China Reform
BELITING (Reuters) — Chinese leaders. facing difficulties brought on

by the country's economic reforms, have called for tighter Communist

Party control and have announced a shift in foreign investment priorities. Hu Qili, a senior member of the party's Central Committee secretariat, said in a statement published Tuesday by the China Daily that the country's economic reform program would fail unless the party main-

tained a tight grip.
State Councillor Gu Mu was quoted by the Xinhua news agency as

saying that foreign investment would be channeled into Shanghai,

Guangzhou, Luda and Tianjin, with less emphasis on development of 10 smaller coastal cities opened to outside investment last year. These have

when the account was closed.

health authorities said.

curity payments or face the pros-pect of no budget this year.

The Senate's original budget made more cuts in domestic spend-

ing than did the House's, including freezing Social Security cost-of-living increases. In an agreement with the White House, leaders agreed to drop the Social Security provision but to seek other budget cuts to

offset the increased spending.
"We don't intend to give it all up," the Senate Republican leader, Robert J. Dole, said, after a meeting with House Republican leaders. that's problematical at this point." Mr. Dole said he was not yet ready



to call off the budget talks. **Egypt Charges Sheikh With Sedition**

CAIRO (NYT) — The government announced Tuesday that it has charged Shiekh Hafez Salama, Egypt's leading advocate of Islamic law, with sedition for allegedly distributing pamphlets that "instigated the people against the regime" and urged them to destabilize the government. Raga el-Araby, the state security prosecutor, said the government probably would file other charges against the sheikh and 13 of his supporters, who were arrested Friday in a major crackdown on Islamic fundamentalists. Since Sunday, the government has announced the arrest of at least 45 Moslem "extremists."

of at least 45 Moslem "extremists." The Middle East News Agency reported Tuesday that 11 persons had been arrested in Alexandria and that 22 "extremists" were arrested in Fayoum, a large village in an oasis about 60 miles (96 kilometers) southwest of Cairo.

For the Record

Prime Minister Shimon Peres said Monday that Israel wanted to reestablish diplomatic relations with the Soviet Union. The relations were broken by Moscow during the 1967 Arab-Israeli war. (NYT) Yao Yilin, one of China's deputy prime ministers, concluded a visit to the Soviet Union on Tuesday. Tass reported.

Forest fires in Greece have killed three persons and destroyed thousands of acres of woodland, firefighting officials said Tuesday. (Renters)

Correction

Bob Geldof, the singer who inspired Saturday's Live Aid rock music concert to help famine victims in Africa, has been nominated for the 1986 Nobel Peace Prize, not the 1985 prize as reported Monday.

Police Replace Militias,

ter of the polyp and its lack of statistical association with colon

One medical text states: "Colonrequires experience with several hundred procedures for proficien-

The final pathology report Monday clearly illustrates a rule among many specialists who treat patients with bowel polyps: A biopsy is worthwhile only if the polyp is

completely removed. yp taken in the colonoscopy Friday showed no evidence of a cancer. It was only the extensive tests on the polyp removed at surgery that

sive Socialist Party, issued orders to their gunmen Monday night not to BEIRUT - West Beirut had one of its most peaceful days in months carry weapons. Tuesday after a Syrian-backed security plan went into effect and the

■ Mideast Talks Delayed

police took over from militia gun-Exploratory Middle East peace men in the mainly Moslem sector. talks between a joint Jordanian-Pa-The police said Lebanon's amlestinian delegation and U.S. offibassador to Saudi Arabia, Zafer alcials, which were to have begind before the end of July, have been Hassan, was wounded in the hand by sniper fire as he was being drivpostponed, Agence France-Presse en with a police escort across the reported from Amman, quoting Green Line from West Beirut to the Palestinian sources. Christian eastern sector for a meeting with President Amin Gemayel.

He was taken to the American University Hospital in West Beirut, meeting on July 28 in Morocco. where his minor injury was treated. A spokesman for the Lebanese

The Jordanian-Palestinian delegation would comprise members of Internal Security Forces, Captain Ashraf Riffi, said 20 police units, of the Palestine National Council and four men each, began patrolling the streets at 6 A.M. with orders to members of Jordan's National As-

The size of the internal security Monday that King Hussein of Josforce is "much smaller than its dan had listed about a dozen pertask." Captain Riffi said.

But he added that any police delegation might be selected. It repatrols that had trouble could call fused to say who the Palestinians



Greenpeace Ships Message to Whaling Commission

The International Whaling Commission began meeting in Bournemouth, England, as the ship Sirius, of the conservation group Greenpeace, rode at anchor with an inflatable whale on its stern. The Soviet Union announced Tuesday it would temporarily halt hunting whales in the Antarctic next winter in compliance with a worldwide ban on commercial whaling. Japan has agreed to stop in 1988, leaving Norway the only nation that has given no indication it will comply with the ban.

EC Aides Fail to End Grain Dispute

Tuesday to resolve a dispute over

They empowered the European Commission to enforce price cuts until the end of the year, officials

cut after two days of talks. They asked the commission to continue managing the grain mar-ket, adding that they hoped to

reach agreement by the end of the year, the officials added. of its veto to block the price cuts last month, saving it had to protect

the interests of about 600,000 West German grain farmers. The commission had proposed the cuts in an effort to reduce the group's surpluses.

Before Tuesday's talks, there were hopes that ministers would finally reach agreement, perhaps by compensating West German farmers for loss of income.



UNIVERSITY BACHELOR'S . MASTER'S . DOCTORATE Send detailed resume

PACIFIC WESTERN UNIVERSITY

600 N. Sepulvedo Blvd., Los Angeles, California 90049, Dept. 23, U.S.A.

proposal to cut subsidies on pasta dies of pasta to the United States exports to the United States to and Canada in return for the with-BRUSSELS — European Community agriculture ministers failed avoid a trans-Atlantic trade war.

Officials said the ministers emmentioning the United States. Italy, which provides almost all The ministers were unable to EC pasta exports, voted against the overcome West German opposi- plan, which is part of a four-month

truce agreed by the commission and the United States.

drawal of a U.S. complaint to the world trade body, the General powered the commission to vary pasta export subsidies by country and of a threat to impose higher and of a threat to impose higher import tariffs on EC pasta. The EC had threatened to retali-

ate with higher tariffs on U.S. nuts Subsidies are expected to drop

the United States. from the present 14 European cur-The agreement will enable the rency units (\$10.50) per 100 kilocommission to almost halve subsigrams (220 pounds) to 8 ECUs.

ear, the officials added. Bonn made unprecedented use Heinrich Böll Dies at 67

(Continued from Page 1) almost total senselessness of the

military life. I suffered the frightful fate of being a soldier and having to wish that the war might be lost." After a few months as a French prisoner of war in 1945, he was released, returned to his home and entered the University of Cologne. While working part-time in the family workshop and as a munici-

pal clerk, he began writing on Time" appeared in 1949 and was widely praised. Written in a illusioned. As the years passed, he blunt style that contrasted with the continued to criticize many aspects bombast of the Nazi era, it was of West German society. His 1974 about the last days of a sensitive

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young German soldier returning to

Mr. Böll won particularly high praise later for "Billiards at Half-Past Nine" (1959), a panoramic work about three generations in a family of German architects, and "The Clown" (1963), a study of an outsider condemned to live in a sterile, hypocritical world.

A perennial gadfly in West Ger-many's public life, Mr. Böll cam-His first novel, "The Train Was paigned for its Social Democratic Party in 1972 but later became dis-

"The Lost Honor of Katharina Blum" was about a young woman hounded by police and reporters after helping a wanted man. In 1942, Mr. Böll married Annenarie Cech, who collaborated with

him in translating works of J.D. Salinger. Bernard Malamud and

Soviet Warships Transit Baltic

concern, if not apprehension.

The Associated Press

one Soviet warships, an unusually large number, have passed through Baltic waters off the Danish coast in the past week, presumably on their way to exercises in the Atlan-tic Ocean, defense officials said From May of last year to this

exercise activity is involved."

Uncertainty Chances of Cure Above 50-50, Experts, Reagan Doctors Say (Continued from Page 1) point where it joins the small intes-

phatics are, and can spread fur-

California through Labor Day, He said the fact that pathologists who had examined slices of the After Mr. Reagan was senously wounded in an attempt on his life cells within blood vessels or lympa channels was a good sign, but he emphasized that the spread of many people, including friends and physicians. He left the hospital 12 days after his admishave occurred. The pathologists' sion, addressed Congress a month fundings reflect only what they after he was shot and soon there could see on selected cross-sections after resumed a full work schedule. of the tumor that were preserved

In the aftermath of the shooting and stained right after surgery.

Dr. Steven Rosenberg, chief of Reagan aides and physicians were deliberately low-key in their predictions, but the present White stitute, said at Monday's briefing for reporters that the individual cells making up the tumor were "moderately well differentiated." House staff has been more upbeat

Some administration officials This description means that the and associates of the president said Monday that the White House and cells in Mr. Reagan's tumor were probably fairly uniform. The pa-thologist at the cancer institute medical team had created such high expectations for Mr. Reagan's rapwho was interviewed said that this, id recovery from Saturday's surtoo, was a favorable sign.

gery that it would be difficult for even the vigorous 74-year-old pres-ident to fulfill them. "If tumor cells look all regular and the same and do not look bizarre, that's less aggressive," he said. "If they greatly vary in size and shape, there's a poorer progno-On Sunday, Dr. Dale Oller, who headed the surgical team that operated on the president, said Mr. Reagan was on a "spectacular post-operative course" that "surpasses,

The estimate of a 50- to 75-percent chance of a cure for the presiby 99.9 percent, all patients who undergo this type of surgery." dent comes from studies based on the Dukes classification of colon The physicians were somewhat more subdued Monday. But both they and administration officials cancer, a system devised in 1931 for more subdued Monday. But both grading malignancies according to they and administration officials how far they have spread beyond the innermost lining of the colon to casts and at least outwardly confident that Mr. Reagan will return in named for Dr. Cuthbert E. Dukes, full strength to his duties. Privately, who was a pathologist at St. Mark's however, there were a few notes of Hospital in London.

"The most important thing for the president is that he get back on the job as soon as possible and be perceived as functioning fully," an official said.

The Dukes classification has proven to be the most reliable way of predicting the recurrence of colon cancer. The president's tumor is graded Dukes-B — more dangerous than a growth confined to the inner layer of the large intestine but an all of the large intestine but the company of the company of the large intestine but the company of th The Dukes classification has not as ominous as one that is found to have spread to lymph nodes out-

side the colon. Questions have been raised about whether Mr. Reagan should have undergone more extensive tests of his colon after earlier pol-COPENHAGEN — Twentyyps were detected. His first polyp, which was noncancerous, was

uesday. past Friday, Mr. Reagan under-The 21 vessels included six submarines and the nuclear-missile first two feet or so of his intestine cruiser Grozny, according to the (about 60 centimeters). Some doc-Danish Navy.

While calling the number exceptionally large. Licutenant Colonel colonoscopy, an examination of the R.K. Jacobsen of the defense intel-ligence service said. "Our interpre-were discovered. The large tumor other English-language authors tation is however, that an ordinary was found Friday at the end of the showed it to be a malignant villous six-foot-long large intestine, at the adenoma

The experts said Monday that the cancer would almost certainly have been seen earlier if the more complete tests had been done. But none could say whether the testing would have caught the cancer be-fore it had entered the muscle layer of the president's bowel.

All of the doctors interviewed said that there was no way to estimate how long ago the growth had spread into the muscle layer, converting itself from a highly curable tumor into one with a 25- to 50-percent chance of recurrence.

Dr. O'Kieffe, Dr. John L. Cam-Hopkins University Hospital, and other experts agreed with the judgment of Mr. Reagan's physicians that no further therapy would be needed now, beyond the surgery he understant Saparday underwent Saturday.

"If he was a 34- or 44-year-old man, we might suggest something," said Dr. Paul Sugarbaker, chief of the colorectal surgery branch of the National Cancer Institute. "Maybe a combination of radiotherapy and chemotherapy. But in a 74-year-old man it would just sap his energy."

■ View of Reagan Doctors Lawrence K Altman of The New

York Times reported: Dr. Edward Cattau, a gastroen-Dr. Edward Cattau, a gastrocaterologist who participated in the detection of Mr. Resgam's first polyp in 1984, said considerable keep West Beirut Calm thought was given to performing a colonoscope test on the president at that time. But the doctors decided against it for a number of reasons, including the benign charac-

Another reason that the colonoscopy was not done in 1984, Mr. Reagan's doctors have said, is that it was not called for under the guidelines of the American Cancer

Moreover, there are risks, small though they may be, in a colonos-

oscopy is a difficult technique that

The biopsy of Mr. Reagan's pol-

for assistance from a 500-member task force of the Lebanese Army. West Beirnt's main militia
Washington would provide Israel
with a copy of the list bix would
shifte Amal and the Druze Progres-

arrest anybody carrying a weapon.

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The sources said both Jordan and the PLO did not want the talks to start until after an Arab summit

The U.S. State Department said might be,

U.S. sources said Monday that

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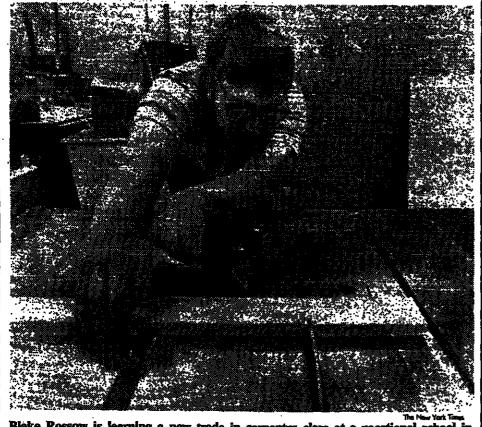
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AMERICAN TOPICS

Blake Rossow is learning a new trade in carpentry class at a vocational school in Minnesota, one of the states developing ways to help their hard-pressed former farmers.

New York Times reports.

States Pitching In To Help Farmers

After years of inaction and of referring problems to Washington, individual states are moving to help their bard-pressed farmers, The New York Times re-

State actions include moratoriums on mortgage foreclosures, debt forgiveness plans, legal aid, job training programs and changes in rules that govern eli-gibility for aid. Though short of cash, many farm families own so much land and machinery that technically they do not qualify for help.

Jim Riordan, administrative

assistant to Iowa's lieutenant governor, Robert T. Anderson, says state aid works. Mr. Rior dan, a failed farmer himself, added, "We are closer to the people in their homes. We're feeling it 100.7

Bipartisan Backing

For Secretary of State A bipartisan group of foreign policy experts, headed by Ed-mund S. Muskie, a former senacratic presidential contender, and Kenneth Rush, a former am-

tor, secretary of state and Demobassador to West Germany and France, has called for a reassertion of the authority of the secretary of state as presidential over that of the White House | saking the federal budget direc-

The group contended that the State Department's traditional leadership role in foreign policy "has been at times severely diluted by the National Security Council" and other parts of the government. In recent years, such national security advisers as Henry A. Kissinger and Zbig-niew Brzezinski have appeared to wield more influence than the secretary of state. The report was by the Joint

Working Group of the Association of Former Members of Congress and the Atlantic Council of the United States. Its 50 participants included academics, diplomats and government officials.

Short Takes

The Nautilus, the world's first nuclear-powered submarine launched in 1954, decommis-sioned in 1980 and designated by Congress the following year as a National Historic Landmark, will be the central attraction at the navy's Nautilus Memorial Submarine Force Library and Museum at Groton, Connecticut, when it opens in April. The navy operates two other such ls, the battleship Arizona at Pearl Harbor and the frigate Constitution in Boston.

Like many another newly resigned public figures before him, David A. Stockman, who is for-

torship for Wall Street, is considnational security adviser, The ering writing a book. The New York Times quoted a friend of Mr. Stockman who insisted on anonymity: "He'll talk about how to overcome the political hostility to budget-cutting. He'll show the hypocrisy of members of the Congress and members of the cabinet. He'll name names."

Where Should Rambo Head for Next?

At the end of the Beirut hos-

tage crisis, President Ronald Reagan wisecracked, "After secing 'Rambo' last night, I know what to do the next time this happens." The film is a fiction about a Vietnam veteran, John Rambo, who rescues a group of Americans still being held in prisoner in Vietnam years after the war. The Washington Post asked veterans and Marine Corps candidates at the Vietnam War memorial their opinion of the film, whose full title is "Rambo: First Blood Part II." Both groups gave it mixed re-

Two marine candidates were asked where Rambo should go next. "Beirut," said Yan Weat-ing. "Shake those people up a little bit." "Definitely Nicara-gua," said Todd McMurtry. "He should lead a special task force to rescue some mans or some-

ARTHUR HIGREÉ

U.S. Officer Injured in East Germany As Car Is Rammed by Soviet Truck

By William Drozdiak

Washington Post Service
BONN — The commander of the U.S. military haison mission in East Germany was injured last weekend when his car was rammed from behind by a Soviet military truck, U.S. Army officials said

Europe has protested to Soviet forces in East Germany over the collision, which occurred near Satzkorn, northeast of Berlin, just after

midnight Saturday.
It was the first incident between military liaison unit since a Soviet sentry shot and killed a member of the 14-man team, Major Arthur D. Nicholson Jr., last March.

will help spark a technological rev-

make a significant contribution to-

_a closer link between the salaries of

ward modernizing industry.

tribution to the acceleration of

Soyuz-85. Colonel Roland Lajoie, the head

Tuesday.

The U.S. military command in Jessie G. Schatz, was also behind Jessie G. Schatz, was also behind the wheel of the car on the mission when Major Nicholson was killed.

On June 4, three officers belonging to the British liaison group were harassed for five hours by Soviet Soviet troops and the American soldiers, who hurled bricks and

A French officer was killed last icholson Jr., last March. year when his vehicle was rammed
The 380,000 Soviet forces based by an East German truck.

Because of the extreme central-

in East Germany are carrying out a major military exercise called Soyuz-85.

Shortly after the Nicholson shooting, the commanders of U.S. and Soviet forces based in West and East Germany met and reportcolones kotand Lajore, the mean and hast Germany met and reportfacial fractures in the accident, acording to Pentagon officials. Colonel Lajoie was one of three American soldiers traveling in the
movements of the liaison groups,
who conduct what is tantamount to sanctioned espionage in the former

> Diplomats say the daily recon-naissance sorties by the liaison missions are generally conducted by two-man to four-man teams.

They drive marked military vehiwaved cocked weapons at them af-ter ramming their car with a truck. eras, listening devices and binocu-A French officer was killed last lars, and search of information on the nature and location of troops, missiles and armor.

Soviet Ties Scientists' Pay to Innovations

tance of the job and the speed with ranking government official. "I which new inventions are applied. don't know why they would com-There are frequent complaints in mit such a coarse fraud." He sugization of the Soviet economic Soviet industry about technical in gested that perhaps the election instruction payment for all special novations that lie on the shelf for regularities were committed by the years, if not decades, because of opposition to try to embarrass the bureaucratic delays and worker re-sistance to new processes or labor cials had simply ignored Mr. de la saving devices.

Solution of the cials had simply ignored Mr. de la Madrid's wishes.

up to 50 percent for those who decree represents a relaxation, but -saving devices.

The decree stipulates pay equality for scientists and technicians in industry and those in more presticategorically there was no fraud," said Maximiliano Silerio Esparza, a it is not a radical change. Under the decree, which takes "We have set the task of ensuring effect Jan. 1, enterprises will be a closer link between the salaries of given limited powers to raise or cut scientific workers, designers and salaries of technical experts in accordance with their performance.

There is an urgent need, it said, national representative of the Insti-All scientific workers will have to scientific technical progress," the undergo a thorough evaluation of their work at least once every five remote research facilities.

Renters

Mr. Gorbachev has gone on resolution of high technicians and industrial decimals.

Mr. Gorbachev has gone on resolution of high technicians and industrial decimals.

Mr. Gorbachev has gone on resolution of high technicians and industrial decimals. Aides to Mr. de la Madrid had some trouble explaining what hap-pened. "The president gave very specific instructions that these elec-

for experts to work close to the tutional Revolutionary Party to Soproduction process rather than in nora, when asked about some of

13.25 THE DUMN URDER 14.25 SWISS FAMILY ROB 15.00 SKY TRAX 1 15.46 SKY TRAX 2 16.30 SKY TRAX 3 17.30 MR ED

5 Accused of Smuggling F-14 Equipment to Iran years and had been able to export were charged with conspiracy, theft spare parts after the government of untold amounts of parts before be and interstate transportation of Ayatollah Ruhollah Khomeini

In Mexican Voting, Loser Was Electoral Reform

are not. In fact, public praise for to hand out" to party members and

the election has come from only a the labor unions. But he said trying

By Jay Mathews Washington Post Service SAN DIEGO — Four Filipino

immigrants, including a U.S. sailor, and an Iranian living in England have been arrested and charged with stealing and shipping navy F- hundreds of pounds and over two 14 fighter equipment to Iran.

navigation and missile-guidance apiece. systems for the planes. A U.S. spokesman said that "some of the mitivo Baluyat Cayabyab, 36, an was involved.

Officials from the Customs Serday that the international smug-gling ring had spanned several trate Roger Curtis McKee. They

By Richard J. Meislin

New York Times Service MEXICO CITY — The official results of Mexico's national elec-

tions were announced this week,

and they showed the governing In-stitutional Revolutionary Party

wirming all seven governorships that were at stake, all but five of the

300 elected seats in the Chamber of

Deputies, and all but a handful of dozens of local and state offices.

But the major damage, some pol-iticians and foreign diplomats here say, was not done to the opposi-

tion. There was more than a rea-

sonable chance that most of its can-

didates would have lost in any case.

Mexico's recently nurtured, and

still-fragile image — particularly

abroad — as a country trying to open up and clean up its political

Those who witnessed the process

at work July 7 in the two most hotly

contested states, Sonora and Nue-vo León, had little doubt that a

sweeping victory by the governing party over its main opposition, the conservative National Action Party, would be the official outcome.

Many opposition pollwatchers were barred from the voting sites,

particularly in areas of opposition

strength. Reporters saw people leap from cars to stuff multiple

ballots into ballot boxes and saw

boxes with uncounted ballots being

Checks of the voting rolls showed instances of fictitious

names listed by the hundreds, while

others — including one opposition mayoral candidate — had been purged. In Nuevo León, the local

congress did not even bother to

wait for the official results before

declaring the governing party can-

didate the winner.
It was the type of election that,

had it occurred in El Salvador in

1983 or Nicaragua in 1984, would

have produced worldwide head-lines declaiming fraud and would

have led to grave questioning of the

credibility of the elected govern-

For Mexico, it was elections as

usual, and as such the public outcry here has been muted. Official figures indicate that half the voters did not cast ballots; a poll taken in

the capital before the elections indicated that only 13 percent of the

people expected honest results.

The problem for Mexico is that these elections were supposed to be

different Foreign reporters seemed

to take at face value President Mi-guel de la Madrid's pledges that the elections would be conducted

cleanly and that the "moral renova-

tion" he regularly promotes would extend to the democratic process, as it seemed to in the first few

municipal elections during his term

The journalists did not pay as much attention to his statements

that Mexico did not need, and

would not accept, lessons in de-

mocracy from abroad. What the results indicated in-

stead was that, at best, Mr. de la

Madrid has been unable to force

those who manage elections at the

state and local level to accept his

message, or at worst, that his own

people abandoned that theory in

favor of a big electoral victory.

The institutional Revolutionary Party, which has controlled Mexi-

co's political life almost totally for

56 years, showed that its first prior-

ity remained keeping itself in pow-

tions were to be clean," said a high-

the irregularities seen by reporters.

in office.

taken from the polls.

system and its society.

The big loser, many believe, was

ing detected late last year.

In the last seven months, investigators asserted, they intercepted over a dozen cartons containing dozen separate parts," including The equipment was described as some valued at more than \$50,000

most sophisticated combat weap aviation storekeeper assigned to onry known to the Free World" the aircraft carrier Kitty Hawk: Pethe aircraft carrier Kitty Hawk; Pedro Manansala Quito, 60, a civilian navy warehouse worker; and vice, the FBI, the navy and the Franklin Pangilinan Agustin, 47, Justice Department charged Mon- who runs an insurance business,

This was a celebration of democ-

At face value, the results would

indicate that after three years of

high inflation and sharply lowered living standards, "not only has the

NEWS ANALYSIS

-ruling party not lost any support, it

has gained support," said a Mexi-

can academic who studies politics

"Reagan and Thatcher and every-

one and his mother would be com-

ing here to see how it's done." They

"If that were the case," he added,

making false declarations. They

were being held without bail. Three San Diego residents, Pri-

stolen property, exportation of war materiel and defense articles, and

Arrested on similar charges were Edgardo Pangilinan Agustin, 45, of Jamaica, New York, Franklin Agustin's brother; and an unidentified Iranian national in Britain. Court papers alleged that Sacid Asefi Inaniou, 36, of Middlesex, England, had communicated often with the San Diego residents who were arrested.

during the reign of the late Shah London to Iran in boxes labeled Mohammed Reza Pahlavi. But the medical supplies or automobile United States cut off shipments of parts.

handful of countries, including the Soviet Union, Haiti, and South Ye-

Representatives of other coun-

tries have expressed concern. One senior Western diplomat here, us-

ing the initials for the ruling party's name in Spanish, said, "I don't think the PRI has ever reacted so

strongly against the opposition."
The diplomat, who asked that his

name not to be used, added that the

governing party's means of holding

onto power were unquestionably

successful during Mexico's postwar

period of 6 to 8 percent annual

growth, when there were "goodies

took over six years ago.

Parts similar to those stolen are still available to governments friendly to the United States and have previously been in Iranian hands, so the thefts are not considered a serious breach of national security, said the chief of the FBI bureau in San Diego, Gary L. Pen-

The Customs Service's regional commissioner, Quintin Villanueva, said of the suspects: "Their motivation was money."

He said the parts were shipped Iran purchased several F-14s from California to New York to

a prolonged recession could even-tually result in "a crisis."

could come from what he saw as

the increasingly disenchanted mid-dle class, which is giving more sup-

port to the National Action Party.

whatever else may have happened, there was virtually no election-re-

lated violence, which they view as a

maintain peace still have the hearts

of the Mexican people. "I think the

mature than even we think," said a

government official. "They know

what they want -- social peace."

Mexican officials note that.

might have been operating for as long as seven years. According to experts outside the government, the case marks the first known instance of a foreign government's penetrating the U.S. military supply system to obtain

them back to naval facilities in Cal-

ifornia, Virginia and the Philip-

pines and to two other aircraft car-

riers, the Carl Vinson and the

Ranger, as well as the Kitty Hawk.

Additional arrests of sailors and

civilians are expected as the investi-

gation commues, officials told the

no "critical" aircraft parts had

reached Iran since the investigation

began, they added that they had no

idea how much equipment might

been shipped before 1983. One in-

vestigative source said that the ring

Although investigators said that

■ More Arrests Expected

os Angeles Times.

sensitive weapons. The disclosures raised new concerns in Washington about the se-

curity of the navy's procurement Additional pressure, he said, system, Secretary of the Navy John F. Lehman Jr. was described by an aide as "very much concerned"

about the apparent vulnerability of the system. The arrests came on the heels of a series of procurement scandals that in recent weeks have afflicted sign that the party and its ability to the navy. Federal agents are investigating the disappearance of more than \$1 million in equipment and people in this country are more supplies from the Kitty Hawk. Investigators said that case was unre-

lated to the alleged theft of parts

intended for Iran.



BOLIVIAN ELECTIONS — Polling place workers loaded ballots from presidential elections Sunday for delivery to counting place. Hugo Banzer Suárez, a rightist candidate, claimed a plurality. A center-right opponent, Victor Paz Estenssor, called the claim "audacious." Jaime Paz Zamora, a leftist, was the third candidate. Official results are due July 31. The absence of a majority in the outcome will mean that the Congress will convene on Aug. 2 to elect one of the three candidates for the country's four-year term.

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District of Columbia's 2-Arch Policy Is Constructed to Please Both Chinas

WASHINGTON - The United States once had a two-China policy. Now the District Of Columbia's government has a two-China-arch

The District, bowing to the demands of vocal anti-Communists who live in the District's Chinatown area, has agreed that two arches can be built to span H Street Northwest.

The District government, as part of a sister-city relationship, earlier this year announced its intention to split with Beijing the cost of a \$1-million, 47-foot-high (14-meter) arch to span the deteriorating area's

The announcement drew immediate protests from Chinatown's pro-Taiwan residents, who dubbed the D.C.-Beijing span "the Communist

Reacting to the complaints, the District now has approved a second arch, to be financed with private donations.

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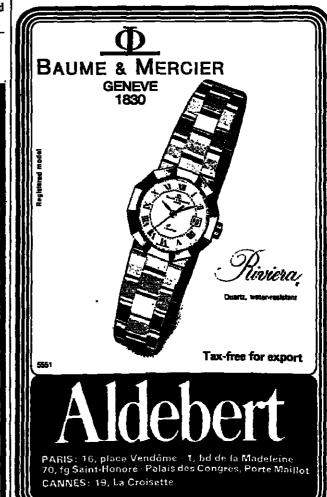
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ers to creativity in production, in into the stagnating economy and to

A decree by the Communist Par-ty's Central Committee, made pub-ists is guided by a complicated set

in Tuesday, authorized increases of of rules laid down in Moscow. The

the hope that financial self-interest raise living standards.

will appear on Thursday



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Proper Protection Hurts

background noise. But this year hurting industries have spun the volume knob to LOUD. More than half the members of both houses -288 in the House, 53 senators — have signed a bill to cut textile imports by a third. Bills have been introduced to keep out other foreign products ranging from bicycles and shoes to lumber and uranium. Other legislation would reduce the executive branch's discretion to deny relief to petitioning industries in the future. The pressures are serious.

The temptation is to dismiss these bills as symptoms not of a fundamental economic problem but of a character defect in Congress. Let any large wheel squeak, this minimizing view of the matter goes, and members will rush to grease it, no matter what the long-term consequences. To buy votes in the next election they would risk a trade war. But that explanation does not wash this time. U.S.

economic policy, not politics, is to blame.

The U.S. merchandise trade deficit rose from \$25.5 billion in 1980 to \$107.4 billion last year, and this year it is expected to be higher still. A leading cause has been the strength of the dollar, which has risen in value more than

A certain amount of protectionist legislation 40 percent since 1980 relative to other currens always pending in Congress. It is part of the cies. The dollar has been held up in part by high U.S. interest rates - and interest rates have been propped up by record federal budget deficits and government borrowing. The budget deficit — which has risen from \$59.6 billion in fiscal 1980 to more than \$200 billion this fiscal year - has helped produce and sustain the trade deficit. The two deficits are different reflections of the same fact. America is consuming more than it produces; it has been living beyond its means.

It is hard to speak of retrenchment spending cuts, a tax increase — when unemployment is still over 7 percent. But that is what is needed. The textile bill is thought likely to pass; so may others. The administration is correct to oppose them, but it is not offering a strong alternative trade policy. Playing on the surface of the trade issue, it has resisted admit-ting the relationship between the budget defi-cit, which is a direct reflection of policy, and the trade deficit, which it has suggested is not. The president should take the lead in pointing out that the budget and trade problems are interdependent. It would strengthen his hand in dealing with both of these problems. -THE WASHINGTON POST.

Saying No to the Censors

Jeane Kirkpatrick, former U.S. ambassador to the United Nations, is not one to be pushed around. So no one will be surprised to learn how she responded to a request by the State Department that she sign a pre-publication clearance form covering all her future writings: She simply said no. "It is an extraordinary document," she told The Quill magazine.

"You could never write after signing it."

Mrs. Kirkpatrick is right, of course. Her plans for a book and a newspaper column, among other things, would be severely disrupted if every written word had to be submitted to a State Department censor before publication.

In truth, it was not difficult for her to refuse to sign the waiver as she was walking out the door of government. She could not be fired, demoted or transferred for insubordination. But career employees of government and federal contractors who have special security clearances do not have her options. They are being pressured every day to sign this "voluntary waiver" of their rights.

No one wants former government officials to be able to divulge classified material in books and articles they write after retirement. That is not at issue. Nor are we concerned here about employees of the intelligence agencies,

who have for years been subject to special restrictions. What the government is now requiring is more radical. In spite of a strong negative reaction in Congress when the policy was announced by the president in 1983, and in spite of a temporary suspension of that presidential directive last year, all major agencies, including Defense, State, Agriculture, merce, Justice, Energy, Treasury and, yes, Transportation, are now requiring certain employees to sign lifetime censorship agreements.

Pre-publication clearance arrangements are a form of prior restraint enabling any adminis-tration to censor the books, articles, editorials and even the works of fiction written by former government officials. These arrangements impede the free flow of information about the operation of the government and encourage the suppression of criticism and debate. What can be done to stop them? Representative Jack Brooks, the Texas Democrat who chairs the House Committee on Government Operations, has introduced a bill that would prohibit any agency other than the CIA and the National Security Agency from requiring prepublication clearance agreements from its em-

ployees. That bill should be passed. - THE WASHINGTON POST.

Other Opinion

Reagan Displays True Grit

President Ronald Reagan's worst political enemies no less than his best friends wish him well in his recuperation from intestinal surgery and expect his recovery to be rapid and his return to the political wars sooner rather than later. He is a likeable man whose confidence and optimism are admirable.

The type of surgery Mr. Reagan underwent should not keep him away from his White House duties much longer than an extended summer vacation. Under White House Chief of Staff Donald T. Reagan and Vice President George Bush, there has been no change in the daily handling of presidential affairs.

No special post-operative treatment will be required by the president, and his physicians indicate that the cancer discovered in the section of colon removed on Saturday seems to have been contained. Mr. Reagan may even benefit politically from his bout with cancer. In 1981, after Mr. Reagan was shot, a mas-

sive upsurge in support was translated into support for his controversial tax cuts and other policies. Certainly Mr. Reagan's admirable demeanor in his current, difficult situation will help him politically. Some elements of his constituency were beginning to criticize him in recent days for not being tough enough in the hostage crisis and for his apparent willingness to compromise on both defense spending and Social Security issues. Those criticisms are likely to be muted for quite some time.

Since some of those critics are ambitious politicians who would like to be president themselves, this raises another topic for political speculation. Will the president's activities be changed in ways that give Mr. Bush more responsibilities and greater visibility? Would that work to his advantage vis-à-vis Representative Jack Kemp, Senator Robert Dole, Howard Baker and others interested in 1988?

Discussion of this sort is inevitable, even when concern is focused on seeing that there is

1910: London Forecasts 'Opera War'

LONDON — The announcement that Mr.

Oscar Hammerstein will invade London with

grand opera in a new opera house which he will build himself is the main topic in the musical world here. London newspapers wonder how he is going to make his project pay. That, however, is Mr. Hammerstein's affair, and he

is confident. It will be a three-cornered operat-

ic war here next year. The Royal Opera at Covent Garden is so firmly established that its directors look on Mr. Hammerstein's scheme

with pity and incredulity. The Beecham Opera

Company has been so successful that it has shaken up the dry bones of Covent Garden till

they rattle. "Between the three of them," said a

high authority in operatic affairs, "they will

run the salaries of singers up so high that they will make grand opera practically impossible."

FROM OUR JULY 17 PAGES, 75 AND 50 YEARS AGO

INTERNATIONAL HERALD TRIBUNE

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KATHARINE GRAHAM, WILLIAM S. PALEY, ARTHUR OCHS SULZBERGER

LEE W. HUEBNER, Publisher

a full recovery by the president. Politics is politics and the president is the chief U.S. politician. But good presidents rise above politics on president To be truly "presidential". tics on occasion. To be truly "presidential, one must. This is such an occasion and this president is good at it. He showed the nation how to be a victim of an assassination attempt with courage. Now he is showing how to be a cancer victim, and to inspire Americans with his gritty determination and optimism.

- The Baltimore Sun

An Embarrassing Aid Bill

The House of Representatives' foreign-aid bill does justice neither to American responsibilities nor to international aid requirements. There are some positive elements — above

all, the return to an emphasis on development assistance and a reduction of the military-aid component. But this may be the bill's undoing. President Ronald Reagan's spokesman insisted that this neglect of arms "is not in keeping with the real need and threat we face." That statement was faithful to past policies that have tilted the balance of aid to favor bullets. Lest they be accused in next year's election of coddling Communism, however, Democrats have rushed in this legislation to join almost every anti-Marxist action in sight with a strong likelihood of doing more harm than good. The bill would authorize generous funding of guerrillas fighting Marxist regimes in Nicaragua and Cambodia, lift restrictions on aid to the South African-spousored guerrillas fighting in

Angola, and escalate aid to Afghan rebels.

There is bewildering inconsistency as the legislation darts from incredible intrusions into domestic affairs of some states to laissezfaire handouts. Jordan would be denied arms unless it accepted the congressional definition of Middle East good behavior, but Israel would be rewarded with \$6 billion basic support over two years - no strings attached.

1935: Jews Blamed in Berlin Riots

BERLIN - In connection with the recent

anti-Jewish rioting in Berlin, two official state-ments were published [on July 16] which throw an interesting light on the methods pursued by

the Nazis in the anti-Semitic campaign. After Dr. Goebbels's organ "Der Angriff" told its

readers that "the Jews are in want of a hard fist," and that this hard fist meant that "the

Jews will not dare again to demonstrate in

Berlin," the headquarters of the state police

here ascribed the anti-Jewish riots to "irre-

sponsible elements" desirous of harming the

Nazi state, and credited Nazi members with

cooperating with the police in restoring order. Similar statements were made by Ludwig Uh-land, leader of the Berlin Brown Shirt group,

who issued a decree ordering his troopers to

abstain in future from any demonstration.

- Los Angeles Times.

Grim as the situation is, Africa is too well endowed with natural and human resources to be written off. It has vast mineral reserves and food-

WASHINGTON — Slave trad-VV ers, missionaries, explorers, co-lonial officials, journalists and aid workers have sent back images of Africa for hundreds of years. But all we seem to have are the negatives, opaque impressions of a dark continent growing darker. The prolonged drought that has affected most of Africa seems to confirm Western sus-

TERRORISM

Africa seems to confirm western sus-picions that Africa is dying.

Having accepted the gospel of Af-rica's endemic political instability and economic incompetence, we now have physical evidence that the conti-nent is doomed: denuded landscapes, abandoned villages, spreading de-serts, refugee camps and masses of

starving, helpless people.
It is difficult to resist concluding that trying to save Africa from its fate is furile. But those of us who have spent many years working in Africa have ample reason to believe in its future. So do Africans.

They inhabit some of the planet's harshest livable environments. Yet, from Saharan nomads and rain-for-est pygmies to Kalabari bushmen and urban shanty dwellers, Africans have a long history of adapting effectively to their surroundings. Africans are

survivors: They have to be.
They have survived worse droughts than the latest one, in addition to the European and Arab slave trade and colonialism. And they will survive the apocalypse of mounting foreign debt, burgeoning population growth and the greatest threat of all: a rapidly eroding natural-resource base. It may be a generation or longer in coming, but Africa will rise above economic dependency and political disarray.

Contrary to the patronizing and cynical Western consensus that Afri-cans have made a hash of their independence, they have achieved much in a very short time. Having received meager colonial inheritance of infrastructure, public services and trained manpower, they have vastly improved their people's access to

education and health care. As the last continent to modernize. however, Africa is rushing to catch up. Mistakes are inevitable. Because Africa is thinly reported by the media, which focus on the "quick and dirty" story, we are mesmerized by accounts of the coups, corruption and natural disasters compounded by man. We do not learn much about the evolution of political systems appro-priate to African conditions, about the ability of African farmers to coax food from the soil, or about the "soul" of Africa — the understanding of Africans' role in the cosmos.

The late Kwame Nkrumah, who led Ghana to independence in 1957. urged Africa to seek the political kingdom. Expelling colonialism and creating African governments proved relatively straightforward. Mr. Nkru-mah was not alone, however, in failing to realize that genuine African political systems and ideologies would have to develop through trial, error and civil conflict.

Africans are reconciling their established political traditions to the needs of the contemporary nationstate. Western observers who lament the rise of one-party systems throughout Africa ignore the healthy competition that often prevails within. They have not sat beneath a bao-bab tree, listening to people grill a By C. Payne Lucas and Kevin Lowther

'Now, don't take sides — we don't want to make it angry.

candidate for parliament or discuss plans for building a primary school. Democracy is inherent in the consen-sual decision-making process cus-tomary at the village level in Africa. If África offers numerous examof political instability, it also provides several sanguine case stud-ies. Senegal, Kenya and Botswana ricultural and industrial develop-

producing potential. Although a relatively dry continent, Africa has more than enough water, if it is properly

Africa has more than enough water to support major agricultural and industrial development.

have managed peaceful leadership changes. Many countries have en-joyed long periods of tranquility. Zimbabwe, where whites once scoffed at African political pretensions, just conducted a fair and peaceful national election

Per-capita agricultural output in Africa has declined 20 percent in the past two decades. Debt service and oil imports are consuming a large and growing share of scarce foreign ex-change. Development programs are being cut back or foreclosed. Public services are deteriorating.

ment. It also has enormous hydroelectric and solar-energy capacity.

Africans have learned two hard lessons: First, national economies are built from the ground up, on a solid agricultural foundation; and second, tican governments have taken agri-

farmers will grow surplus food if the market rewards them fairly. Most Afculture and the peasant farmer for granted. Many tended to rely on minerals or a single cash crop to earn foreign exchange. They also subsi-dized food prices for urban consum-

tion must be taken to arrest wide-A related challenge is Africa's mushrooming population, growing nearly
3 percent annually, compared with a
world average of 1.7 percent.
President Kenneth D. Kannda of

the dimension of the spiritual."
If you believe in Mr. Kaunda's

and Kevin Lowther a regional opera-

U.S. Could Ease ANZUS Pact Strains

T OS ANGELES — Close to six months have passed since New Zealand refused to allow a port visit

tween the two countries. Contrary to the impression nour-ished by New Zealand, Washington has hardly behaved as an insensitive bally. But it is time to give the New Zealanders a graceful way out of the

situation if they want one.

New Zealand enjoys a deep reservoir of good will in America, and most New Zealanders have not forgotten that, except for the U.S. role in the Pacific war, their country might now be a Japanese colony. Americans know that New Zealand fought in both world wars and since sent troops to Korea, Malaya and Vietnam. For 34 years New Zealand's exter-

nal security needs have been met primarily through membership, with the United States and Australia, in the ANZUS defense pact for the South Pacific. New Zealand helps with aerial and maritime surveillance of Soviet naval movements. Before the recent agreement it participated in annual ANZUS naval exercises with Australia and the United States, and U.S. warships made occasional rest-andrecreation stops in New Zealand. However, the United States has no

nuclear bases in New Zealand, and wants none. Anti-nuclear sentiment has nonetheless become increasingly widespread. When the Labor Party entered office a year ago with a de-clared mandate to bar any vessels that were nuclear-armed or nuclear-powered, Washington was disturbed

By Ernest Conine

by a U.S. warship on the basis that it of which warships carried nuclear might be carrying nuclear weapons, and Washington reacted by sharply curtailing military cooperation behaveer, he said that no port visits in New Zealand were planned soon. When the United States proposed

a new ship visit six months later, it tactfully nominated the 25-year-old Buchanan, a conventionally powered destroyer. The ship may be capable of carrying nuclear weapons, but if Prime Minister David Lange had wanted to conclude that it did not, he could credibly have done so.

A veteran Labor Party politician commented the other day that he would have let the Buchanan in. But Mr. Lange, refusing to fodge the issue, banned the ship. Washington re-sponded by canceling a scheduled ANZUS naval exercise, arranging with Australia for bilateral exercises in their place, and progressively cut-

ting longstanding military ties.

Diplomatic relations are still courteous, but Washington has imposed a virtual freeze on high-level contacts. Moreover, U.S. forces do not always now tell the New Zealanders when Soviet submarines are heading into

their surveillance sector. The U.S. countermeasures, considered harsh and uncalled-for by New Zealand, have been applauded by Britain and Australia.

New Zealand's rationalization of the nuclear ban was disingenuous. Mr. Lange said, for example, that New Zealand did not ask or "expect to be defended by nuclear weapons."
In the real world, the only threat to New Zealand comes from the rapidly but did not react angrily.

Secretary of State George P. Shultz
firmly said that there could be no
alliance without port visits and that
U.S. policy prohibited identification

Televisian could in the Pacific.
And those forces are nuclear-armed.

If U.S. treaty guarantees mean anything at all, they mean that the American people are putting them-

selves at nuclear risk to protect New Zealand. It might be better for all concerned to tear up ANZUS, make a new bilateral arrangement with Australia and leave New Zealand free to look after itself in whatever ways that it judges best. But opinion polls suggest that this idea does not sit well with most New Zealanders. Suggestions that the United States should tell Mr. Lange privately whether a visiting ship is nuclear-armed or, fail-ing that, not insist on port visits as a condition of military alliance within

ANZUS, are unrealistic. There are some stirrings of desire on the New Zealand side to patch things up. The Lange government remains unbending in its public stance. But it has grown uncomfortably aware that defense spending will be higher outside the alliance than in. There is also concern that New Zealand's farm exports may grow more vulnerable to protectionist moves by Congress if it loses allied status. Reasonable people should be able

to work out an accommodation. Washington could help by reopening the dialogue and perhaps read-mitting New Zealanders to U.S. military-training facilities. If the response were positive, the United States could again propose a port visit by a small warship, giving Mr. Lange another chance to say yes.

It might turn out that the present New Zealand government simply lacks the will and political flexibility to make an accommodation on any thing but its own terms.

If that proved the case, America

and New Zealand should remain friends, valued trading partners and fellow champions of democracy. But the basis for a military alliance would be gone, and Australia and the Unit-ed States would be well advised to close the book on ANZUS.

Los Angeles Times.

tional system, several private re-search institutes, public foundations, the army, the Jewish Agency and the Africa: Ills of Dark Continent Can Be Cured Knesset are all involved in this effort. Nevertheless, it appears that Rubbi Kanane's popularity is increasing, particularly among youth. I myself participated in the campaign for democracy, meeting with to the producers. Now the African farmer is winning renewed respect. Two other important lessons are dawning in Africa. Governments are high school students, soldiers and officers, and my impression is that it has almost no chance of success. becoming aware that concerted ac-Arab students, a youth from a kinspread deforestation and soil crosion. butz asked: "Do you think that the Arab citizens of the state of Israel-deserve equal rights?" I was com-pletely taken aback and dismissed his

Zambia once spoke of the gift of Africans in these terms: "They may be simple and unlettered people and their physical horizons limited, yet I believe that they inhabit a larger world than the sophisticated Westerner who has magnified his physical senses through invented gadgets at the price, all too often, of cutting out

vision, as we do, then you know the gods were not crazy when they placed mankind in Africa.

ment is it to reach a national under-C. Payne Lucas is executive director standing that Nazi-like racism is bad? The truth is that there is no consensus on the fundamental question factions officer for Africare, a private, non-profit development organization based in Washington. They contributed this comment to The Washington Post. ing Israel today: whether we are willing to sacrifice democracy for the sake of holding on to the territories.

The national consensus for condemning Rabbi Kahane and teaching democratic values merely allows us to evade this more difficult issue. Meanwhile, daily life in Israel teaches just the opposite of demo-cratic values. The 1.5 million Arabs

Democracy

In Israel:

A Bad Joke?

By Danny Rubinstein

three of them for murder and 12 for

other violent crimes against Arabs -

was deeply upsetting for Israelis. Whatever one thought of the convic-

tion, which was the first time the

Israeli judiciary had moved against

Jewish terrorists, the episode fans

fears that Israeli democracy may be

threatened by unstoppable currents

after 1967 when Israel occupied the

West Bank and Gaza, will be drafted into the Israeli Army. Meanwhile,

opinion polls indicate that some 42

percent of Israel's youth "agree" or "agree completely" with Rabbi Meir Kahane's racist call for expelling the

Since Rabbi Kahane's election to

1.5 million Arabs in the territories.

the Knesset last year, the Israeli es-tablishment has mobilized to coun-

teract his influence with programs to

"teach democracy." The state educa-

In one meeting with Jewish and

question rather brutally: For me, it

was like asking whether the son

should rise tomorrow morning. What

I realized later was that most of the students probably did not even un-

The concern for democracy, and for the pernicious influence of Rabbi Kahane, is shared by virtually all po-litical parties and ideological camps

in Israel. Bitter rivals have come to-

gether proudly in a "consensus," con-demning the rabbi and his teachings. In reality, however, nothing has been achieved. What kind of accomplish-

derstand why I was angry.

This summer, the first Israelis born

of lawless prejudice and brutality.

ERUSALEM - The conviction. last week of 15 Israeli Jews -

in the territories have been living under Israeli occupation for 18 years living alongside Israelis without sharing their rights. Our young people have grown up believing that nationalist struggle, terrorism and lawful discrimination are facts of life. Under such circumstances, how can one hope to teach democracy? Several years ago, during a crack-

down on a dockers' strike, the leader of the striking union appeared on television and criticized the police-How dare they treat us like this. Are we Arabs from the territories?" He articulated what many of us understand: that it is possible to divide rights and democracy in Israel today.

A dismissed Arab laborer from the territories receives none of the unemployment benefits that his Israelf counterpart gets. Israeli Arabs receive only part of the child allow-ances that the state pays to isnicii Jews: Arabs from the West Bank and Gaza receive none. The same discrimination runs through all aspects of life, and it is justified as a response to Israel's special security situation.

Israelis often defend such discrimination by arguing that Arabs do not serve in the army and that whoever does not fulfill all his duties cannot enjoy all his rights. But few Israelis are willing to draft Arabs, for they fear that they would not be loyal to the state. It is a circular, unprovable

claim, a vicious Catch-22. Against this background, what is the point of preaching equality and democracy? Without some basic change in relations between Arabs and Jews, what can we Israelis expect but more terror, more fanatical mdergrounds and more Meir Kahanes? The campaign to teach democracy in Israel is no more than a had loke.

Design the second

Shultz A For Decis

The writer is on the staff of the Israeli newspaper, Davar, He contrib-uted this view to The New York Times

LETTER Science Fiction Wedding

Regarding the report "Iran and Syria Nurture an Uncertain Relations (July 6): Your account of "temporary man-

riages" between poor Syrian men and Iranian widows, in order to bring forth future male martyrs for Ayato lah Khomeini's war effort has all the hallmarks of a good story. However, it is almost certainly not true.

Any Islamic scholar will tell you that there is no special Shiite custom. of "temporary marriages." What it a common practice, in both Sunni and Shirte Islam, is for male guides at Moslem shrines to be wedded to their unaccompanied female visitors. for the sake of propriety. Of coars, such "marriages," which have no legal validity, are in no way consummated. The bureau at the Sat Zaman. mosque is probably just the guide hat, and any financial arrangement. are no more strange or sinister that those which go on everyday between the tourist and guide anywhere The story that the male children of

these unions are to be returned to Iran has the quality of science fiction? NICHOLAS MARSHL

Coke's Move Gives Soda-Pop Politics a New Twist

N EW YORK — With all the hoople about the escalating cole war, one topic has been ignored: the political implications.

As with the political parties, there are only two major players: Coca-Cola, the drink of Democrats, and Pepsi-Cola, the Republicans' refresher. Sure, there are third-party colas, but as in

This soda-pop politics is not coincidence. Coca-Cola has been the undisputed majority cola since the New Deal: The cola connection was formed in 1932, when the Democratic National Chairman. Postmaster General James Farley, left the administration to become chairman of the Coca-Cola Export Corp. He had quarreled with Franklin D. Roosevelt over a third term.

The sugar rationing of World War II could have brought the entire cola industry to its knees. but Mr. Farley's political connections helped Coke escape the rationing. Coke was declared a war priority item, and at the end of the war Coke had 64 bottling plants built around the world —

all at the government's expense.

Pepsi retaliated by forming a political alliance of its own, with a little known junior Senator from Wisconsin, Joseph McCarthy. In a battle that foreshadowed his later anti-Communist crusade, "the Pepsi-Cola Kid" fought for an end to rationing. His usefulness came to an end, however, when it was revealed that Pepsi's Washington representative had given him \$20,000. Pepsi soon forged a more successful political

By Kurt Eichenwald

Moscow, and Pepsi become the first U.S. con-sumer product sold in the Soviet Union.

Meanwhile, Coca-Cola, based in Atlanta, was looking for another Democrat to support. It found a hometown boy. During Jimmy Carter's long march to the White House, he used Coca-Cola money, Coca-Cola jets and Coca-Cola's advertising company. When he was elected, the Pepsi machines in the White Honse were re-placed by Coke machines. Coke also used its Carter connections to take China, just as Pepsi breezed into the Soviet Union with Mr. Nixon.

alliance, with Richard Nixon, who was then Vice soft drink represented at the American Interna-Nixon even got Mr. Khrushchev to drink some Pepsi - an event seen by millions.

Carter connections to take China, just as Pepsi The writer wrote speeches for Walter F. Mon-prezzed into the Soviet Union with Mr. Nixon, In 1979, Pepsi finally overtook Coke in total contributed this comment to The New York Times.

corporate sales, and the Republican Party began dreaming of realignment. Not long after, Phil

does - hire political advisers. Pat Caddell, Democratic polister, and Scott Miller, media strategist for John Glenn's presidential campaign, were brought in to study a new Coke. Bob Shrum, who wrote Ted Kennedy's speech at the 1980 Democratic convention, was hired to write speeches about the new Coke formula.

constituencies, and talk of realignment filled the air. The Democrats' answer was to reaffirm their commitment to the old New Deal constituencies but also to encourage neo-liberals to stay with the party. Coke has now tried the same schizophrenic approach: Last week, it brought back the old Coke in a new can but will still sell new Coke.

President. Thanks to some poshing by Pepsi's chairman, Donald Kendall, Pepsi was the only politics not much is said about them. tional Exposition, the site of Mr. Nixon's famous "Kitchen Debate" with Nikita Khrushchev. Mr.

> When Mr. Nixon's political career faltered in the early 1960's, Mr. Kendall hired him as an international ambassador for Pepsico. Then, as Mr. Nixon gained momentum in the late 1960's, Pepsi sales went right along with him. In 1968 when the Democrats lost the presidency, Pepsi machines were installed in the White House cafeteria. In 1971. Mr. Nixon sent Mr. Kendall to

Dusenberry, the man in charge of Pepsi advertising, was recruited by "the Tuesday Team," which devised Ronald Reagan's advertising in the 1984 campaign. Pepsi and Republicans developed a strategy for yuppies — the "New Generation."

Coca-Cola did what any Democrat in trouble

But the 1980s brought problems for both Coke and the Democrats. New ideas alienated old Will this two-track approach give the Democrats what it takes to push to recapture the White

House? It's tough to say. The latest figures on cola sales aren't in yet.

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Executive Editor



anny Rubinstein

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Bacall Soars in Pinter Production of 'Sweet Bird'

By Sheridan Morley mational Herald Tribui

LONDON — Not the least of the many achievements of Harold Pinter in his new Haymarket production of "Sweet Bird of the Clasgow Citizens' director and designer, of the Glasgow Citizens' director and designer, Philip Prowse, Indeed, one of the main indictance of the main indictance of the Clasgow Citizens' direction notices at the considerable and one of the main indictance of the considerable and one of the main indictance of the considerable and one of the main indictance of the considerable and one of the main indictance of the considerable and one of the considerable and on monopolis herself. In the gallery of Tennessee Williams's great, doomed and ravaged heroines, hers has always been a rather shadowy figure: Geraldine Page played her on screen and Broadway as a muted has-been, and in Britain the play has been memorably seen only once, at Wat-

THE LONDON STAGE

ford, where, intriguingly enough, the role was taken by the late Mrs. Pinter, Vivien Merchant. Now, in Lauren Bacall's memorably extravagant portrayal, we get an even mix of Lady Macbeth and the Lady of the Camellias. To hear Bacall's throaty litany of exile cities suitable for a falling film star is alone worth the price of a ticket. There is, however, a lot more here than a blazingly good central performance. "Sweet Bird of Youth" was Williams's most outspoken attack on the Southern discomfort that had always been at the heart of his writing, and what Pinter has seen is a play about the castration not just of men but of careers and ideals and na-

It starts a little slowly, with Bacall and Michael Beck, two visitors (to the London stage and to the small Gulf town where the play is set), edging their way hesitantly into a duologue so full of pauses that for a fearful moment we seem to be in Pinter rather than Williams territory. It is, oddly enough, as English players take over (in above-average American accents) that constant sense of brooding, atmospheric evil the play races into life. James Grout's Big- and of religion in decay that essentially has to be Daddy boss is a gargantuan villain surrounded what this political melodrama is about. The first the play races into life. James Grout's Big-Daddy boss is a gargantuan villain surrounded by suitably seedy henchmen; with them, and Williams's wonderfully prodigal use of two dozen supporting players, we are off and running into a tale of political corruption and sexual hugely congratulated for getting him there and agony, so that by the time the princess and her allowing his unique classical vision to pervade blond gigolo are back, they are playing at twice the Lyttleton for the first time.

the speed of their first encounter.

Borrowing from Hart Crane, Williams once called his "Bird" "a relentless caper for all those who step the legend of their youth into the noon" and that is precisely the mood Pinter and his company keep alive through this sprawling saga. Even the usual embarrassment of Chance Wayne's final speech to the audience is avoided. The poisoned treacle of Williams's prose has seldom been better poured or more lovingly

heralded arrival at the National Theatre of a new acting company led by lan McKellen and Edward Petherbridge, but is in fact mainly notable for bringing to the South Bank (and high time) the considerable and often exotic talents of the Cleanary Chinard interaction. The "Seven Brides" that we now have at the Old Vic is, however, an altogether English atments of a closed-shop directing policy at the Royal Shakespeare Company and unadventur-ous recruiting by the National has been that Prowse is so seldom to be found in England. When he is, as last year at Greenwich or now at the National, the result is never less than mesmeric. He is so far ahead of his contemporaries in theatrical flamboyance and designer flair that one would probably have to go back to Orson Welles at the Mercury to find a young stage

artist of comparable power. That does not mean, of course, that one has to like or agree with everything Prowse does. His cavernous decaying-church setting for this new "Malfi" leads to moments of startling inaudibility, and his casting of some very strong stage figures (Sheila Hancock, Roy Kinnear, High Lloyd and Selina Cadell) in relatively minor roles is apt to unbalance the central quartet. Duke in darkness, and Eleanor Bron, surrounded by a rent-a-crowd mob of loonies for the mad manages to make "I am the Duchess of Malfi still" sound like a program note rather the vast outdoors of 19th-century Oregon. than a cry of survival under appalling pressure.

The film's dancers were a team of consistency of the control of

Hers too is a performance that has yet to come into its own, but in this rich, decadent, sinister, shadowy, ritual staging there is the night said a lot more about Prowse than about whatever plans McKellen and Petherbridge may have for their new team, but they are to be

Since old musicals are playing at roughly one

Old Vic is, however, an altogether English attempt to get that score in front of a stage audience. It started out at the Theatre Royal in York 15 months ago and now after a long tour is in London for the summer, presumably to catch nostalgic tourists with vague memories of beautiful hides being blessed in the great outdoors.

The problem is that a film musical never comes together the way a stage musical does. "Seven Brides" has a patched-together score with the old movie hits and a few innocuous new numbers added, yet it never quite manages to overcome its camera origins.

This was always meant to be an answer to the Broadway musical, not a replica thereof. After years in which all they had been required to do was photographic replicas of old stage shows, Hollywood cameramen and choreographers in the middle 1950s desperately wanted to show what the screen could do. While Fred Astaire and Judy Garland persevered with old stage shows, a new generation led by Gene Kelly and roles is apt to unbalance the central description and increasingly camp cardinal and McKellen a darkly sneaky Bosola, but Jonstand McKellen a darkly sneaky Boso Rain"; a few years later, Donen and the chore-ographer Michael Kidd devised "Seven Brides" as a great celebration of the wide screen and of

> The film's dancers were a team of considerable distinction, led by Russ Tamblyn and Tommy Rall, and its climax was a huge number called "Raising the Barn," which the Old Vic production wisely does not attempt even in iniature. Accordingly we are left with the Johnny Mercer songs, a token choreographic attempt to recreate one of the great screen dance-fights of all time, and an air of vague provincial jollity, which is not quite the same hing. "Seven Brides" never had much of a plot (what there is appears to be a parody of "The Sabine Women") but it did have a soaring sense of what the wide screen and a great choreographer could do for a camera.

of every three mainstream theaters in London, it is perhaps not surprising that Broadway stocks' It has an endearing and almost amateur quality, are becoming somewhat depleted. We therefore as of teen-agers at a camp concert determined to have no less than three old American sing- do the show right here. But when Garland and alongs in the West End that were never meant to be stage shows at all. "42nd Street," "Singin' in technical and musical resources of MGM bethe Rain" and "Seven Brides for Seven Brothhind them, which brings us back to the central ers" all set out to be films, and only the first has problem: trying to do big-screen musicals on a ever achieved a later and successful stage life in small stage and an apparently even smaller A new "Duchess of Malfi" marks the muchthe United States. "Singin' in the Raim" is at budget.

ARTS/LEISURE

A Novel 'Lulu' in Munich: Worth the Wait

By David Stevens

onal Herold Tribun MUNICH — The Bavarian State Opera did not join in the general rush to stage the full three-act version of Alban Berg's "Luke" after the Paris premiere in 1979. But, having waited, it played a handful of trumps in staging it for the opening of the Munich Opera Festival this year, the centenary of the composer's birth.

This staging offered a number of novelties, not least the soprano Catherine Malfitano making her Munich debut — triumphantly in her first appearance in the daunting title role. The production was staged and designed by Jean-Pierre Ponnelle, also approaching the work for the first time; and Friedrich Cerha, who completed the unfinished third act, was conducting the opera for the first time

The American soprano made a gaudy entrance, sliding down a rope from the flies to the stage with all the reptilian seductiveness at-tributed to her in the prologue. The aplomb with which she pulled off that circus stunt was just a foretaste of an impressive artistic accom-plishment. She swept through the role as if it held no serious vocal problems, not only singing with secure and glowing tone (a couple of extreme-top squeaks aside), but communicating the text with expressiveness and clarity.

Ponnelle's staging was brilliant and at times irritating. Everything took place in the same basic set, a semicircular, four-story metallic structure, each level with a row of doors opening onto a gangway and the different levels linked by circular stairways at each side. This served more or less successfully as the menagerie of the prologue, a theater, Lulu's various dwellings, the jail of the film sequence of the second act, the Paris gaming establishment and the hovel of the final scene, a kind of abandoned jail.

On the practical side, the different levels of the set helped clarify the action and the multiple doors speeded the farcical comings and goings of the first scene in Dr. Schön's house. On a symbolic level, Ponnelle filled the upper floors with silent onlookers all in white, witnesses of a social circus or sometimes participants — they threw shredded paper down on the set of the stock-market debacle in the Paris scene, and the succeeding final scene was played out in the resulting rubbish.

ranged from a stage-filling face peering voyeuristically, to a smaller. Expressionist visage that, torn from its frame, was used by Jack gitte Fassbaender was an imposing Sophie, has graduated gloriously to Eugène Ionesco's "Le roi se the Ripper as a hand towel and, Geschwitz, although her final lines the rank of Marschallin, singing meurt,"



ranged from realism to caricature, as if the blood-soaked farcicality of plays were not far in the background. Some additions were graIt is almost a tradition in Munich

rous Ochs (stepping in for the
ground. Some additions were gra
It is almost a tradition in Munich

scheduled Kurt Moll). Jiri Kout, ground. Some additions were gra-unitous, such as a virtuoso stunt lall not to let great singers retire, which succeeding Carlos Kleiber in the from the second level for the heart- results in some interesting and lux- pit, proved a Straussian of the same attack death of Husband No. 1; or urious casting. Hans Hotter, the authentic mold. The production is dramatically deflating, such as the greatest Wotan of the last four de- 13 years old, but Jürgen Rose's sets theater scene, in which Dr. Schön's cades, turned up as the mysterious, and costumes are still splendid and socially respectable fiancee was not socially respectable fiance; was not wheezing Schigolch—a role usual- Otto Schenk's staging surprisingly only made visible but engaged in an ly allotted to an Alberich type; the fresh. unrespectable sign-language slang-ing match with Lulu. The scene did man, but a fatherly and sympathetnot end in the sexual tension of ic figure. And, in a few seconds, Schön's humiliation, marvelously Astrid Varnay, she of many Isoldes built up by Malfitano and Franz and Elektras, made 2 tangible char-Mazura, but in a pratiall by the

The touch of exaggeration was wardrobe woman. carried out also in Pet Halmen's costumes, whether the bright red from hair to glittering gowns that was Lulu's trademark, the gratuitous fantasy of the African-explorer prince's getup or the fez for the white-slave-trading Marquis.

failed figurate.

Since the Paris performances, Mazura has made the dual role of Dr. Schon and Jack the Ripper his own. As Lulu's one real love and the instrument of her death, Ma-The symbolism of Lulu's portrait zura used his strong physique and anged from a stage-filling face opaque, almost raw-sounding bassbaritone to powerful effect at the third performance Saturday. Bri- first caliber. Lucia Popp. a former

finally, as the shroud of the tragic
Countess Geschwitz
Ponnelle's direction of the actors

were less sung than harshly declaimed. Alfred Kuhn was a study charm and subtlety. She was surrounded Sunday by Fassbaender's Animal Tamer and the Athlete, and convincing Octavian. Helen Donthe tenors Claes H. Ansjo as the ath's gleamingly bright-toned So-Frank Wedekind's original Lulu Painter and Jacque Trussel as Alwa phie and Hans Sotin's richly sono-

> acter, tipsy and knowing, of the almost invisible part of the theater

Cerha must know this score more intimately than anyone, and his musical direction showed it. He is as much composer and peda-gogue as he is conductor, and his way with the score was more analytical than passionate - pulling back the veil of Berg's late romanticism to make the inner workings

Another festival highlight was a revival of Richard Strauss' "Der Rosenkavalier" with a cast of the

The baritone Dietrich Fischer-Dieskau is in his 60th year, and his interpretations of Schubert's "Winterreise" song cycle go back more than half of that time. Sunday morning he returned to this challenge, singing with an intense intimacy and expressiveness that more than made up for any inroads time has made on the voice. Hartmut Holl was the splendid pianist and

Another highlight of the festival which continues through July 31, has been an outdoor production in the Alter Hol of Carl Orff's "Die Bernauerin," along with an exhibition commemorating the late composer's 90th birthday. And on July 22. Wolfgang Sawallisch will con-duct the world premiere of "Le Roi Berenger" by the Swiss composer Heinrich Sutermeister, based on

George P. Shultz, left, the U.S. secretary of state, met Tuesday in Canberra, Australia, with Andrew Peacock, an opposition leader. Mr. Shultz later stopped in the island nation of Fiji on his way back to the United States.

Shultz Applauds Fiji For Decision on Ships

The Associated Press SUVA, Fiji — U.S. Secretary of State George P. Shultz told Fiji on Tuesday that it had taken a "bold and wise" decision in reopening its ports to American warships.

Mr. Shultz, speaking during a stop on his return to the United States from Asia and Australia. said the United States was "particularly grateful" to Fiji for this gesture toward regional security.

Fiji's decision last year to lift a ban on visits by U.S. nuclear warships had made "peace in the Pacilic more secure." he said.

Mr. Shultz's comments contrasted with those he made in Canberra, Australia on Monday about New Zealand's affirmation of its policy to ban nuclear-powered or nuclear-armed warships from its ports. He said that New Zealand's anti-

nuclear stance could force the United States to review its obligations to New Zealand under the ANZUS treaty, a defense pact between Australia, New Zealand and the United States.

Fiji's prime minister, Sir Kamises Mara, met Mr. Shultz at the airport and said the United States was a "friend of all in the South

Sir Kamises said Fiji and its allies would continue to depend on the United States to "help safeguard the peace and stability of our region. The continued tranquillity of the Pacific is important to us all if we are to proceed unperturbed

Traditional Fijian welcome ceremonies, including the offering of the island brew called kava, took

up most of Mr. Shultz's four-hour visit, leaving only 30 minutes for talks with Sir Kamises and other Fijian officials.

Mr. Shultz said direct U.S. aid to Fiji, at an initial rate of \$1.5 million a year, would begin Oct. 1. He said he hoped Sir Kamises could visit Washington later this

year for the opening of the new Fiji Embassy and to sign an aid agree-

Results of Tokyo Vote Seen as Boost for Nakasone

By Clyde Haberman New York Times Service

TOKYO — Although his name was not to be found on the ballot. Prime Minister Yasuhiro Nakasone appears to have emerged as the big winner in Tokyo elections that were won by his Liberal Democratic Party.

Tokyo's voting pattern is regarded by many Japanese politicians as a guide to national trends. So Liberal Democrats were heartened by the impressive gains they registered in the balloting here on Saturday. They hoped the results signaled

that the time was ripe for them to call elections to the Diet, or parliament, and reverse the sharp loss of seats they suffered in December

Politicians and other analysts said the Tokyo campaign was a boon for Mr. Nakasone in particular because he had a large personal stake in deciding if, and when, to declare a general election for the Diet's powerful House of Representatives.

Many commentators said they believed a strong showing by the Liberal Democrats might improve Mr. Nakasone's slim chances of altering party rules that prevent him from continuing as leader when his present term expires in late 1986.

Because the party, a coalition of conservative factions, has governed Japan since 1955, its president is all but assured of becoming prime

Although technically a local event, the nine-day Tokyo campaign was treated like a national

referendum by the major parties. Assembly from 51 seats to 56. Their chances that, if Mr. Nakasone does their leaders, including Mr. Nakasone of the popular vote, 36 persone, took to the streets to seek cent, was 1.5 percentage points voter support.

Assembly from 51 seats to 56. Their chances that, if Mr. Nakasone does call a House of Representatives voter support.

Light provides that in the last election, in June, when balloting must also be

voter support. Tokyo has 8.5 million eligible 1981. voters, or 10 percent of the national

There were no big issues, and self was not up for re-election. that left candidates to campaign in One discouraging note for the time-tested Japanese style. They crats increased their strength in the less well when voters stay home. 127-member Tokyo Metropolitan The results Sunday improved the

MANILA — A former Philip-pine information minister, Francis-

co Tatad, was arrested Tuesday on

graft and corruption charges. He

Mr. Tatad, who served in the government of President Ferdi-

nand E. Marcos for 10 years until

1980, was arrested days after writ-

ing an article sharply critical of Mr. Marcos and his wife, Imelda. He posted bail of 23,000 pesos (\$1,250)

and is to appear in court again

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LE PRESBOLING

The party obviously commanded total. Moreover, as the equivalent far less than a majority, but it reof Washington and New York tained a solid plurality and domirolled into one, the capital can set nated a coalition under the conserelectoral moods for the entire counvative administration of Governor Shunichi Suzuki. Mr. Suzuki him-

cruised the streets in sound trucks, low turnout of 53.5 percent. The blaring out their names in the hope low turnout continued a trend seen that voters would remember them. In the end, the Liberal Demo- The governing party usually fares

he termed political persecution.

The five charges against him say

Mr. Tatad is now a columnist

with the independent Business Day

newspaper. He said after his arrest

that it was the Marcoses, "whose

enormous wealth at home and

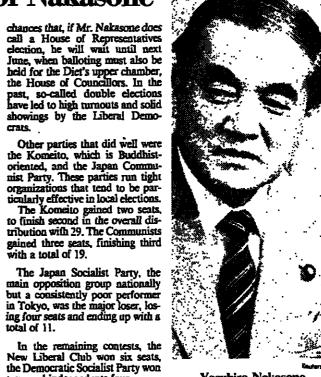
abroad cannot be explained, who

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he committed irregularities when he was a cabinet member. These

gained three seats, finishing third with a total of 19. The Japan Socialist Party, the Ex-Manila Minister Arrested main opposition group nationally but a consistently poor performer in Tokyo, was the major loser, losthe court to dismiss the case, which ing four seats and ending up with a

two, and independents four.



To Communists

Japanese Probe

Laser Device Sale

TOKYO — The Japanese government has started an inquiry into the reported export to a Communist country of a special laser device used to produce semiconductors, an official said Tuesday.

Hideo Setoya, of the Ministry of International Trade and Industry, said officials were investigating whether the Tokyo-based Kurimoto Trading had forwarded a laser-trimming system.

A laser-trimming system is used to imprint circuits on the surface of

advanced hybrid semiconductors, used in missiles and laser weapons. Mr. Setoya refused to say where the device had come from and which country had purchased it, but local newspapers said the company imported the device in 1983 from a manufacturer in Oregon.

Nakasone Is Visiting Italy The Associated Press

ROME - Prime Minister Yasuhiro Nakasone of Japan began a three-day visit to Italy on Tuesday.

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LONDON SW7 PARS 75 METHUSELAH'S BRASSERIE LA PETITE CHAISE COM elicous crimes at the oldest restaurant in Paris Nami F.78,30, Deby. 36 E. de Genede, 222.12.35.

was held for six hours before being freed on bail.

Mr. Tatad, who served in the printing contract he had awarded and failure to declare his assets as a

Mr. Tatad, 45, said he would ask should be criminally prosecuted."

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In the remaining contests, the New Liberal Chib won six seats, the Democratic Socialist Party won Yasuhiro Nakasone The best of British fur at FACTORY PRICES! for 5 days only at The Park Lane Hilton/ ULY 15 JULY 16 JULY 17 JULY 18 JULY 19 130-9 930-9 930-9 930-9 930-5 930-6 Ross Furriers - one of England's oldest and largest established manufacturing Furriers present a unique summer sellout of Europe's and the world's finest furs. Stranded Racoon Jackets

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Company Scandals: For Workers, Disbelief May Give Way to Defiance

By N.R. Kleinfield New York Times Service

TEW YORK — He cannot think about it without irritation. He is loath to go on at any length. Frankly, he is sick of it. "We talk about it all the time," he said "We're in the papers on a daily basis. How could

you not talk about it?" The man is an executive at E.F. Hutton. The "it" is the check-kiting scandal that has engulfed the brokerage firm recently.

"Am I frustrated?," he asked. "Oh yeah, I'm frustrated. There has to be frustration when you see the name of the firm you work for dragged over the coals day after day,"

The fear hovers over the employees of any company. One day, a nightmare comes true. Someone is exposed for cooking the books, an executive bribes a government official, people die from something the company made — and all the years of nourishing an image as a corpo-rate citizen in good standing are destroyed. It's like a shiny bowl rusting overnight.

Much has been written about Hutton, Union

Carbide, General Dynamics, General Electric and other companies that are operating under a cloud of scandal. About what the leaders are doing to shore up the businesses. About the vicissitudes of the stock price. About the extent of financial liability. The dry and impersonal

Relatively little attention, though, has been drawn to the individual traumas of the people who go up and down the elevators each day. how those traumas affect the companies, and what corporations try to do to counteract the negative effects.

Yet it is here, inside these corporations, that the aftereffects of scandals often linger longest. The challenge for management is to keep the impact as brief and slight as possible.

Many scandal-ridden companies are trying to do just that. The chairman's soothing comments issue forth from loudspeakers, while his face appeals to workers from strategically placed video machines. Letters, memos, even newspaper advertisements tell employees again and again that they work for a decent company, and that they, 100, are decent people.

But behind the conciliatory rhetoric often lies an iron determination to make sure that no employee errs again. GE, for one, followed its spate of internal memos by imposing a new regimen of more rigorous safeguards against employee wrongdoing. McDonnell Douglas, Allied and others started internal ethics courses after their names were dragged through the mud. Still other companies have called for the resignation of a top manager, or of a handful of managers, to prove to the world - and to their own employees - that they will quickly excise anyone who besmirches the company name.

But while all of those moves help, none of them cures. And in general, the result of a corporate scandal is that employee morale sinks. Productivity may decline. Too often, once-proud employees find themselves embarrassed to admit to strangers where they work. One employee of E.F. Hutton has stopped wear-

ing his Hutton T-shirt when he goes out jogging.

"The sense that a company is an impersonal entity is not so," said Boris Yavitz, a professor of public policy at the Columbia University Graduate School of Business. "People do have a feeling that their organization has egg on its

to the headhunters to pick up the phone. As one

recruiter remarked, "Anything that's wounded

gets attacked." Companies, of course, have been getting wounded for years. And though there is no way to undo the pain and wrongdoing they may be responsible for, they sometimes discover that adversity instills better values for the future.

TEW crimes have rocked blue-chip corporations as deeply as the price-fixing and bid-rigging conspiracies in the electrical manufacturing industry in the early 1960s. GE, the most prominent of the conspirators, saw three of its executives trooped off to jail; eight others got suspended sentences. Though the chairman and president were not convicted both said that they were ignorant of the miscon-duct — many employees remained dubious that at GE — things like relative prices — that aren't the ultimate bosses could be unaware of such events. Some employees left; a lot of positions were shuffled. Employees faced mixtures of scorn and sympathy in their communities.

"Life magazine had this big picture one week face. People feel embarrassed. They may not go of one of the vice presidents in jail," recalled an the extra mile for the company."

Another GE employee who was with the company during the price-fixing days recalls reacting to the jailing of a GE vice president who had been a local fund-raiser for the Jesuits. "There was more compassion than anger," he said. "It was more a sense of what a tragedy this

wonder whether this was where they wanted to

Even today, the scandal is still haunting the company. "These things are substantially demoralizing," said Thomas J. Peters, the co-author of "In Search of Excellence," a book about America's most successful corporations, "but also potentially substantially cleansing. At GE today, there is still fallout from that price-fixing. The scar of that is still very much visible. There out of bounds at other companies."

When a crisis engulfs a company, its employees pass through phases, not dissimilar to the experience of coping with a failing relative. At first, there is shock, even disbelief. Three years ago, Thomas Lundell, a controller at Manville the extra mile for the company."

executive no longer with GE. That had a very corp., was on vacation, when he heard on the shocking effect on people. It made some people radio that Manville had filed for bankruptcy

protection to stave off the swarm of suits claiming illness from asbestos. "I didn't believe it," he remembered. "I

thought it had to be wrong." But it was true. Mr. Lundell said he felt morose at first, jittery about his own future. show the letters to customers and the press, and "But then," he added, "there was a sort of they were encouraged to do so. feeling of, hey, maybe this is what the company needs to get back together."

most always jarring. "People are certainly less proud of the company and want to divorce themselves somewhat from it," remarked Harry Levinson, a psychologist who heads the Levinson Institute. "This happened in the 1970s with OPEC and the employees of the oil companies."

Mr. Levinson, who was a consultant to Sun Oil at the time, recalled the way employees reacted: "Some would go to cocktail parties and didn't want to identify who they worked for. Delaware Bay and gonging the public. So they would say they worked for Sun Ship Building, the ship building subsidiary of Sun, even though they knew nothing about building chiese.

they knew nothing about building ships."

There is, though, a coiled-spring force that causes employees to rally quickly in defense of their provider. "There is a we-they mentality that develops after these sorts of things hit," an executive recruiter notes. "Employees really get their backs up and defend the company, even if they're not sure it's blameless."

After the disaster in Bhopal, workers near a Union Carbide plant in Institute, West Virginia, went on the offensive. A widow of one employee had thousands of bumper stickers made up reading, "I Am a Carbide Supporter," and she doled them out around town.

OW well have most corporations behaved when caught in the web of scanhaved when caught in the opinion of

many corporate observers. "To my mind," said Tom Peters, "the poor handling boils down to why Nixon got toppled in 1974 and that can be summed up in one and only one word - 'stonewalling.' You're a damned fool for not telling the truth.

"I was around the Hooker Chemical people as a consultant when Love Canal broke. One of the Hooker people I was around was a decent man. His instinct was to do at least the small things spring for moving the people into the local Holiday Inn. Occidental Petroleum had bought Hooker before the incident and the Occidental people said no way, because that would be an admission of guilt. And that's pure rubbish.

This man was quite angry."

Frank Doyle is the vice president in charge of corporate relations at GE. In that capacity, he has been overwhelmed by the repercussions from the latest image bruising the military contract scandal.

"The impact, I think, has been sobering but not devastating," he said. "Concern, a feeling of loss of reputation by association but not by personal behavior.

Mr. Doyle said there has been anecdotal, though no statistical, evidence that it's been a bit tougher to recruit engineers for military work. "We've had a half-dozen incidents where someone said, 'No, I don't think I'll take that

job, I'll go work for someone else," he said. To minimize the effect on employees, GE set into motion some feverish activity. After every development in the case, a new letter went out to employees, signed by the chairman and the two vice-chairmen. Beyond chronicling the bare the extremely good reputation of our company

One missive said: "Our integrity is at the core of power companies used to feel good," said Mr. vice president of corporate relations. "We're all our business reputation, and everything that Levinson. They were stringing lines and bringaffects it is a challenge to all of us. We must do everything within our individual and collective because of nuclear power, a lot of environmenit."

communications. Some even asked if they could don't deserve black hats."

Beyond the preaching, more rigid policies Welch, the chairman, was sent to all plants. It showed a tired Mr. Welch giving pretty much the same message presented in the letters.

A few years earlier, Manville took a similar

tack when it blanketed employees with messages from the top at a time when spirits were being dent of human resources, recalls that the debabattered by asbestos litigation and a sudden bankruptcy filing.
Once Manville decided to petition for protec-

Employee morale sinks. Productivity may decline. Employees may find themselves embarrassed to admit

where they work. quarters in Denver, it installed video cameras and a sound system of rock concert quality so that the chief executive could speak to employ-

and the rest saw a videotape. The strategy appears to have enabled a great many Manville workers to make peace with the company's travails. A Gallup survey taken in November found that 87 percent of employees would recommend Manville as a place to work.

ees. Some 2,000 attended the speech in person

When a company gets a black eye, consultants agree, the chief executive officer should step forth to pacify the work force. Or, in some cases, should step down, as happened at General Dynamics. David S. Lewis, the chairman, announced that he would retire at the end of the year, one day after the U.S. Navy suspended the igning of new contracts at two of the company's largest divisions.

"We don't do enough of that in American business," said Abraham Zaleznik, professor of leadership at the Harvard Business School. "In Japan, it's common for the head person in the face of a disaster to publicly apologize. In America, there's a tendency to pass the blame on."

"To alleviate anxiety, people have to identify with a strong figure or else they will become more anxious and make worse decisions," Mr.

HERE are few better examples of the difference a commanding leader can make than the irrepressible Lee Iacocca. Outside wolves licked their chops in anticipafacts of the mess, they adopted the tone that bad tion of feasting on a dead Chrysler. Abuse was apples lie in any barrel. "In any large organiza- heaped on the automaker for accepting handtion," one read, "people may make errors in outs from the government. But Mr. Iacocca judgment. These must be viewed in relation to preached about the path to a new rainbow and

kept the company together.

When the issue is a protracted problem in a Still, the letters had the tenor of a sermon, company or industry, the preaching can become things differently."

"We're sorry," said Curt Linke, Manville's

powers to prevent another such incident. It is no solace to say that errors can occur in any human black hats. They're going to blow things up. So stem."

management has to keep explaining to people
Employees, according to GE, welcomed the
why they've gotten black hats and why they

Some ugly tragedies hang over a company for years, then virtually disappear. Events started to beat down on the Allied Corp. in 1975, when ceds to get back together."

were imposed. A review board was created. An workers at the company producing the insection of the initial impact on most employees is almost interview conducted by Mr. Doyle with John suffering from tremors, headaches and sterility. Health officials felt that cancer in the area of Virginia where the plant was located would rise, because Allied had illegally dumped Kepene in the James River.

Edwin Halkyand. Allied's senior vice presicle had a jolting effect. Recruiters on college campuses, he said, found potential candidates spurning job offers. "We lived with that thing night and day for five years," he said.

Allied invested heavily in anti-pollution equipment and safety controls, and the malaise died away. Nowadays, the episode rarely gets discussed. New workers do not know about Kepone. "It's in the corporate history books," Mr. Halkyand said.

Even when it is clear that a company is blameless for some tragedy, employees may feel ghastly. At Prudential-Bache Securities, the chief executive, George L. Ball, recently sent out a to-all-staff memo in which he took issue with a recent newspaper story charging that he was party to the illegal check-king scheme at E.F. Hutton while he was there. He feared that Prodential-Bache employees might feel tarred with the same brush that was tarring him, or might conclude that he did not care about staff integrity. "My primary concern," he wrote. "is that the gossip might taint our quest for qualitative, as well as quantitative, standards that are above anything in our industry. Please don't let that happen, nor will I."

Employees at Johnson & Johnson also had to cope with indirect culpability. Sept. 30, 1982, is a date deeply exched into the mind of every J&J employee. That is when the first horrid reports arrived that people were dying from cyanidelaced Tylenol capsules. Almost immediately, itwas established that Johnson & Johnson was not a culprit. Still, trauma pervaded the work

"It was definitely a day of silence." said Laura Kopczynski, who was working on the production line at the McNeil Consumer Products plant that was packaging Tylenol. "For the first three days, I couldn't eat or sleep. I couldn't go-out and do anything. I couldn't move. I'd sit at-home with the TV or the radio on. I'd have the radio playing low all through the night. And another death. And another death."

Although Johnson immediately pulled the product off the market and sent production people home, it reassured workers that it would fight the calamity. It passed on everything it knew to the press and employees. Waves of support came from unexpected sources. A button maker sent 2,000 buttons that said, "We're Coming Back." Employees pinned them on. The company came together.

Mammoth corporations, if nothing else, boast remarkable resiliency. No matter how gloomy things get, there are always sunny days again. One way or another, it seems, employees mange to recapture lost spirit.

Which is not to suggest that terrible tragedies do not leave small sores that do not completely heal. "It's still tough when you're sitting in the backyard of a Saturday afternoon barbecue and somebody gets to talking about the asbestos situation," said Chuck Hite, senior vice president of human resources at Manville. "It's notwe're in bankruptcy. I'm sure that we'd all say, that if we had it to do over again, we'd do some

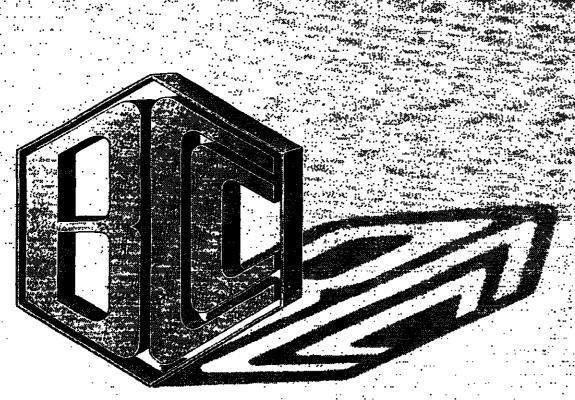
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Shevardnadze: Different Kind of Official

U.S. Legislators Who Met Him in 1979 Noted **Independent Manner**

By Gary Lee

ASHINGTON — The silver-haired politicism from the Republic of Georgia in the Cancasus present his American in the Cancasus greeted his American guests with a joke and proceeded for two hours to impress them with his deep anti-Chinese sentiments, a firm stand against nuclear weapons and a surprisingly independent manner.

Several of the visitors, who were from the U.S.

Congress, recall that their host, then 51 and the Communist Party leader in the mountainous republic of the Soviet Union, opened by thanking them for getting the accompanying high-level politicians down from Moscow — a feat he had been unable to accomplish.

Now, Eduard A. Shevardnadze, at 57, has moved from Tbilisi to Moscow as foreign minister. That meeting with a U.S congressional delegation in April 1979 has taken on special weight as apparently the only extended meeting he has had with American officials.

During the talks, Mr. Shevardnadze "com-plained about the level of military spending." recalls John Brademas, then House majority whip and head of the delegation, and now president of New York University. "And he came across as very patriotic."

But the strongest and most memorable stance that Mr. Shevardnadze took was against the Chinese, Mr. Brademas and others who were

"He launched into a fervent denunciation of China," said Mr. Brademas, "and warned against supplying China with nuclear weapons." Burt Hoffman, then a congressional aide. added: "A fear of China really came through."

Representative Thomas J. Downey, Democrat of New York, said that Mr. Shevardnadze went out of his way to make clear his feelings about China, displaying a "virtual hatred."

According to Mr. Brademas's notes, Mr. She-

vardnadze said, "We are very much concerned about the problem of China. Today they are attacking Vietnam, tomorrow it will be India, then the Soviet Union, and maybe even the United States. China suppresses its own people, and suppresses any opposition to a new war." "It has a psychosis of war," Mr. Shevard-

nadze went on, according to Mr. Downey. "We helped them through the dark times and now they're turning their back on us." : In recent months, Soviet-Chinese

seem to have entered a quiet thaw. Several of those at the meeting were surprised



Eduard A. Shevardnadze at a parliament session.

that Mr. Shevardnadze's presentation was "di-rect," "outspoken" and free of the rhetoric and U.S.-Soviet discussion over the SALT-2 arms dogma commonly associated with speeches by control agreement, and when the issue of mich Soviet ligures.

NE of the delegates, Charles A. Vanik, a former Democratic representative from Ohio, said, "I saw a man very much unlike the other Russians. He was independent, open and unrestrained."

"Sure of his power base, he was unafraid to say bold things," Mr. Vanik added. Mr. Downey recalled: "He was very much a

commanding person." A member of the U.S. Embassy staff had briefed the delegates that Mr. Shevardnadze "didn't know too much." So many of them were surprised by how much he did know, Mr. Hoff-

ar arms arose Mr. Shevardnadze came down hard against them, several of those present said:

"We would not have a problem finding some thing to do with the industrial capacity so going for weapons production," Mr. Bradenad quoted Mr. Shevardnadze as having said. "That capacity could easily go to peaceful purposes.

According to Mr. Downey, the Georgian, leader punctuated his position on nuclear standwith a wave of the hand and exclaimed.

They're crazy." "Shevardnadze gave us a real sense that I thought the arms race was totally sensition Mr. Downey said. He added that Mr. Shevel nadze was proud that there were no mides

are telling them they were ring to blow things up So teep explaining to people black hats and why they s hang over a company for shang over a company for is appear. Events stanted in lifed Corp. in 1975, when any producing the intenlised were reported to be 15. headaches and stenlin that cancer in the airs of ant was located would me legally dumped Kepone

Allied's senior vice presidents, socials that the dela feet. Recruiters on college We lived with that the e years, he said heavily in anti-polition is controls, and the make its controls and the make its control and its co s conportie history book.

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The new Dubai Jebel Ali Free Zone will help boost the Emirate's economy. Many foreign companies are already showing interest in setting up manufacturing, warehouse and distribution facilities in this Middle East Tax Free Centre. Automakers and camera groups are amongst those now knocking at the gates of the free zone which is within one of the world's largest harbor areas.



Jebel Ali Free Zone to Become Market Focus for 1 Billion People

The new Jebel Ali Free Zone Authority, which operates the largest man-made harbor in the world at Dubai is all set to become a massive cargo and manufacturing distribution center which will serve one quarter of the world's population.

We reckon we have a catchment area of one billion people representing the biggest market in the world," says Charles Heath, marketing director for the Jebel Ali Free Zone Authority. Just back from a tour of free zones and ports in South-East Asia and the Far East, Heath believes that Jebel Ali can offer anything, if not more, than other established free zones in Hong Kong, Taiwan, Singapore or South Korea.

At the beginning of this summer, new laws and regulations were brought in to enhance the attractions of the port and its growing industrial complex. With a fast developing sea-air cargo link, Jebel Ali is well positioned to tranship goods throughout the Middle East, the southern Mediterranean, East and Southern Africa, and the Asian Sub-Continent. "That's a quarter of the world's population," claims an exuberant Heath who has been sifting through hundreds of applications from international and other companies now wanting a base in Jebel Ali, just half an hour's drive from Dubai in the United Arab Emirates.

There is a complete package of incentive regulations which could turn Dubai into the most significant development area in the Middle East. One of the most important aspects of the new laws is that any company or organization operating exclusively from Jebel Ali will be regarded as a company incorporated outside the United Arab Emirates. To all intents and purposes it could be in Germany or Japan," says Heath. This means the company would not be subject to UAE ownership or existing labor restrictions.

generations its merchants have traded far and wide with dhows from the sheltered natural creek. The city's prosperity was founded on trade and it became rich in its own right long before the days of the oil boom in Arabia. Today Dubai is a flourishing modern city with one of the fastest growing and busiest airports in the Middle East.

The Ruler's Shrewdness

The Ruler of Dubai and vice president of the United Arab Emirates is Shaikh Rashid bin Sa'id Al Maktoum who has been the driving force behind the development of this desert

Dubai has never been rich in natural oil or gas resources like some of its neighbors. It has always had to rely on a good nose for business. The Ruler had always urged a policy of economic diversification as far as was practical. Sometimes his suggestions were looked on with scorn as "white elephant schemes." But his uncanny shrewdness and impulsive decision-making often confounded his critics. One such example has been the creation of the original port at Jebel Ali.

Eight years ago while out walking near a sandy knoll overlooking the sea at Jebel Ali, an ancient navigation mark and a favorite picnic spot for the ruler, Shaikh Rashid thrust his walking stick into the desert and declared to those around him: "I want a port. Build it here and have it working in four

And thus began the construction of the largest artificial harbor in the world, one of the few man-made objects said to

Dubai is the original entrepot center of the Gulf. For be clearly visible on earth from outer space. Like a giant reversed "F" blasted out of the desert, the port and industrial area now cover some 7,500 acres. There are 67 berths, container handling facilities, ro-ro berths, a 42,000 cubic meter capacity cold store, an aluminium smelter, desalinisation and power generating plants using natural gas, supported by all the necessary working infrastructure.

Tonnage up 50 per cent

Already more than 40 companies dealing with oilfield supplies to photographic film storage and distribution have established themselves in the port area and industrial complex. In 1984 the port itself had its most successful year since full operations began just over two years ago. Tonnage through the port increased by 50 per cent to 4.8 million tons compared to 1983.

Because of the totally sheltered and virtually enclosed harbor area, vessel lay-ups also continued to play an active role in the port's activities. These totalled 1.5 million deadweight tons and included nearly a dozen oil drilling rigs.

Although overall business has been increasing at Jebel Ali, Dubai, in common with the rest of the Gulf countries has been suffering from the overall effects of the economic recession and the continuing Iran-Iraq conflict.

Dubai felt it was necessary to do something which would help boost its economy. In 1980 a limited free zone area with private bonded warehouses was established. Earlier this year a decision was taken by the Government to upgrade the facilities at Jebel Ali and to continue the laissez-faire policy

towards entrepreneurial activity which has always been the hallmark of Dubai's commercial success.

More Liberal Attitude

There has been close cooperation between the Government of Dubai, the city's Chamber of Commerce and Industry, and the Port Authority of Jebel Ali concerning the latest developments. In January this year a decree was drawn up defining the new Free Zone Authority but this was not signed until May.

Abdul Rahman G. Al Mutaiwee, director general of the Dubai Chamber of Commerce and Industry, says that it had always been in the Government's mind to have an active free zone authority since Jebel Ali's inception. Mutaiwee, who is one of the members of the board of the new Jebel Ali Free Zone Authority, explains some of the moves behind the Free

He says that because of the decline in the overall economic situation of the region, the days of the "golden age when the economic fortunes of Dubai were turning very fast in the early 1970's, were over."

Dubai has grown rapidly. Its infrastructure was completed and "we had to search for another source of income-we have to diversify and create something new for our economy," says Mutaiwee adding: "We have to give our country a big push, industrialize ourselves and create a new resource for Dubai."

He believes that Dubai is very well equipped and can play an important role in utilizing the facilities and income which will be created through the new Free Zone at Jebel Ali which Continued on following page



On Major Est. 1975, Shaker Rashidain Seed Al Makteure: Ruler of Dubel, signed the documents to establish the Dubar Aluminium Company Limited (DUBAL)

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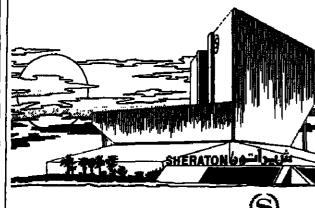
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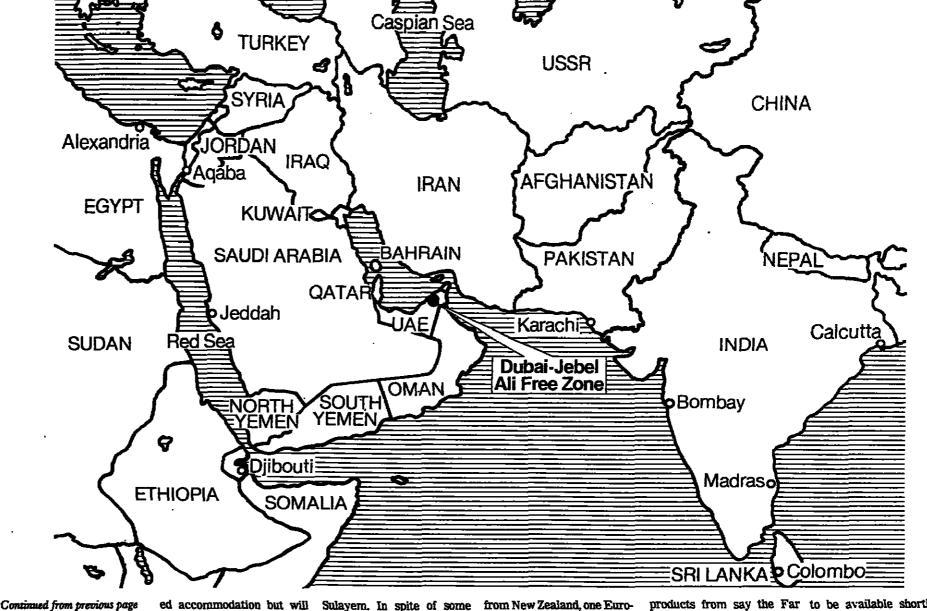
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Continued from previous page he does not think will draw trade away from the city. "If anything, it will increase . . . we must adapt to local circumstances and not stop the economic wheel of fortune from turning.

'Apply Teday, Start Tomorrow

Keeping the wheels turning at a rapid pace is Heath's main task at the Free Zone's head office in the port. In the few weeks since the new plans were announced, applications have been flooding in. More than 300 came in the first rush. These have now settled down to about ten a day as information about the Free Zone begins to circu-

Already applications from the first two dozen companies are being processed and another 60-100 are in the pipeline. "If a company contacts us today, it could be operating tomorrow in certain circumstances," says Heath but admits that three to four pany wants, whether or not it no currency restrictions. wants to build something, otherwise everything is

The Free Zone is trying to broaden its appeal to those who want to do business from a safe, secure base in the reen the benefits that we already have here to the multi-national companies."

The Main Benefits What has Jebel Ali got to offer? According to Heath just about everything-and it is all working. Heath sees this as a distinct advantage when comparing the facilities at Jebel Ali with those of other aspiring free zones. He reels off some of the main bene-

Power supplies available; Water available; Telecommunications in op-

Easy access to the main highway linking Dubai and Abu Dhabi; Close to Dubai Internation-

al Airport; Housing accommodation already in place;

Labour already available. In addition there are to be no taxes and all capital and profits can be remitted freely for at least 15 years.

But the most significant attraction is in the interpretation of the Decree establishing the Free Zone in relation to company ownership, employment and immigration. In addition to a general licence to operate in the Free Zone, which will mainly be reissued to existing companies already in operation, there is to be a "special li-

cence.

A company operating from the Free Zone within the Heath. terms of the special licence will not require a local sponsor or be subject to UAE partnership regulations. The Free Zone will itself act as sponsor and nominal employer of any labour which the company may require for its operation.

Must Live Within Free Zone Manual and unskilled

ed accommodation but will be free to travel within the UAE: white collar workers and senior staff can live outside the Free Zone. (For further details see story on

It is the sponsorship and labour regulations which have sparked off the major interest in the Free Zone as they provide a subtle method of gearing up greater economic activity without too many bureaucratic restrictive measures. However, the Free Zone is

at pains to point out that by being overall nominal sponsor and employer it has no intention of becoming a source of cheap labour. As Heath himself points out, if anything the cost of labour in Dubai is sometimes higher than in other similar free trade zones in the world. Unskilled workers get about Dhs. 1,000 (\$277) a month compared to say, Dhs. 750 (\$208) in Taiwan. But Taiwan weeks would be more reason- Ali has none. In fact there is able. "It just depends on ex- no corporation or personal actly what facilities the com- tax of any kind in Dubai and

Possible 'Shell' Buildings

"Every employer must sign an individual contract with his employee," explains Heath who says that the Free Zone intends to have fair, butgion. "We are trying to broad-stringent, labour legislation which will be internationally accepted by the new companies coming into the Free

> Authorized recruiting offices will be allowed to operate from within the Free Zone. Initially there will be accommodation for between three and four thousand unskilled workers and further accommodation will be built as required. In addition a certain amount of administrative and office space is being provided. The Free Zone is also considering providing ready-built warehousing and manufacturing "Shell" buildings which can be adapted to customer requirements.

Heath says that the Free Zone is putting together a commercial labour construction team. "This will provide and build all the facilities which a company might require as well as supply the varying catering needs."

Staggering Response

As the mercurial Heath fends off telephone calls and would-be interruptions from his colleagues, he admits to being a little surprised by the overwhelming response to the preliminary announcement of the enhanced Free Zone just two months ago.

"We're getting in replies much faster than we would normally have expected for what is really only phase one of our expansion," says

"It is much better than we expected," says Sultan Bin Sulayem, chairman of the Free Zone who firmly believes that the Free Zone is a step in the right direction.

"It will make Dubai a much more attractive place for businessmen and the Free Zone is not only going to benefit Dubai, but the whole workers will have to live of the Emirates as well," rewithin the Free Zone provid- affirms American educated

criticism from a few merchants, he is convinced that the Free Zone will bring new business to Dubai rather than attract existing companies from the city to Jebel Ali.

Jim Scott, executive director of the Free Zone, agrees that so far things are looking pretty good. "We are getting interest from some very substantial companies and they are asking us for the right kind of information, detailed requests, not just general

One-Stop Service

As Heath explains: "We think that between 40 and 50 percent of the inquiries represent new business for us." Until final approval is given he is reluctant to name companies but says they include a major food processing group pean auto manufacturer, two automakers and truck supplier from the Far East, one of the world's largest optical manufacturers, and the second largest 35 mm camera manufacturer in the world.

Scott says that what the Free Zone is really looking for are major international manufacturers with large product lines who want assembly or sub-assembly facilities and a gateway to distribution links.

We want to provide a onestop service for these peo-

ple," he says. Jebel Ali is served by half a dozen major shipping freight lines. One area of rapid growth is in air-sea cargo links which Heath believes offers plenty of scope for development at Jebel Ali, Often a manufacturer will ship his

products from say the Far to be available shortly and final destination in Europe, which works out cheaper and quicker by saving sailing and

Dubai Airport Link

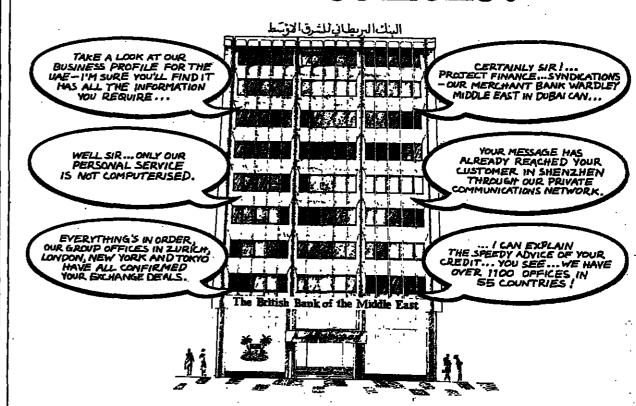
At present only about one percent of all cargo in the world goes by a combination of sea and air. In the next eight years sea air cargo is expected to amount to a total of five percent and Heath believes that one percent of all world sea-air cargo trade

could come through Jebel Ali. Cargo would be unloaded at the docks and then taken by special vehicles to Dubai International Airport where it would be stored in a special free trade zone or bonded area for onward shipment by air. This facility is expected

East to the Middle East and will both strengthen the links then fly the goods to their and improve the overall services available from Jebel Ali and Dubai. It may be no coincidence that Dubai has also announced the formation of a new airline, Emirates, to bring about a much needed improvement in regional communications.

> With the increasing pace of commercial and allied developments, including the strengthening of the banking system within the UAE, Dubai is well on the way to extending its trade links through the improved facilities at the Jebel Ali Free Zone. Those running the Free Zone hope that Jebel Ali will become a golden spoke in Dubai's ceaselessly turning wheel of fortune, which may now be gathering further mo-

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Jebel Ali Free Zone **Authority Facilities**

Zone Authority has issued a preliminary notice outlining the additional facilities which it is now offering to those available from the previous Port Authority of Jebel Ali. The most significant points are in the two types of licences which will be issued. These consist of a "general heence" and a "special li-

cence." Any foreign company wishing to do business in Dubai has always had to have a local sponsor or business partner. The company also has had to apply to the federal authorities for work permits and immigration approval on behalf of its staff if they are not IJAE nationals. This has to be done through its local partner.

From now on a company already operating, or seeking to operate from within the Free Zone, and who wishes to trade within the UAE must still use the services of a local agent and will be granted a 'general licence."

However, a company may hire its own labour or staff within the Free Zone under a special agreement, if it operates only within the Free Zone and does not export to the UAE. Should the company want to export to the UAE or to any member of the Gulf Cooperation Council to which the UAE belongs (this has still to be clarified)it still needs a local agent. But the agent will not have to act as sponsor.

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In practice the Duhai authorities will treat the "special licence" holder as a foreign company working "overseas" although it happens to be only 25 miles away at Jebel Ali. In the case of the "special licence" the Free Zone Authority will act as overall sponsor for the company and its staff but without taking a share of the profits as in the case of a local part-

Many of the details and practicalities of the licensing the Free Zone.

The newly created Free agreements have still to be worked out and there are sev- CENCES to those Users eral "grey" areas particularly regarding the GCC which is seeking to introduce common tariffs and customs agreements.

> Detailed rules and regulations for the operation of the Jebel Ali Free Zone Authority are still being drawn up. The official Decree No. 1 -1985 establishing the Free Zone in Jebel Ali was issued on January 9 and signed by Shaikh Maktoum Bin Rashid

the Federal labour laws. Al Maktoum, Crown Prince 4. Special Licences: and Deputy Ruler of Dubai, It (a) Companies and Organiwas published in the Official sations licensed to operate Gazette at the end of April. exclusively within the Free Notice No. 001/85 from the Zone shall be deemed incor-

(a) GENERAL LI-

wishing to operate freely as

at present, both within the

(b) SPECIAL LICENCES

The validity period of these

3. General Licences:

to Users wishing to operate

within the Free Zone only.

licences to be negotiable.

General licences will remain,

as at present, subject to all

Municipal and Federal Li-

censing requirements and

Free Zone and outside it.

Sultan Bin Sulayem, Chairman of the Jebel Ali Free Zone Authority Board: I feel we are taking a step in the right direction ...
the response has been much better than we expected.

Jebel Ali Free Zone Authority is reproduced below:

L Control of Free Zone: All existing users of the Free Zone will come under the control of the Free Zone Authority, but previous agreements (eg PBA arrangements) will remain in force until further notice.

2. New appointments: All applications for Free Zone rights must be submitted to the Free Zone Authority. Two types of licences will be issued to accepted users of

therefore will not be subject to any national ownership restrictions or partnership requirements: but they will consequently not be permitted to export goods or services to the UAE except through a Local Agent. This Agent will not be required to sponsor the Licensee or his staff and will not be responsible for any debts or liabilities incurred by the Licensee or

porated outside the UAE and

his staff. (b) Staff and labour required by a Special Licensee for his operations within the Free Zone wil be provided through the Free Zone Authority under a special Hiring Agreement by which the Licensee retains practical control of recruitment and employment conditions, but the Free Zone Authority acts as sponsor and Nominal Employer and will issue the necessary work permits which will be valid for employment within the Free Zone only.

5. Taxes and Charges: Neither class of Licensee will be liable to any Government or Municipal taxes or similiar imposts in respect of his operations or property within the Free Zone, but will pay normal rates of charges for any outside services utilised. PAJA and Free Zone charges and dues will be negotiated by separate agreement.

6. Repatriation of Capital and Profits: All imported capital and profits arising from Free Zone business will be freely transferable abroad for a minimum period of 15

GENERAL CONDITIONS

7. All services provided by or being the responsibility of the Municipality in the Emirate of Dubai will be provided within the Free Zone by the Port Authority of Jebel Ali acting on behalf of the Jebel Ali Free Zone Author-

8. Existing Free Zone Customs Regulations will remain unchanged e.g. there will be no duty on Free Zone goods unless imported into the UAE. The Commercial Agencies law and Municipality restrictions will not apply to goods transmitting the Free Zone.

9. Dealings will be prohibited in the following goods: raw and prepared opium, coca leaves, cannabis resin and preparations whose basis is resin of cannabis and cocaine, fake or counterfeit money, or boycotted goods.

10. Dealings in arms, ammunition and explosives will be restricted in accordance with existing regulations.

Container Ships Make Greater Use of Port's 67 Berths and 9 Miles of Quays

just being fenced and the tion throughout the Middle eleven and a half mile wire link barrier around the port end of next month.

As you approach from Dubai City past the huge Trade Center tower block and the Hilton apartments, the Dubai Electricity Company's power afternoon heat which reaches more than 46 de-

grees Centigrade in summer. The Jebel Ali bluff, now dotted by tree-shaded villas for expatriate workers at the Free Zone, is dominated by the twin dishes of the satellite earth station and the latticework microwave telecommunications tower. It lies on the left of the main highway

which leads to Abu Dhabi. During the afternoon strong winds send the sand in stinging waves across the ground making it difficult to discern whether the grey ships' hulks are at anchor alongside the quays of the port or on some mysterious voyage through the desert.

The dozen or so vessels and 15 oil drilling rigs laid up in the port are dwarfed by the basins dug out of the desert. Although virtually all of the basic infrastructure for the port has been completed some of the paved service link roads are still under construction. These will be finished in the near future.

Pelareid use store The main entrance to the port area is through the east gate near the Dugas turn-off. Just through the check point, now constantly manned (all vehicles leaving are searched), is a large blue green shed housing the cold store which is one of the largest in the Middle East. It is also one of the Free Zone's most important facilities.

It takes about 20 minutes Apart from being used for to drive from one side of Je- chilled food products, Polarbel Ali Free Zone to the oth- oid and Kodak keep all their er. The 7,500 acre site is only film stock there for distribu-

Charles Heath, marketing should be completed by the director of the Free Zone, quotes their use of the cold store as a classic example of how Jebel Ali can serve as a strategic location for manufacturers and distributors.

Near to the cold store station and then the Dubai alongside the southern basin aluminium smelter works are a number of laid up vesloom up out of the swirling sels together with several jack-up oil drilling platforms. Opposite them are the main port administration offices and transport park.

More container traffic

Behind these facilities lies the entrance to the container and ro-ro terminal which is approached through another check point and weighbridge. Last year a third gantry crane was installed to increase the efficiency of container handling. Total throughput in 1984 was 151.750 twenty-foot equivalent units (TEU's) which was an increase of 23 percent. Container tonnage also rose by 28 percent to just under 1 mil-

lion tonnes.

At the container freight station an average of 23 containers are stripped or stuffed daily with a variety of cargoes. During the year more than 73,000 tonnes of aluminium ingots from the Dubal works were loaded into containers for export and nearly 90,000 cases of cigarettes were received for storage in one of the air-conditioned warehouses before onward distribution.

In line with increased activity throughout the port, bulk handling also rose by 34 percent during the year. Nearly 900,000 tonnes of cargo were imported and 150,000 tonnes exported. Most of the export cargo was handled by the International Bagging Corporation, which is the only commercial bagging operation in the UAE.

More than 9 miles of quays

The backbone of the port is its marine activity but shipping movements showed only a slight overall gain during 1984. Some 2,770 vessels called at the port. Although the total was only up by 2 percent in numbers there has been a distinct change in the types of vessels serving the

space for 67 berths of all kinds, with dredged depths of up to 14 metres below low water level. Just over a mile of wharfage is available for single users and there are special zones designated for different types of cargo-petroleum products, dry bulk and forest products, berths with refrigeration and warehousing facilities and indus-

trial user berths. A new fuel oil berth, primarily for the use of the Jebel Ali power station was commissioned during the year along with two 500,000 barrel condensate storage tanks to serve ARCO's Margham gas field. As a result the volume of petroleum products landed jumped by 75 percent to 2.9 million tonnes in 1984.

Free Zone changes Until now there has been a designated "free trade zone" within the port area. However, with the publicaton of a new decree by the Government of Dubai, the overall status of the Port of Jebel Ali has been enhanced to that of a complete "free zone" with its own administrative authority. Working terms and conditions remain much the same as before apart from the new kind of special li-

cence (see adjacent story). In the past, minimum plot areas of land have been available for leasing at preferential rates depending on the proximity to the quayside. These plots have started at 5,000 square meters but Heath believes that the new FZA may be offering smaller sized parcels of land.

"The inquiries so far indicate that there is a need for more modest plots in some cases," says Heath who is also examining the possibility of providing ready-made 'shell buildings" as an operational base for new companies. These would be in addition to existing warehousing facilities which now exist in 18 different areas of the Free

Rents range from Dhs. 5.38 (\$1.46) per square metre per year up to Dhs. 32.28 (\$8.7) for plots adjacent and facing the quayside. Electricity, water and telecommunications



Photo: Jebel Ali Port Authority.

During the summer Pan Gulf installed a new feeder service at the terminal to connect Abu Dhabi and Sharjah every fortnight. Transhipment now accounts for 45 percent of the port's total container movements.

port. The most significant trend is in more, larger container and ro-ro vessels and a decline in the number of general cargo ships.

The main facility which Je-

bel Ali offers is its nine and a links are provided to all half miles of quays with points within the Free Zone.

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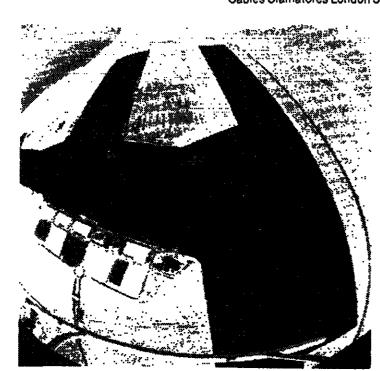


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Dutco Pauling (Private) Ltd wish every success to The Ruler of Dubai, H.H. Sheikh Rashid Bin Said Al Maktoum in his new venture for the prosperity of Dubai, The Jebel Ali Free Zone.

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Dubai Airport Will Take Part In New Sea-Air Cargo Challenge

Mohi-Din Abdulkadir

Binhendi, Director General

Department of Civil Aviation

see Dubai as a whole becom-

ing the cargo centre for the

region, when we can join to-

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33 air cargo movements a

week totalling 148 a month

with a dozen "combis" (com-

bined passenger-freight air-

Total cargo throughput up

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far apart as Jordan, Oman

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dled during 1984 amounted to

87.9 million kg — an increase

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year. There was a 10 percent

rise in export cargo which

totalled 25.8 million kg while

imports rose by 6 percent to

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Total cargo volume han-

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Already Dubai has become

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At present there are about

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the Gulf.

hendi, director general of Du- a dozen problems at once as bai's Department of Civil members of his staff troop in Aviation is a man in a hurry. and out. "I like to get things done overnight," he says rather mischievously, whenever faced with a challenging situ-

Certainly things are moving at Dubai Airport, where a new arrivals terminal and other extensions are due to be completed next year. It is well on the way to becoming one of the busiest airports in the Middle East and principal gateway to the Gulf countries. It also has one of the fastest growing and least expensive duty free shopping complexes in the world, which is attracting global interest from travellers.

Although new developments are not quite completed instantly, one of the latest is the decision by the Government of Dubai to form its own Emirates airline which it hopes will greatly improve regional services. This is due to start operations in the fall.

The new developments at Jebel Ali also mean greater activity for Dubai Airport on the cargo side as part of the sea-air cargo service which the Free Zone Authority is

promoting for the future.

"Anything which brings in more business to Dubai is good for us as far as I am concerned," says the quietly aggressive US educated Bin-

New free zone terminal

Final plans are being drawn up for a new sea-air cargo terminal to be built by the airport with special free zone or private bonded areas for the transhipment of cargoes from vessels calling at Jebel Ali,

"We are carrying out a special distribution study at the moment to see how we can best serve not only the region but further afield as well," explains Binhendi on a frantic morning in his office,

Mohi-din Abdulkadir Bin- while trying to deal with half pieces of air cargo was a 9 metre long piece of machinery weighing 36 tonnes which was carried in an Air France

Boeing 747 freighter. Dubai is now linked to 70 airports worldwide and is served by some 45 airlines. Last year there were more than 48,000 traffic movements and 3.6 million passengers passed through the airport averaging about 10,000 a

New terminal being built During the year a second

4,000 metre long runway was completed and work began on the new arrivals terminal which is being built by Dutco He hopes to construct an Balfour Beatty. Designed by Bechtel the new terminal will entirely new cargo hall with cold storage facilities. The help the airport to achieve its airport and FZA will probatarget of handling 5 million bly operate a special fleet of passengers a year when it trucks to shuttle cargo to and comes into service next year. from the port as well as by This should allow for inroad to other destinations in creased traffic and passenger needs up until the year "It is going to be a great success and I can definitely

The new arrivals hall, which is to have a duty free shopping complex, in additon to the existing one in the present departure building, will have two customs handling areas. The same building will also house the offices of the Civil Aviation Department and airlines using the airport.

Making 'fliers into buyers' December, 1984 saw the end of the first operational year for the newly opened duty free shopping complex which is now receiving international acclaim. A major part of the lower floor level of the existing terminal building was gutted and a thoroughly modern parade of attractive duty free boutiques was built in its place.

There is a very wide range of goods on display from gold bars, the latest in electronic cameras, to fashions, leatherware, spirits and sports goods

Colm McLoughlin, general manager of the duty free shopping complex, claims to

have some of the cheapest drinks on sale compared to any other duty free shop in the world. It also sells some of the most expensive huxury watches encrusted with gold and diamonds. The jewelry shop probably offers one of the most comprehensive ranges of gold items to be found at any airport. Total sales this year are expected to pass the budgeted target of \$22 million by a comfortable

margin. Binhendi is justly proud of the duty free complex which he sees fulfilling the needs of passengers. He believes that a duty free shopping complex should be an integral part of the airport services and every effort is being made to turn "fliers into buyers."

One special feature of the complex is an attractive "Gifts from Dubai" section where local textiles, handicrafts and other items can be bought by last-minute shoppers or those in transit who want to pick up a Dubai sou-

McLoughlin, and his Irish team mates, who helped establish and run the duty free shop at Shannon Airport in Ireland, is constantly adding to the 500 or more stock items and plans to offer a variety of services to passengers as well as mail order. It was while passing through Shannon one day that Binhendi decided that Dubai had to have something similiar - only better. Naturally he wanted it to be operating overnight.

New airline proposed

The major new aviation development which will have an important bearing on the Jebel Ali Free Zone as far as communications are con- sea cargo link with Jebel Ali cerned is Dubai's decision to when it has consolidated its start its Emirates airline. position in the region.

This has come about as the result of frustration over services offered by Gulf Air which is jointly owned by four of the Gulf countries including the United Arab Emirates of which Dubai is a

Partly because of a dispute between Gulf Air and Duhai over ticketting rights, Gulf Air has drastically reduced its services to and from Dubai. In the last two years the number of flights to Dubai have been reduced from 198 a week to 44. Dubai has always been firmly committed to an "open skies" policy as far as airlines using its airport are concerned and it hopes that its new airline will act as a stabilising factor in the re-

The Dubai National Air Travel Agency (DNATA) which provides most of the professional airport and ground services at Dubai is said to be taking over the operational side of the airline which will most likely be subcontracted to a major international carrier.

Emirates Airways is already in the market for new aircraft, which are likely to include two A300 Airbuses and two Boeing 737s. The general feeling in aviation circles is that Emirates could pay its way and there was ample justification for what it was setting out to achieve. Some revenue forecasts suggest that a figure of at least \$125 million would not be unrealistic.

Final details of the composition of the new airline and its fleet are expected to be announced anytime. The new airline may also play an important role in the new air-

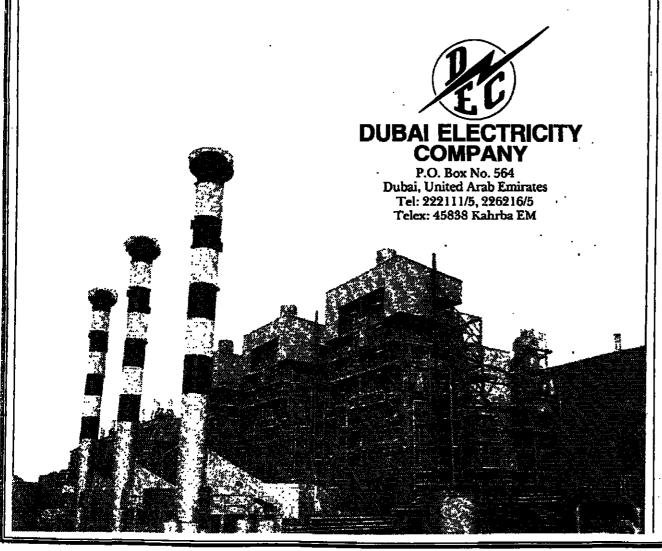


Airport, now one of the busiest in the

RELIABLE AND ABUNDANT POWER AT JEBEL ALI

Dubai Electricity Company decided way back in 1975 to locate its Central Power and Desalination Station at Jebel Ali in close proximity to the Jebel Ali Port. This Central Power and Desalination Station can produce, at present, 650 MW of Electricity and 32 million Imperial Gallons of water daily. The Company also established a bulk distribution point at Jebel Ali

when it commissioned its 132kV Substation in 1984. Further it has a network of 33kV Substation around Jebel Ali. Thus Dubai Electricity Company can ensure immediate power supply availability to all Industries and Facilities that will be established at the Free Zone at Jebel Ali. Electricity is never a problem if you are at Jebel Ali Free



Polaroid Use Cold Store in

innovations in the free zone is the long low green shed housing the cold store. This has a capacity of 42,000 square metres and is one of the largest in the Middle East. According to the FZA, last year's use of the cold store exceeded all expectations. Thirty reefer ships called at the store and more than 50,000 tonnes of cargo, mainly food products,

were handled. With the strategic geo-graphical location of the port the cold store offers significant opportunities to distributors serving the Middle East or Asian sub-continent who need facilities for holding frozen, chilled or perishable products which need a strictly controlled environment.

One of the main customers to make use of the store is Polaroid which has chosen Jebel Ali as its main distribution center for the Middle East, India and Pakistan. Its film stock needs a strictly controlled cool environment to protect it.

Lloyds approval Jebel Ali's cold store carries Lloyds approval and classification. It consists of eight separate cold store rooms of different sizes with variable temperatures ranging from -29 deg. Centigrade to +13 deg. Centigrade. The relative humidity can also be controlled to suit individual product requirements. The sophisticated refrig-

eration machinery is computer controlled and includes two emergency standby generators. Electronically controlled temperature recorders, as well as giving minute by minute monitoring, provide temperature readouts every 15 seconds. In addition a permanent record is provided for the 24-hour cycle.

The store is only 30 metres from the quayside which helps to make rapid transfer of cargo even swifter. With summer peak temperatures soaring to more than 50 deg. C. speedy handling can be critical in some cases. The store can handle up to 9,300 pallet converters for rapid and direct transit of cargo from ship to store.

fleet of special vehicles and handling equipment includ-ing forklift trucks and Atlet sit-on lifters.

Temperature-controlled warehouse

In addition to the cold store, the port also has a 6,000 cubic metre capacity warehouse with temperature con-

P.O. Box 9292, Dubai U.A.E.

near the container terminal and freight station.

Temperature in the warehouse can be controlled to 21 deg. Centigrade with a controlled humidity of between is equipped with fourteen 25-

possible, if required, to lower the temperature of the whole building to below average requirements. It is fitted with all the nor-

system. Alternatively it is

mal fire detection and protection systems with direct links to the port's fire station.

Because of the extreme summer temperatures and high humidity the warehouse 50-60 percent. The warehouse is ideal for storing delicate cargoes such as electronic ton air conditioning units and computer components, which have extra capacity in pharmaceuticals and cigacase of failure of part of the rettes.



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First Emirates Gas Swap Will Help Boost Industrial **Development**

Three prime examples of Dubai's efforts at economic diversification are to be found in the Jebel Ali greater industrial area where natural gas, aluminium smelting and desalination plants are located. One of the most significant developments is the new \$25 million gas pipeline linking Dubai's tiny neighbouring emirate Sharjah with Jebel

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Following the settling of a long drawn out border dispute between the two emirates, the new pipeline which will provide up to 70,000 BTUs of gas a day is the first ever emirates interchange of natural resources. In return Shariah is to get some territorial offshore bydrocarbon concessions from Dubai.

The Lebanese-owned Consolidated Contractors Internatonal Company (CCC) is to build the 24-inch diameter nipeline which will run the 46 miles from Sharjah's Sajaa gas field to the Dubai Electricity Company's power plant at Jebel Ali. Additional supplies will probably also go to the Dubai Natural Gas Company (Dugas) and the Dubai Aluminium Company (Dubal).

Cheap natural gas has been one of the prime resources which has enabled the rapid development of the

Ali, and the Free Zone Au- ous only by their absence. thority hopes that its avail- Most of the "voices" heard ability along with proximity are computer simulated. of the port will attract further companies interested in some kind of manufacturing

In addition there is an abundant supply of aluminium from the Dubal works which last year achieved a record output of 155,355 tonnes during its third year of operation. This was 27 percent more than the previous year and 15 percent more than the smelter's initial designed capacity of 135,000

Dubal has a highly automated plant with a multi-national workforce of just over 1.300. It is almost certainly the most efficiently run plant in the Middle East and produces aluminium with an average metal purity of 99,87 percent. Aluminium is produced by the electro chemical reduction process from three potlines.

The raw materials, alumina (mostly from Australia), petroleum coke and pitch are unloaded and stored on a special quayside facility at the port. During an average year about 370,000 tonnes in total are handled. The plant works continuously around the clock with three eight-hour shifts. The whole operation is computer controlled and hu-



As well as producing ahaninium, Dubal also makes 18 million gallons a day of sweet water by using the waste-heat from its gas

industrial complex at Jebel man workers are conspicu-

Sweet water production

But apart from aluminium, which it exports to more than 20 countries, most of it to Ja-pan, the US, and Iran the company also produces an average of 18,8 million gallons a day of desalinated water for the city of Dubai. Energy constitutes about 40 percent of the reduction process and Dubal's power plant, which comprises five large and eight smaller gas-fired turbines, produces enough power equivalent, says their information department, to 4 million boiling electric ket-

What makes Dubal's plant unique is the combination of using surplus power and waste heat from the gas turbines to produce desalinated water. Where else can you find a plant that makes metal and freshwater? At the end of 1984 the Government of Dubai agreed to the construction of extra evaporators, bringing the total to nine. According to Ian Livingstone. Dubal's chairman and chief executive, the company is still waiting final go ahead for the evaporators which will increase the output of sweet water to some 45 million gallons a day.

'We can produce more water less expensively than by any other method," is Livingstone's modest claim. "We also have plans to use more natural gas after we have modified some of our equip-

He believes that the developments at Jebel Ali should help Dubai but it was too early to say whether any of the new companies coming to the FZA would be interested in using aluminium as a raw

"There are possibilities, but no active discussions at present," admits Livingstone. It is really the overall world

gas turbines will be used in the desalination process in similar manner to the Dubal system. The new gas turbines should be running next year and the whole plant operational by the end of 1987.

million more gallons of water daily. Waste heat from the

According to a spokesman market that determines at the company the main problem is to be able to meet the peak load for power during the height of the summer months when everyone Apart from the sweet waswitches on their air conditer manufactured by Dubal, tioning equipment at 3 p.m.



The Dubai Aluminium Works has its own special quay at Jebel Ali

the other major source is after going home from work. from the Dubai Electricity Company's power station and desalination plant near Jebel Ali. The company has two power stations - the other is the Satwa gas turbine station at Port Rashid in Dubai city. The Jebel Ali plant has a capacity to produce 650 MW and 31 million gallons of water daily via its eight steam tur-

Power - and more water

The enormous growth in installed capacity from a mere 131 MW in 1975 to its present level of 650 MW and the rise in the number of consumers from just under 30,000 to more than 91,000 today reflects the overall economic development of Dubai.

bines and two gas turbines.

The existing desalination plant at Jebel Ali produced about 5 million gallons a day last year, 53 percent more than in 1983. Because of the increasing demand for water and power a new gas turbine and desalination station is to be built near the existing site.

New station ready by 1987

The new station will have three or four gas turbine and 4 multistage flash desalination plants. This will produce another 200 MW and up to 20

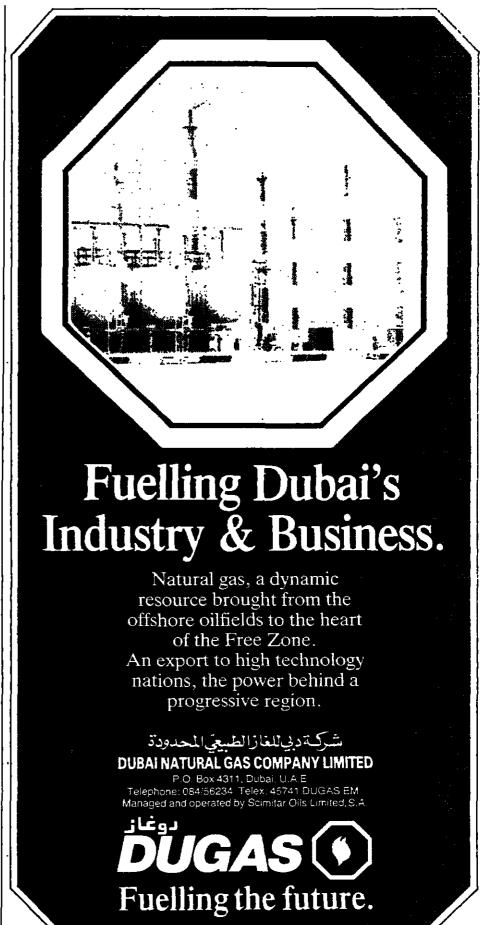
"This is a major problem for us," said the spokesman. "and we like to have a reserve buffer of about 20 percent in our system to meet that kind of exceptional de-

The existing gas turbines at Jebel Ali can in fact run on fuel oil or gas and are normally used to supplement peak demands for power.

With adequate power and water supplies available at Jebel Ali along with the prospects of additional cheap natural gas from Sharjah, there should be more than enough to meet any future demand from companies moving into the area.

As far as Charles Heath, marketing director of the FZA is concerned, these are priority benefits for any incoming manufacturing con-

Other major industrial works at Jebel Ali already include an alumininium extrusion plant, liquified petroleum gas which is processing natural gas from the offshore Fatah field, a gas bottling plant, cement works, steel fabrication works and an electric cable factory.



What They Have To Say About The New Free Zone Development:

"I feel we have taken a step in the right direction and it is one way of reducing the trade barriers which will make Dubai more attractive to the businessman."

— Sultan Bin Sulayem, chairman of the Jebel Ali Free Zone Authority board. "We want to offer a oneservice stop here at the Jebel Ali Free Zone."

ing director Jebel Ali Free Zone Authority.

anything that brings in more business to Dubai is going to be the best thing... but I want

- Charles Heath, market-

"As far as I am concerned it overnight."

- Mohi-Din Abdulkadir Binhendi, director general, Department of Civil Aviation,

"Now we have provided the means for foreign companies to operate free from new restrictions."

- Bill Duff, financial expert, and member of the Je-

bel Ali Free Zone Authority. we want to give a push to our economy, but we do not want to destroy what we have built."

- Abdul Rahman G. Al Mutaiwee, director general Dubai Chamber of Commerce and Industry. "I am amazed at the

amount of construction going on here, particularly accomodation so there must be plenty of confidence." . Walter Annen, general

manager Hilton Internation-

"We were cramped for space at Port Rashid and have had to move some of our facilities to Jebel Ali... there's a lot of potential business which might come our

- S. Nemazie, marketing services manager, Caltex. "We moved to Jebel Ali because we needed the kind of facility which the cold store offered us and as a centre for

our Middle East distribution." - Polaroid Film corporation spokesman.

"If I knew what I know now and I was in Europe or the US I would jump at the opportunity to come here." - Majeed Khalil, general manager Dubai Metropolitan

"Jebel Ali has become a very important operation for us; we were one of the few to take the place seriously in the

 Issa S. Baluch, manager, Gulf Express Freight.

"The Free Zone must help, but, on the other hand success is going to be strongly influenced by what happens in the Gulf."

- Ian D. Livingstone, deputy chairman and chief executive, Dubai Aluminium Company.

"It is located in a strategic position in the Middle East which is one of the main markets in the world." - Saeed Juma Al Naboo-

dah, president Dubai Cham-

ber of Commerce and Indus-"We've been here twenty years and are practically part of the local scene... and we see that Dubai has the resources to make Jebel Ali

- Arthur E. Deffaa, vice president, Citibank, Dubai.

Active General Trading Company A! Matroushi Drilling Co. Arabian Casting Industry Arco Dubai Incorporated Barytes International Company Caltex Alkhalij Cleveland Bridge & Engineering Coflexip Flexservice in Process Engineering and Constr Costain Process Engineering and Construction Dubai Petroleum Company Dugas Emirates Bunkering & Bitumen Company Emirates Chemicals (Cormix) Emirates General Petroleum Co. **Gulf Fleet Middle East** Halliburton lmco International Bagging Corporation McConnell Dowell Middle East Middle East Oilfield Supplies Est. Milchem International Limited Milchem International Limited Monnris Enterprises Mubarak Shipping Company Offshore International S.A. Plastic Powder Coating Protools M.E. Limited Scientific Drilling Controls Shall Markets (M.E.) Ltd Shell Markets (M.E.) Ltd Trizac Unimud Budebs Trading Est. Union Carbide M.E. Ltd. Westburne International Drilling Ltd York International **Jebel Ali Free Zone Authority** P.O. Box 3258; Dubai, U.A.E. Tel: Jebel Ai: 56578 Telex: 47398 PAJA EM Cable: PAJADUB-U.A.E. "Need I say more"

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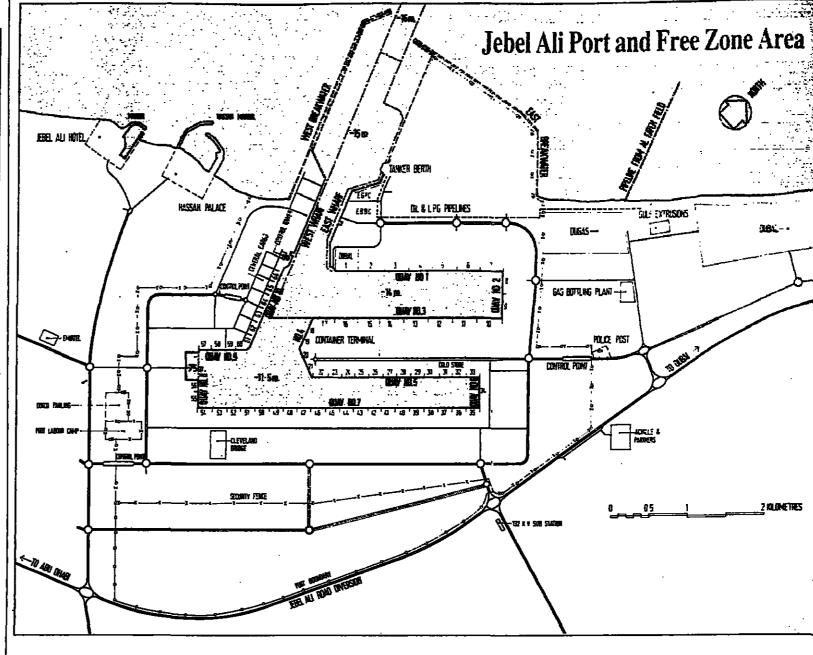
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Middle East, Africa and South Asia.



Stronger Banking Sector has Key Role to Play in New Development

The ground breaking ceremony for Jebel Ali in the summer of 1976 was a dramatic occasion attended by the leading Shaikhs, senior diplomats, bankers and journalists. Before the actual event, few of the foreigners present had known where Jebel Ali was on the map. In the evening the Ruler of Dubai, Sheikh Rashid bin Said Al-Maktoum entertained his guests to a dinner in the Beach Palace.

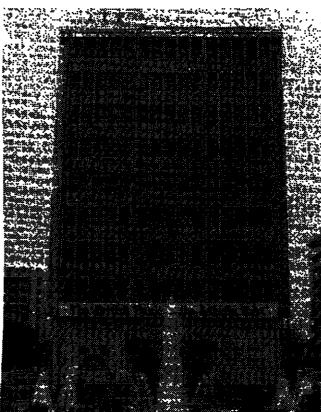
It was the high water mark for expansion of the banking industry in the UAE. Many of the bankers who chatted with Ahmed Baqr of Dutco, the main sponsor of the foreign contractors involved in building Jebel Ali's port, looked forward to the prospect of opening branches in Jebel Ali New Town, or at least in the 39-storey Dubai International Trade Centre which marked the 1976 limit of Dubai on the long empty road to Abu

Today, several banks including Amsterdam Rotterdam Bank which received an offshore licence in 1976 are housed in the plush and prestigious Trade Centre but little activity has taken place at Jebel Ali itself. The only widely publicised bank branch opening in the UAE in 1985 has been a ceremony at the inland oasis city of Al Ain. Yet the ambitions expressed in the Free Zone legislation announced in April clearly envisage a role for local and foreign banks to service business brought to the UAE by the Jebel Ali project.

The scale of Jebel Ali as a first earth movers trundled satellite city of Dubai is onto the site. much smaller than originally planned, since at one time Shaikh Rashid had in mind a

It was already clear before

whole new city, with a pro- oil revenue of the Gulf cooperation Council (GCC) jected population of 67,000



The British Bank of the Middle East offices, Deira, Dubai

economic setbacks, since contractors began work in the summer of 1976, with such

people in four years. Dubai countries peaked in 1981 that itself has had to face up to the UAE was overbanked. The last two to be licensed in Dubai as full commercial banks were Union Bank of faith in the thinking of the the Middle East and Emir-Ruler, that contracts had not ates National Bank, both in even been signed when the 1977. Since 1983 these and

some other family owned banks in the UAE have come under close scrutiny by the Central Bank, with the result that since the beginning of 1985 four bank mergers have taken place. Central Bank Governor Abdel Malik al-Hamar said in May that there will be more mergers.

Among the banks affected by the mergers policy have been the Emirates National Bank, now merged into Union Bank of the Middle East which itself is now owned by the Government of Dubai. Another 1976 bank, Federal with Emirates Commercial Bank and Khaleej Commercial Bank to form Commercial Bank of Abu Dhabi.

The mergers news is a reflection of the fact that the UAE with its population of just over 1 million has suffered from an imbalance in the industry which only now is being adjusted.

International Banks

The foreign banks have come under review by the Central Bank and branches have been cut, but they still hold a valuable segment of the total banking scene. The National Bank of Dubai and British Bank of the Middle East handle part of the Dubai Aluminium account at Jebel Ali and the Toronto Dominion is in a similar privileged position with the Dubai Gas Company in the industrial zone. Lloyds Bank International, of the UK, is another bank with an entrenched position in the economy, having played an important role in financing some of Dubai's industrial projects, including the aluminium smelter at Jebel Ali. One of the longest established foreign banks is Citibank which has been in Dubal for more than 20 years.

Al-Hamar in disciplining the 1977, when the then expatri- the right direction. ate head of the UAE Currenrate of UAE nationals who Jebel Ali Free Zone.

took control and paved the way for the establishment of a fully fledged Central Bank in 1980. Al Tayer's tough nononsense, or sentiment, approach has helped to maintain international confidence in the UAE as a trading partCom

Con

Al Tayer's intention is to cut the number of UAE local banks from 23 to 12. In a recent interview, he explained the attitude of the Dubai authorities which are now very much in line with the federal government standpoint. "The Government does not want to see any bank or business col lapse here, so what we are doing is for the country's reputation and to help the private sector. We have to encourage the banks to merge."

Improved position

The Minister of State is highly critical of the familyowned banks, where the directors imprudently borrowed from their own institutions. Foreign bankers point out, however, that the UAE authorities, in particular the Government of Dubat. have acted in a highly responsible manner in underwriting the local banks. Some even go so far as to suggest that the UAE is in a much stronger position to deal with financial accidents in the hanking community than in Bahrain, with its large offshore banking enclave, but relatively weak regulatory monetary agency.

In the current round of bank reporting on their 1984 results local banks are revealing the level of their inner reserves. Foreign owned banks must now publish full figures. The disclosure requirements still fall far short of US requirements, where banks are required to aggre-The leading figure, apart gate both non-performing from Central Bank Governor loans (when interest is more than six months overdue) banking sector has been Min- and loan loss reserves, as ister of State for Finance, Ah- separate percentages of total mad Humaid al-Tayer. He loan portfolios. They are nevfirst came to prominence in ertheless considered a step in

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What is emerging in the cy Board resigned, following UAE is a better regulated the closure of two banks and banking system which will be a run on the Dirham. Al more able to act as a partner Tayer was one of a triumvi- in developments, such as the



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uilding landmarks throughout the region this year Al Habtoor Engineering D Enterprises was honoured with the "International Asia Award for Construction". With its Marble Division and Construction Machinery Centre today H.E.E. employs some 3,000 people and are agents for major European, American and Japanese manufacturers. H.E.E. construct villas to skyscrapers and have recently completed projects such as the New Dubai Hospital and the New Dubai Maternity Hospital.



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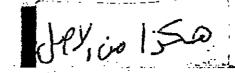
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Commerce Chamber Taking Consultative Lead in Free **Zone Expansion**

It is Dubai's "open-door" policy towards commercial which it sees as complimen-city enterprise which has largely tary to the activities of Ducontributed to its economic success and earned it the title of "city of merchants". Dubai's prosperity has been founded on its expanding commercial links between the Middle East, Europe, the Asian sub-continent and South-East Asia. Its imports and re-exports, the entrepot trade, have been the backbone of its rapid expansion.

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The Dubai Chamber of Commerce and Industry, whose modern offices overlook the Dubai Creek, has been instrumental in maintaining and improving the overall business environment which makes the city so different from others in the region. The chamber has also played a leading role in the

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Abdul Rahman G. Al Mutainee, Director General, Dubai Chamber of Com and Industry, and a member of the FZA Board: Dubai can play an important role in utilizing the FZA facilities.

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development of Jebel Ali bai's own merchants in the

Its director general, Abdul Rahman G. Al Mutaiwee, is one of the five board members of the newly created Jebel Ali Free Zone Authority. He has had the task of bringing together the hearts and minds of Dubai's business community and those responsible for running the port and industrial complexes at Jebel

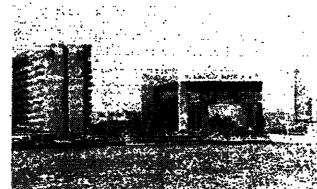
Creating a "big push"

"We are now preparing the final rules and regulations for the Free Zone," says Mutaiwee. He sees Jebel Ali as a catalyst for further economic development in Dubai which had suffered, not so much because of the overall world recession and decline in trade, but more from the conflict

between Iran and Iraq which had been important trading partners for Dubai.

"We had to search for something new and create a big push' for our economy," adds Mutaiwee. "There has been an incredible interest in the Free Zone and it is proving very fruitful so far".

Juma Al Naboodah, president of the Chamber and one carbon resources.



Dubai's City Hall – a futuristic building within a building by the creek. There is to be close cooperation between the city and Jebel Ali.

of the city's leading business- 3. There are no taxes of any men, is a firm believer in Dubai's traditional liberal attitude towards commercial development. The city had established itself as the leading regional trade centre for the Gulf region and the Jebel All Free Zone would help to increase this activity.

"There is no doubt that the formation of the Free Zone will boost the role of Dubai", says Naboodah. He explains that the Chamber is acting in a consultative economic role between Dubai and the Free Zone which is why his colleague had been appointed to the Free Zone Board.

Free Zone idea 'always there' Although the limelight is currently on the expansion and enhancement of the Free Zone at Jebel Ali, Naboodah says that it had always been the plan to have a Free Zone at the port which was one of the main reasons why Jebel All had been built in the first place. After its opening in 1980 a limited FTZ had been established.

Construction Company's Growing Links

Khalaf Al Habtoor is a man with many interests in Dubai ranging from being a marble importer to acting as the sole local agent for Rolls Royce cars. In 15 years, 35-year-old Habtoor has built up a highly diversified business empire which also includes one of the most progressive construction companies in the UAE -Al Habtoor Engineering Enterprises (HEE).



Already the company has built the new Dubai General Hospital and the maternity hospital in the city. Unusually, HEE is also developing its interests abroad. It is now involved in Bahrain and Jor-

In Bahrain HEE is taking part in the multi-million dollar Arabian Gulf University project. In Jordan HEE is building the Zarqa Ma' In Spa complex and the Islamic

One of its most prestigious operations is in the marble field. Al Habtoor Marble import some of the world's finest marble from Italy, and elsewhere, which is used in many of Dubai's luxurious buildings. As the original REE company expanded Habtoor decided to establish Construction Machinery Centre (CMC) to provide machinery and equipment for the civil engineering and building industry. Recently HEE received the 1985 International Asia Award in recog-

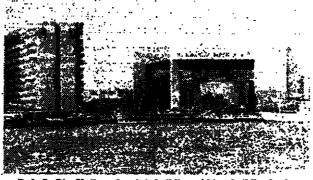
Al Habtoor's Dubai Metro-

He goes on to explain that cial and administrative systhe Free Zone, will now be tem existing in Dubai." different from others in the

1. It is located in a strategic position in the Middle East which is one of the main markets in the world.

His Excellency Saced 2 Energy costs are inexpensive because of local hydro-

world because of four basic



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4. There are no restrictions on capital transfers. He thinks that these incen-

boodah believes that an ex- ests. tremely important additional factor is the "healthy and non-bureaucratic commer-

Finance available

Also there were a number of local businessmen, with a

lot of local experience, who would be prepared to help finance further joint ventures

if required. He thinks that there are opportunities for many kinds of projects at Jebel Ali. These could include those using natural energy resources such as oil and gas: companies wanting to finish or assemble semi-manufactured goods which could be mar-

keted in the region thus sav-

ing freight costs: and compa-

nies which would benefit

from "no quota" restrictions. Ideally, Naboodah would like to see more capital-intensive plants with low manpower needs at Jebel Ali. It would be some years before Dubai felt the practical effects from the newly established companies - thirty of which were already in the pipeline - at Jebel Ali.

Both Naboodah and Mutaiwee agree that the interests of Dubai's merchants must be safeguarded by futives are more than sufficient ture developments at Jebel to attract companies to the Ali although they did not see Free Zone. In addition Na- any direct conflict of inter-

> "We want to give the Dubai people even more business because it is the merchants

who are Dubai - they are its Dubai does today must be livelihood, its economy, its good for someone else tomorcommerce," says Mutaiwee. "The Free Zone's expansion is the result of interest and

constructive ideas from

some of the most important

businessmen in Dubai's in-

dustrial and commercial cir-

Difficult lead to follow

activities of the Jebel Ali

Free Zone has aroused a cer-

tain amount of comment and

criticism from the surround-

ing region. Reports are circu-

lating about other proposed

The news of the expanding

However, Naboodah is somewhat sceptical of others trying to emulate Dubai's success and innovation. He

"The commercial atmosphere and mentality of its businessmen are historical and traditional and thus hard to compete against. Therefore, since Dubai is so old established and well in the lead we don't expect our innovations to be copied - the expected success of Jebel Ali will be founded on other sucfree trade zones in order to cessful factors in Dubai help boost local economies which might be hard and hazalong the lines that whatever ardous for others to follow".



A Lauritzen Reefer discharging cargo at the Jebel Ali Cold Store which is one of the largest in the Middle East. More and more companies, such as Polaroid, are now using the store as a distribution point for their special products.

More Than a Hole in one for **Local Contractors**

A major part of the Jebel Ali port works were carried out by a partnership between Dubai Transport and Pauling in the name of Dutco Pauling (Private) Ltd which was awarded a subcontract for excavating the 3,7 km long 800 metre wide inner basin. This was only slightly smaller than the adjoining outerbasin which together represented two of the largest man-made holes in the world.

The inner basin alone cubic metres of material resome cases it was necessary during afternoon peak heat

0

to excavate down to a depth of 18 metres below the existing ground level. Two thirds of the material which had to be removed was solid rock which had to be drilled and blasted out before it could be taken away by an army of tracked excavators and 50

tonne capacity dump trucks. Because of the very high temperatures which exceed 50 degrees centigrade in the summer, the trucks which had to haul the excavated soil needed more than 33 million, more than 5 kms away had to keep their speed down to unmoving from the virgin de- der 48 kmph to avoid oversert ground which had been heating their tyres. Even so chosen for the port area. In movement was forbidden

periods when blasting took Middle East. place instead. The main harbor works be-

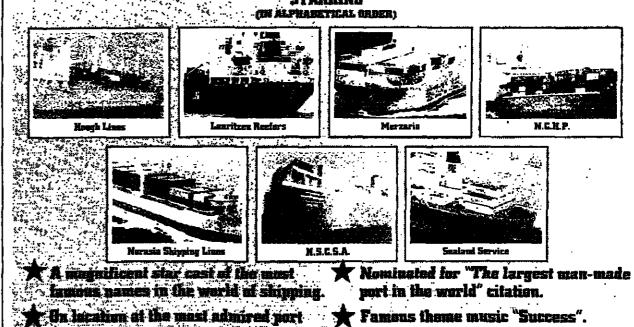
gan in 1977 and were completed during 1981. The consulting engineers for the project were Halcrow International Partnership, Dubai. The main contractor for the dredging work was Gulf-Cobla with Dutco and Costain-Blankevoort assisted by

Although construction activity has passed its peak in Dubai, because most of the infrastructure both in the city and at Jebel Ali is complete, companies like Paulings, Dutco, Balfour Beatty are still active. So to is Cleveland Bridge, which has been responsible for most of the civil engineering prefabricated the Chicago company, Great steelworks at the port and Lakes Dredge and Dock elsewhere. Cleveland, which was one of the first compa-Civil engineering works nies to move into Jebel Ali, were carried out by the Mina and the other construction Jebel Ali Construction joint and engineering companies, venture (MJAC) which con- are hoping that the developsisted of Dutco, Baltour Beat-ments in the Free Zone will ty Construction and Stevin stimulate further works.

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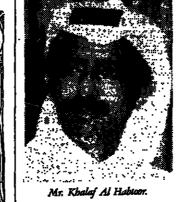
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politan Hotel has also recently received two international awards for its contribution to trade and tourism develop-

Trade Centre Plays Complimentary Role With Exhibitions and Offices

Today, Dubai's dominating er capacity exhibitions a new all events, has become the 39-storey International Trade Centre building symbolises the "wider perspective" which the Emirate has gained. It offers a host of facilities for companies including office space and accomodation in the Hilton apartments alongside. It also organises some of the most important conferences and exhibitions in the Middle East which are held in its own exhibition halls. Because

\$3.3 million hall is currently under construction and should be ready for the next

Although the centre was greeted with some scepticism when it first opened in 1978, office suites are now almost at a premium with more than 90 percent occupancy which sometimes rises to nearly 100 percent.

The trade centre and its of increased demand for larg- number of major internation- years ago a second hall was

shop window for the Gulf re-

"The exhibition side of our business has been growing so fast that we have been forced to add another hall totalling 45,000 sq. ft," says Guy Guillemard, general manager of the Trade Centre Management Company.

When the trade centre opened provision was made for only one comparatively exhibitions, which include a small exhibition hall. Three

added doubling the total space to 74,900 sq. ft. to meet the needs of exhibitions such as Arab Health, Motexha. Arab Water and Technology and the Gulf Computer Show.

The addition of the new hall will enable even larger exhibitions to be staged. Earmarked for later this year are the Middle East Agriculture Exhibition and Conference, Hotel 85, Motexha and Childexpo and the 5th Gulf Computer Exhibition.

Work started on the new hall in April and is well underway. When completed by November it will provide the largest single air-conditioned exhibition space in the Middle East when used in conjunction with the existing dis-

Clive Lowe, technical manager, describes the construction and finish of the new hall: "Many design criteria have been derived directly from this twin-use objective. Zone Authority will be work- page 3).

These include clear ceiling heights of five metres, underfloor services, largely column-free rectilinear space: the design of steelwork will have a visual impact internally and externally... the partition between the two halls will offer total separation on some occasions and completely free access on

Major international groups are among the 100 or so companies which have taken office space in the central tower block which is the highest building in the Middle East. They include IBM, Westinghouse Electric, Kellog, Johnson & Johnson, Philips Industries, Den Norske Creditbank, Lloyds Bank International and many companies associated with the oil

and gas industries. The Jebel Ali Port Authority has also had an office in the tower and the new Free

ing closely with the trade center management in the future. The management sees the centre's role as being complimentary in many ways to what will be going on at Jebel Ali which is almost visible from the top of the tower depending on the

Some of the companies which are presently in the tower may move to Jebel Ali. If they are multi-national companies, according to the regulations some of which have yet to be finalised, they will still be able to take advantage of the Free Zone facilities while maintaining a presence, perhaps for administrative and communications reasons, in the tower as

Precisely how this is going to be done will depend partly under which licence such companies intend to operate in the future, (see story on

The trade centre management do not foresee any companies moving en masse from the tower as it would not necessarily be to their advantage. On the other hand there is a strong feeling that many of the international companies which are being attracted to Jebel Ali may also want to have offices

downtown in the tower. "This is what we are hoping and expect," said a management spokesman confident that what is good for Jebel Ali is going to be good for the Trade Centre.

Luxury apartments

Apart from the office accomodation another side to the complex are the three blocks of self-contained apartments alongside on the direct route to Jebel Ali. There are 492 apartments altogether of which about 85 percent are occupied. There is a very

high standard of accomodation which could prove ideal for executives whose companies have moved into the new Free Zone at Jebel Ali which is less than 20 minutes drive

Guillemard says that last year they had about one dozen families living in the apartments whose work was in Abu Dhabi as they found the rents to be so competitive. Taking into account the range of services and recreational facilities which the apartments can offer rents compare very favourably with individual private apartment blocks in Dubai, Deira, or Jumeira.

The only accomodation at present available any nearer Jebel Ali, apart from the Metropolitan Hotel, the Jebel Ali Hotel, are the existing villasin Jebel Ali village itself almost all of which are constantly occupied.

Hotels Prepare For Busier Times Ahead

white yachts and motor with regular groups coming cruisers gently rolling on the from Italy, Austria and Switswell in the marina by the zerland. The hotel is also Jebel Ali Hotel, it is difficult used by a number of airlines to realise that just over the for their flight staff. But it is horizon is the largest man- at the weekends - Thursmade harbour in the world. days and Fridays in the mos-Only the occasional smoky lem world — that the hotel haze from the flared gas comes to life as expatriates waste at Dugas gives a hint of the industrial activity.

With its beautifully landscaped gardens and greens, and its flock of peacocks strutting under the shady bushes, the hotel is a more than welcome oasis in the surrounding desert wilderness. Nestling in the enveloping facade of the four storey building is one of the most perfect; pool settings to be found anywhere. Young palm trees scattered with meticulous care over the sloping ground which runs down to a pristine beach give cover

Looking at the glistening regular tourism from Europe flood in with their families and friends.

> unrivalled facilities with its squash and tennis courts, golf course, marine club surfing. sailing and diving. And it is not expensive either. In fact there is a special offer under a "week away" scheme which works out at only about \$300. The hotel also caters for the top end of the market with its four presidential penthouse suites which can cost up to nearly

The hotel can offer them

Situated beyond the southwestern end of the Free

\$1,000 a night.

to Dubai and wants to go to Jebel Ali has to come by our door, so why not stop here?" argues Khalil. In order to attract more business activity he has introduced a number of spectacular innovations from an auto show, the largest in the Emirates, to the extremely successful Dubai International Horse Show, the first of its kind in the Gulf. Last year Princess Anne. from Great Britain, took part in the three-day event. This year's event is to be held in December and an even larger entry is expected.

Khalil also innovated the room and drive" offer. Book a room for a certain number of nights and a hire car was thrown in free. In addition the hotel, in common with all others in Dubai can now sponsor those visitors from abroad who need visas to enter the Emirate. Previously visitors could only be sponsored by a local business partner or certain official or semi-official organisations. This rule no longer applies. If you let Khalil know when you are coming a car will also meet you at the airport and bring you to the hotel. Other hotels do offer similiar courtesy services, but usually with coaches or minibuses. (The Hyatt Regency has liveried chauf-

This year the Metropolitan received the Islamic Trade Award. In 1984, it gained the International Award for the Tourist and Hotel Industry for the United Arab Emir-

Nearer to the city is the

"There will be no return to the old gold rush days," adds Annen who came to Dubai seven years ago at the tail end of the economic boom period. The hotel's public areas are being extensively remodelled to provide more facilities for functions and recreation including a stylish British tavern.

These range from the dramatic symbolic concrete and glass dhow-shaped Sheraton, next to the McDermott International oil field supplies service depot shortly to be vacated (it is moving to Jebel Ali), to the old established Carlton Tower. The Carlton was one of the first modern hotels to be built in Dubai back in the seventies. Nearby is the Intercontinental conveniently near the Dubai Chamber of Commerce and Indus-

Because of the surfeit of rooms, prices are infinitely negotiable at the time of booking and vary considerably from one hotel to another. Normally a businessman can be expected to pay around a basic \$85 a night for first class accommodation with



Febel Ali Hotel: the huxurious pool and marina.

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ting would have been almost impossible to find in the Gulf. with facilities that would be are trying to reach. the envy of any of the world's hetter known resorts from Rio de Janeiro to Waikiki. Few, however can compare with the beautiful surroundings of the Jebel Ali Hotel where the standard of service is just as attentive and the cuisine equally matched.

Unrivalled facilities

has been on the hotel management staff for just over a year, says the hotel is now the widely diversified Al looking expectedly to a flour- Habtoor group, is in an isolatish of new business from ed position chosen originally companies coming to the because it was to have been Free Zone. During the week, near the new airport. In the the hotel is less than busy end this was built closer to although major efforts are the city. now being made to increase

Ten years ago such a set- Zone, the Jebel Ali Hotel is surprisingly enough not quite the closest depending partly Today there are other hotels on which part of the port you

Princess Anne visits

That distinction probably goes to the Dubai Metropolitan Hotel which lies on the main road out of Dubai city well past the International Trade Centre. Majeed Khalil, who is the general manager and one of the keenest promotional entrepreneurs in Margaret Hennessy, who Dubai, also expects a surge in

business from the Free Zone. The hotel, which is part of

"Well, anybody who comes

Hilton International where Walter Annen, general manager, believes the Free Zone will create many more opportunities. "Everyone should benefit - the hotels, real estate developers, the restaurants, car hire companies and employment generally," says a bullish Annen who sees Dubai entering what he describes as "a nor-

malising period."

At one time there was a drastic shortage of hotels and leisure facilities in Dubai. Today the situation has changed. Alongside the creek are several large internationally managed chain hotels and some smaller locally run but acceptable hotels for the discerning visitor.

colour TV, refrigerated minibar and other usual facilities.



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INTERNATIONAL MANAGER

Control Data's EAR Listens to Problems

By SHERRY BUCHANAN

International Herald Tribune

ONDON - The last person from whom you would expect to get some Tender Loving Care is a manager in your company. Yet four years ago, Control Data Ltd., the British affiliate of the U.S. computer company, began a Africa Service, the Employee Advisory Resource (EAR), to help the Employees and their families with personal problems, including

The parent Control Data Corp. has had an EAR in operation since 1974, and is one of the few U.S. companies to have introduced this kind of service to its European subsidiaries, first in Burain and more recently in France, the Netherlands and West Germany. Johnson & Johnson Ltd., the British unit of the U.S. health and personal-care products company, has recently began a

According to Control Data staff members in Europe, the service has been a success. A poll done by Information et Conseil, the service at Control Data France SA, showed that 92 percent of those who had used it were satisfied.

"It's there because of the philosophy that a troubled employee doesn't perform well."

In the London headquar-ters of Control Date Ltd., EAR gets 500 calls a year. Control Data has a staff of 350 at its headquarters and employs a total of

2.300 m sman.

"It's there because of the philosophy that a troubled employee doesn't perform well," said John Hall, the manager of EAR in London. He reports directly to the managing director.

The service is free, voluntary and confidential. "One of the imperatives for such a system to work is that it be totally and the service of the imperatives."

confidential; we cannot afford any leaks," said Jacques Schmidt, manager of corporate communications at Control Data France, who set up the service there. To ensure confidentiality, France's EAR manager does not have to account for expense account hmch partners by name.

EAR keeps records on employees' problems for statistical purposes only. According to Mr. Hall, even if the records were broken into it would be difficult to decode the information and associate an individual's name with a specific problem.

WO-THIRDS of the calls to EAR in London are for purely personal problems. Yet it also provides advice on a wide variety of legal, financial and other practical services, such as probating a will or getting redress from a cleaner who has ruined your best suit.

Critics of the service argue that a company has no business interfering in private affairs. Or, that it is not up to the company

to provide employees with psychological help.
"I was very anti," said Brian Lawrence, manager of marketing and development at Control Data in London. "From a political point of view, we already have a country that throws too much at its people. Maybe this was just another form of that. I couldn't see the need for it and I didn't want it." He changed his mind after EAR had helped one of his salesman cope with a difficult

Because EAR advises on all kinds of problems, there is no stigma attached to using it. Opening the EAR office door, on the third floor of the London office building, does not necessarily mean that a marriage is on the rocks or that someone is on the

If EAR refers an employee to a psychiatrist, nobody will know whether the employee actually took the advice and went. If the employee chooses to tell he is undergoing psychiatric treatment, that information will not appear on the employee's company

According to Control Data managers who have used EAR, the service helped them cope with some very difficult situations.

One salesman asked his manager for time off from work because the salesman's schizophrenic daughter had run away from home. At a loss, the manager, who was not a fan of EAR (Continued on Page 17, Col. 7)

Currency Rates

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Citicorp **Earnings Rise 22%**

5 Other Banks Report Gains

Compiled by Our Staff From Dispatches NEW YORK — Six bank-hold-ing companies, including Citicorp, the world's largest, on Tuesday re-

the world's largest, on Tuesday reported healthy earnings gains for the second quarter compared with the same period last year.

Earnings for the three-month period ended in June rose 22 percent at Citicorp, 33.6 percent at Manufacturers Hanover Corp., 15.5 percent at Security Pacific Corp., 75 percent at Mellon Bank Corp., 16 percent at Mellon Bank Corp., 16 percent at Wellon Faran & Co. and percent at Wells Fargo & Co. and 67 percent at Crocker National

Corp.

Lower interest rates helped them post big increases from securities trading and from management of their investment portfolios. But those gains were partially offset by bigger provisions for possible loan losses, which reduce net income.

Citicorp said its second-quarter earnings rose to \$251 million, or \$1.81 a share, compared with \$206 million, or \$1.49 a share, a year ago.

In the consumer banking sector, net income rose 69 percent to \$88 million, spurred by "intensified promotional programs and the continued favorable domestic consumer spending environment," the

company said.

Manufacturers Hanover, No. 4 among U.S. banking companies, reported earnings of \$98.5 million, or \$1.97 a share, compared with \$73.7 million, or \$1.41 a share, a

Its net interest revenue rose 18.3 percent to \$564.6 million for the quarter, while revenue from other activities including securities and foreign exchange trading and the sale of investment securities rose 47 percent to \$272.8 million.

Security Pacific, the seventh-iargest in the United States, said earnings rose to \$79.2 million, or \$1.08 a share, from \$68.6 million, or 93 cents a share, a year ago.

Washington Post Service

CHICAGO — The slump afflicting the U.S. computer industry is painfully apparent at this year's National Computer Conference, a trade show usually brimming with people and exhibits.

NCC officials conceded that the conference of computer services at McDonald's Corp.

NCC's chairman, Karl E. Mar-Mellon of Pittsburgh, the na-tion's 11th-largest, said its earnings jumped 73 percent to \$68.1 million, or \$2.45 a share, compared with \$39.4 million, or \$1.40 a share, a

Wells Fargo of San Francisco, the 13th-largest, said its net income rose to \$47.5 million, or \$2.05 a share, from \$40.9 million, or \$1.63

Several major companies, includ-ing Apple Compater Co., Digital Equipment Corp. and Wang Lab-oratories Inc., skipped the show. Although the NCC expects this Crocker, based in San Francisco and ranked No. 15, reported earnings of \$10 million, up from \$6 million a year ago. (AP, UP1)

First Public Issue Of Dollar Bond Cleared in Tokyo

Reners
TOKYO — The way has been cleared for the first public placement of a dollar-bond issue in Tokyo now that Japanese banks and securities houses have agreed to cut fees for nonyen bond issues, banking and securities sources said Tuesday. The World Bank may be the first issuer, possibly next week, with a 10-year bullet bond for

but details have not been worked out, they said. The lower fees will be offered by "commissioned banks," which combine the roles of pay-

ing agent and trustee.

The trustee fee for non-yen bond issues by international organizations will be cur to 0.07 percent of the issue volume from 0.1 percent for Samurai bond issues, the principal-pay-ing fee to 0.1 percent from 0.2 percent and the interest-paying fee to 0.15 percent from 0.3 percent, the sources said.

ganizations will be the same as on Samurai bond issues.

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U.S. Expands Chip Sales to Korea

Some Analysts Say Alliances **Could Backfire**

By Andrew Pollack New York Times Service
SAN FRANCISCO — U.S. electronics companies are selling and licensing a growing amount of computer-chip technology to South Korean companies, allow-ing them to advance rapidly in

the semiconductor industry, executives and analysts say.

That practice, they note, reflects a new alliance of U.S. and Korean companies against the Japanese, who dominate parts of the supply business for the integrated circuits used in computers

and other electronic equipment. But the transfer has prompted worry that one day the Korean industry will become a competitor capable of harring the Ameri-can industry. The Japanese, analysts point out, made major strides by licensing U.S. technol-

There are people who view it as trading away our future," said Lane Mason, a semiconductor industry analyst at Dataquest, a market research concern in San Jose, California.

"The industry risks repeating with the Koreans what happened with the Japanese," said Michael Borrus, deputy director of the Berkeley Roundtable on the International Economy at the University of California at Berkeley. There wouldn't have been a competitive Japanese semiconductor industry without the

transfer of technology."
On the other hand, he said, a properly formed alliance with the Koreans could be "crucial" to successfully competing with

More than a dozen agreements have been signed in the past two years between U.S. semiconducAlliances Between U.S. and Korean Semiconductor Companies Koreen Company U.S. Partner 84K dynamic RAM ATAT. 64K dynamic RAM 64K dynamic RAM and 256K dynamic RAM International CMOS 1K CMOS Exprom Technology y 64K and 256K dynamic RAM 8 bit microcontrollers and microprocessors

tor companies and South Korean companies, especially three large Korean conglomerates: Lucky-Goldstar Group, Hyundai and Samsung Semiconductor & Teleations Co.

Goldstar Semiconductor, for instance, last month licensed the technology for an advanced computer memory chip, known as a 64K static RAM, from Fairchild Camera & Instrument

A RAM, or random access memory chip, allows informa-tion on the chip to be retrieved in any order. The term "static" indicates that the chip retains its contents as long as power is sup-plied to the computer. A 64K chip can store about 64,000 bits of information.

Goldstar, of which 44 percent is owned by American Tele-phone & Telegraph Co., will pay

put to Fairchild. Goldstar also has licensed a slightly different type of technology known as dy-namic RAM from Advanced Micro Devices Inc., as well as mi-croprocessors, the "brains" of the computer, from Zilog, and semi-custom chips from LSI As companies sell technology for quick cash during the current slump in the semiconductor in-

royalties and sell some of its out-

dustry, such transfers have become common. Zytrex Inc., for example, a semiconductor com-pany that filed two months ago for protection from creditors under U.S. bankruptcy laws, has agreed to license its chip-making technology to Samsung.

With the industry undergoing a shakeout, "a variety of companies will get to the point that they

year's attendance to top last year's on the almost total absence of per80,000 visitors, the aisles in Chica80,000 visitors, the aisles in Chic

One of the new technologies that

age device. Traditionally, comput-

that store and play music. A special vices.

has emerged at the show is the store computer data. One side of a optical disk as a high-density stor
51/2-inch (14-centimeter) optical

ers have relied on magnetic media bytes of information. It would take

potential competitor in the multi- once information is stored on a

billion-dollar memory-disk market. compact disk, altering the memory The best known optical disks today are the compact audio disks disks are "read only" memory de-

companies lined the aisles.

Computer Industry Slump Evident at Trade Show

NCC officials conceded that the number of exhibitors had dropped from more than 700 last year to slightly more than 600 this year. Several major companies includ
NCC's chairman, Karl E. Martersteck, blamed "economic reading the major companies including the first part of the drop in the number of exhibitors. "In the past, the induspose of minimaton. It would take more than 700 lloppy disks to store data. Now, the cost performance of that much computer data.

One problem, however, is that potential competitor in the multi
once information it would take the more than 700 lloppy disks to store data. One problem, however, is that potential competitor in the multi
once information it would take the such as tape to store computer data.

One problem, however, is that once information is stored on a

Industry Output In Britain Rose 1% for Month

LONDON — British industrial production rose I percent in May, according to preliminary figures from the Central Statistical Office.

The figure for April was revised while that of electrical and instruto a 0.3-percent increase from the ment engineering is up 8 percent, preliminary estimate of a 0.6-per-

cent rise, the office said. The index of industrial production in May was 6 percent higher new seasonal adjustment factors than in May a year earlier. The April year-to-year increase was 3.9 example, industrial production last

Manufacturing output dropped 0.2 percent in May, after April's fall was revised to 1.6 percent from 1.2 percent. The year-to-year in-crease was 1.3 percent in May, against April's 0.2-percent in-cent, as it was doing before.

Sources at the statistical office said Tuesday that the underlying trend in industrial output shows modest growth, while that for man-ufacturing remains flat.

In the past three months, indushigher than in the previous three months, but 2 percent of that was due to recovery from the year's coal miners' strike, which ended in March. The bulk of the remaining 1-percent growth derived from the electricity, gas and oil industries. The coal and coke output index

jumped in May to about 85 percent of its levels of before the strike. The figures give no hint that North Sea oil output was about to

peak. The index for output of the mineral oil and natural gas extrac-tion industries rose slightly in May from April and March. Motor vehicle output has contin-

ned to increase after being affected by industrial disputes near the end of last year. Output for the past three months is 6 percent above the

The same disk, however, also can

disk can store up to 500 million

previous three months and 4 per-LONDON — British industrial cent higher than a year ago.

the figures show.

The office has revised some of its

figures to take account of new data, year has been revised upward about 0.2 percent.

In addition, the office is now only adding 0.5 percent to the index for manufacturing output in the latest month, instead of I per-

British Steel Has Smaller Loss

LONDON — State-owned British Steel Corp. on Tuesday reported its smallest loss in

right years.
The company's annual report showed an operating loss before interest of £70 million (\$97 million) for the financial year ending in March, down from a £105-million deficit in the previous year. But for the yearlong coal miners' strike, which cost the company £180 million, British Steel would have had a profit of £104 million last year, Robert Haslam, the chairman, said at a news conference Tues

British Steel was losing al most £2 million a day in 1980 when the Conservative govern-ment called in Ian MacGregor an American businessman, to turn it around. Mr. MacGregor, who now chairs the National Coal Board and who was a central figure in the coal dispute drew up a plan that has closed factories and slashed the work force to less than 70,000 from its peak of 228,000 a decade

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Dollar Gains in New York

NEW YORK - The dollar advanced Tuesday in New York on optimistic medical reports of Presi-dent Ronald Reagan's illness, but dealers said the dollar remains un-

der a cloud. "Trading was very quiet," said Carmine Rotondo, chief trader at Manufacturers Hanover Trust. "Nobody wants to do anything" until after testimony by Paul A. Volcker, chairman of the Federal Reserve, to Congress Wednesday and the gross national product report Thursday. "Everybody is expecting 2 percent to 2.5 percent \$200 million to \$300 million, GNP growth and if that is so the

a self-fulfilling phenomenon."

In trading in New York, the pound ended at \$1.3882, down slightly from \$1,3920 on Monday. The dollar ended at 2.884 Deutsche marks, up from 2.875; at 8.75 French francs, up from 8.74, and at 2.388 Swiss francs, up from 2.386.

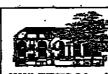
try has enjoyed 40-percent com-pounded growth; now it's growing

about 20 percent a year," he said.

Others at the show commented

The dollar was under selling pressure Monday awaiting results of Mr. Reagan's operation and notched down after the announce ment that cancer had been found.

But Daniel Holland, vice president at Discount Corp., York, said concerns that had caused the selldollar will go south. But no matter ing "were allayed by subsequent what happens people perceive the more optimistic medical reports."

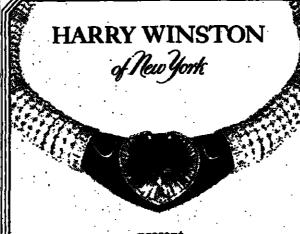


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Advancing issues outnumbered declines by almost 3 to 1. The exchange's composite index

Wall Street passed a bull-market landmark

doctors reported that a polyp they had removed

On Tuesday, Larry Speakes, the White House

surgery.
However, they also observed that the situa-

tion raised some uncertainty about prospects for legislative action on measures being pushed by the president to narrow the federal budget

At the same time, Wall Streeters were looking ahead to congressional testimony Wednesday and Thursday by Chairman Paul A. Volcker of

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Stock Div. Yld. PE 100s High Law Quot. Ch'ge

deficit and overhaul the tax system.

jumped 1.12 to 113.05.

better than 50 percent.

Dow Jones Averages

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Odd-Lot Trading in N.Y. Buy Sales 245.468 481.958 196.261 421.229 196.261 420.073 195.284 407.758 200.874 422.051 *Sh'ri 7,22a 2,187 1,177 1,158 1,199 **Tuesdays**

Yel. at 4 P.M. 137,500,600 Prev. 4 P.M. vol. 183,920,000 Prev consolidated close 124,588,236 Tables include the nationwide price: up to the closing on Wall Street and

Via The Associated Press

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Standard & Poor's Index

High Low Stock

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NASDAQ Index Close Ch'ee Ago 305.17 + 2.13 297.15 310.42 + 2.32 307.27 305.40 + 2.34 385.30 305.21 + 1.59 294.05 207.14 + 1.85 294.05 207.45 + 1.85 294.05 207.55 + 0.85 263.16

AMEX Sales 9,090,000 000,070,0 000,070,0 P.M. volume Pray, 4 P.M. volume

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Div. Yld. PE 100s High Low Quot. Ch'ga The Associated Press
NEW YORK — Prices on the New York NEW YORK — Prices on the New York Stock Exchange swept ahead to new highs in active trading Tuesday after the market responded calmly to the latest news on President Ronald Reagan's health.

The Dow Jones average of 30 industrials climbed 12.43 to 1,347.89, topping the record closing high of 1,338.60 it set last Friday.

Volume on the New York Stock Exchange stepped up to 132.50 million shares from 103.92 million Monday.

Advancing issues outnumbered declines by

when Wilshire Associates index of 5,000 stocks reached \$2 trillion for the first time, rising \$19.5 billion to \$2,015 trillion. Just after the market closed on Monday, from the president's colon was cancerous.

But they also said they found no evidence that the malignancy had spread. They estimated the chances of no recurrence of the cancer to be spokesman, said, "There are no complications on the president's road to recovery." Financial analysts said investors were heartened by reports of Mr. Reagan's rapid recovery from his

| 1535 | 2475 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 | 1546 |

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NYSE Prices Reach New Highs the Federal Reserve, for possible signs of the future course of the Fed's credit policy and interest rates.

International Business Machines climbed 3 International Business Machines climbed 3 to 128½. On Monday IBM reported lower second-quarter earnings, but the company had given advance warning of those circumstances, and analysis said investors generally were relieved that the news was not worse.

As they studied IBM's quarterly report in detail, some analysis concluded that the company's outlook for the second half of the year and beyond was improving.

beyond was improving.

Point-plus gains were common among other

Point-plus gains were common among other computer and technology stocks. Digital Equipment rose 3% to 99%; Texas Instruments 4 to 99%; Hewlett-Packard 1% to 36%; Data General 1% to 38%, and Burroughs 1% to 59%.

American Telephone & Telegraph led the active list, up % at 22% on volume of more than 3.3 million shares. The stock fell early in the session after some analysts described it as overvalued, but it railied toward the close as the general market advance as the session after some analysis described it as overvalued, but it railied toward the close as the general market advance gathered speed.

On the downside, Schlumberger slipped 1/2 to

37. The company posted second-quarter profits of 71 cents a share, down from \$1.01 in the comparable period a year ago.

Nationwide turnover in NYSE-listed issues. including trades in those stocks on regional exchanges and in the over-the-counter market, totaled 162.20 million shares.

Standard & Poor's index of 400 industrials rose 2.36 to 214.44, and S&P's 500-stock com-

The NASDAQ composite index for the over-the-counter market gained 2.13 to 305.17.

At the American Stock Exchange, the market value index closed at 235.56, up 1.84.

| 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170 | 170

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| 15% | 23% | 1C | 1nd | 1.44 | 4.3 | 12 | 1015 | 2194 | 13% | 15% | 1CMn | 22e | 1.3 | 64 | 1 | 11% | 5% | 1CMn | 22e | 1.3 | 64 | 1 | 11% | 6% | CMn | 22e | 1.3 | 71 | 22e | 2.3 | 20 | 229 | 249 | 26N | 270 | 277 | 278 | 2 | 279 | 278 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 279 | 2

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Marubeni Reports Rise In Income

TOKYO - Marubeni Corp. reported Tuesday that group net income rose 260 percent in the year ended March 31 to 26.21 billion yen (\$109 million) from 7.29 billion

EX Stock Index

in the previous year. Sales rose to 13,706 billion yen from 12:020 billion. Pretax profit was 37.21 billion against 19.14 bil-

The company said favorable interest rates contributed to the sharp rise in income. Revenues from imports and offshore trade increased significantly in 1984-85, the company said, while domestic sales and exports showed steady gains. Interest receipts rose to 189.15 billion yen from 152,15 billion

while nonoperating revenue, mainly from stock sales, increased to 18.71 billion from 9.90 billion Imports totaled 2,909 billion

yen, up 22.9 percent from a year earlier, while revenue from trading between third countries was 2,66) billion, up 26.7 percent. Domestic sales were 4,563 billion, up 9.9 percent, and exports rose 5.1 percent to 3,573 billion.

Revenue from machinery and construction rose to 3,961 billion yen, up 20.3 percent from a year earlier, and sales of energy-related and chemical products increased 17.1 percent to 3.625 billion. These two categories accounted for about

MBB Consortium's Takeover of Krauss Approved

West Berlin, Hubertus Schoen, said and helicopters the bid was approved on condition. Krauss-Maffei, chief contractor that Munich-based MBB, acquir-for the successful Leopard I and II ing a 12.5-percent stake under the tanks, had 1984 sales of 1.9 billion among consortium partners.

The cartel office had rejected MBB bids over the past 12 months to first obtain nearly 100-percent control of Krauss-Maffei, then a minority 49-percent stake provid-ing for management control.

COMPANY NOTES

Allied Corp. said it had an after-tax gain of \$241 million on the sale of 50 percent of Union Texas Po-

troleum Corp., its oil and gas sub-

sidiary. The company also said sec-ond-quarter profit rose 17 percent, to \$152 million, or \$1.61 a share.

owned freight railroad, reported a

second-quarter net income of \$154.8 million, or \$5.64 per share,

nation's leading tank maker, by a Messerschmitt had 1984 revenue Maffei. group involving West Germany's of 5.7 billion Deutsche marks largest aerospace concern, Messer- (\$1.97 billion at present rates), schmitt-Bölkow-Blohm GmbH. more than half coming from sales A cartel office spokesman in of guided missiles, fighter aircraft

plan, would not seek to obtain a DM about 1.5 billion DM military blocking 25-percent minority stake related. In addition to battle tanks, through informal agreements the group produces locomotives,

> have offered about 150 million DM for 81 percent of Krauss-Maffei, includes a smaller arms maker. Diehl GmbH of Nuremberg, as military aircraft, is eager to com-

Corp. is the focus of attention of a group led by Brent Baird, an inves-

tor from Buffalo, New York. The group reported that it has acquired

a 5.8-percent stake in Continental Illinois Holding's common stock as an investment. The group said it

paid \$1.8 million for its 2.3 million

ta said Swedish-based Pharmacia

Inc. is taking a 10-percent equity

position in Deltec as minority

Diamond Shararock Corp. of

Dallas has agreed to pay a \$900,000 fine, the largest ever levied, for failing to report the manufacture of

new chemicals under the Toxic Chemicals Act, the Environmental

FRANKFURT - West Germa- MBB with over 25 percent voting concentrated in Bavaria. It is not ny's Federal Cartel Office on Tues: power at Krauss-Maffei would be yet clear, consortium executives day approved, as expected, the viewed unfavorably," Mr. Schoen said, who will have management takeover of Krauss-Maffei AG, the said. control at Munich-based Krauss-

> RTG Raketentechnik, a 50-50 venture between MBB and Diehl, would acquire 24.95 percent, giving MBB just under 12.5 percent. The largest stake, of 25.5 percent, and the only one by law requiring cartel office approval, is to be purchased by Bayerische Landesanstalt fuer Antbaufinanzierung, the Bayarian regional finance agency.

The Düsseldorf-based Friedrich Flick Industrieverwaltung KGaA will keep 15 percent, 4 percent by small shareholders.

ting up a wholly owned subsidiary.

lion shares, or 10.39 percent.

\$1.64 billion from \$1.57 billion.

Far East market.

Endotronics Inc. of Minneapolis, dollars (\$2.74) a share by Adelaide Eler of biomedical and biotechSteamship Co.

Messerschmitt, concerned about stagnating sales of its civilian and

Any future arrangement within well as several leading commercial bine technology with Krauss-Maf-the consortium that would provide banks and financial institutions fer in both civilian and military sectors. MBB executives have said "intelligent weapons systems," such as lasers, developed by MBB and combining Krauss-Maifei tank

> Flick group officials have said privately that they were interested in disposing of Krauss-Maffer because the erratic nature of the arms industry was threatening the stability of its larger operations, which include major divisions in paper, chemical and explosives produc-

Fueling that concern was the approaching end of a large contract awarded Krauss-Mailer to assemble and supply 990 Leopard II tanks to West Germany and 278 to the Netherlands through 1987.

Hostile Bid Set For Multimedia

WASHINGTON - Jack Kent Cooke, owner of the Washington Redskins professional football team, said Monday that he plans to make a hostile cash tender offer of \$70.01 a share for control of Multimedia Corp.

Mr. Cooke said he intends to bypass the company's board by taking his billion-dollar offer directly to stockholders once papers are filed with the Securities and Exchange Commission.

Multimedia's board, which has rejected at least three takeover bids recently, one a \$65-a-share offer from Mr. Cooke, is trying to proceed with its own buyout of about \$55 a share.

Kleinwort **Hires Team**

From Wedd By Colin Chapman LONDON - Kleinwort, Benson Ltd., the British merchant banking group, has hired eight senior staff members from Wedd Durlacher Mordaunt & Co., the London stockjobbers.

Among the team joining Kleinwort are two of Wedd's senior part-ners, Charles Hue Williams and William Mellen, and partners Bar-

Wedd Durlacher, one of London's major jobbing firms, is about to be absorbed into a new group. Barelays De Zoete Wedd, formed through an alliance with Barclays Bank PLC and the stockbrokers De

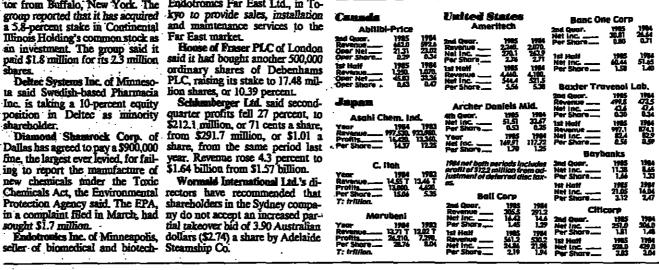
Michael Hawkes, chairman of Kleinwort, said the new team stockbrokers Grieveson Grant "to build our eventual trading and market-making team in equities."

Both Barclays and Wedd said they had accepted the move as inevitable at a time of major changes in London financial circles.

Standard Chartered Bank PLC has appointed Patrick Macdougall chief executive of its merchant banking arm, SCMB Holdings Ltd. and Standard Chartered Merchant Bank. Mr. Macdougall is currently a director of Jardine Matheson in Hong Kong, where his responsibil-ities include the company's financial services activities. Mr. Macdougall is to succeed Robin Baillie, who has become an executive direc-tor of Standard Chartered PLC, directing worldwide strategic plan-

Burnham senior vice president and manager of international treasury operations. Mr. Burnham has been the U.S. executive director of the World Bank since 1982, and before that he was special assistant to the chairman of the President's Council of Economic Advisers. He has worked for the Pittsburgh-based Mellon Bank before, as its financial

Detaserve Inc., the IBM computwould work with the bank and the er leasing and maintenance company, has appointed David P. Donovan director and general manager



nevertheless suggested that the salesman try it. "That was Monday at lunch time," recalled the manag-er. "By 11 A.M. on Tuesday, the police had found his daughter and EAR had found a place in a halfway house for her. Someone had are from members of employees' taken the problem off of him and families, given him a direction to go in. After that I became an immediate con-

Two other managers who were skeptics when the service was introduced went to EAR when each had service that potentially could med-

Control Data Hears Problems

people. Then my father died and I had a hard time coping. I went to EAR and it worked very well." EAR also provides personal advice for wives and children. Fourteen percent of its calls in London

One third of the calls are work-related. If coping with a manager's personal problems is an unusual

This announcement appears as a matter of record only.

DAIWA JAPAN FUND

This open-ended investment company has been established for investors in Asia, Europe and the Middle East. The shares of the Fund are listed on the Luxembourg Stock Exchange.

Investment Adviser

Daiwa International Capital Management (Singapore) Ltd.

Custodian

Banque Internationale à Luxembourg

The Fund has been arranged and established by

Daiwa Securities Co. Ltd.

or \$6.64 per share, in the same period last year. Revenues for the quarter dropped to \$838.4 million Continental Illinois Holding ADVERTISEMENT -INTERNATIONAL FUNDS **Quotations Supplied by Funds Listed** 16-July 1985 AL MAL TITLES, SA.

(W) Al-Moi Tries, SA.

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Fiscal Agent

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July 15, 1985

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50,47 45.0
47,35 45.11
49,05 45.51
49,05 45.91
51,90 45.51
51,50 45.51
Frev. Doy Open Jul 49,1 Aug 46,1 Oct 42,2 Dec 44,1 Feb 45,0 Apr 43,0 Jun 45,3 Jun 45,3 Jun 46,1 Aug Prev. Scies f., 20,982 off #9.90 49.40 46.85 47.92 42.77 42.70 44.15 44.60 45.95 45.79 45.90 45.90 46.10 46.10 45.60 46.10 41.75 43.50 44.90 42.80 45.20 45.75 #20 445 443 443 443 454 457 458

PORK BELLIES (CME) 38,000 ibs-cents per ib, 82,47 84.22 Jul 80.45 85.27 Aug 74.20 63.15 Feb 73,40 64.00 Mor 75,60 64.20 Mor 76,00 64.90 Jul 55.80 55.80 65.90 65.60 66.10 66.40 55.80 55.77 65.70 65.80 65.80 64.40 54.07 54.07 64.05 64.00 64.00

55.30 55.12 65.10 64.80 65.70 66.00 -1.07 --.80 --.65 --.65 --.65 **Currency Options**

2.45 4.00 6.15 0.15 0.55 1,40 3.05 5.40 7.49 1.51 1.51 0.45

Prev. Doy Open Int. 11,25
PALLADIUM (NYME)
PALLADIUM (NYME)
I00 fray ac. dollors per ac.
141,75
92,90
Sep.
141,25
91,30
Dec.
174,00
91,30
Prev. Sep.
174,00
91,30
Prev. Sep.
174,00
91,30
Prev. Sep.
174,00
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Juli
Aug 317.80 223.59

Sep
CC 221.60 331.00

Dec 225.60 331.20

Feb 331.90 335.50

Apr 337.90 345.00

Jun 345.00 347.00

Oct 344.00 347.00

Per 367.90 347.00

Per 367.90 347.00

Per 367.90 357.00

Per 357.90 357.00

Per 357.90 357.00

Per 357.90 357.00

Per 357.90 357.00 **Financial** 86-19 85-18 84-19 83-24 82-38 83-4

Commodity Indexes Moody's: base 100: Dec. 31, 1931. p-preliminary; f-finai Reufers: base 100: Sep. 18, 1931. Daw Jones: base 100: Dec. 31, 1974. 7/2021 7/

London

Commodities

<u>Market Guide</u>

Paris Commodities

Section Section
High: Lew
75-2 65 5a
Frev
Prev Dorr Josen Int. July.
CERT. DEPOSIT (LAMA)
Turtilion price (Doct
778 55.0 72.70
78 55.0 70.70
17 55.4 Dec 31.0
17 55.4 Dec 31.0
17 55.5 Oct

RENCH FRANC (IAAM) per fronc-1 point equips 3 11390 09630 Sep 11340 69670 Dec

GERMAN MARK (IMM)
Soor mark-1 boat rounts so con
1250 200 See 1872 352
1551 2000 Mer 1557 256
1005 333 Jun
Est. Soles Prev. Sarts 24.144
Prev. Day Open Int. 63.086 off 1.918

Prev. Day Open Int. 63.0% off 1.918

JAPANESE YEN (IMM)
Sper yen-1 point equals 50.00001
304720 .003870 Seo .04674 .03473
094320 .003870 Seo .04674 .03473
094320 .003870 Seo .04673 .00425
094320 .00395 Mar .04677 .00426
Est. Sales Prev. Sales 1.6473 .00426
Est. Sales Prev. Sales 1.6473
SWISS FRANC (IMM)
Sper front - 1 point equals 50.0001
.4800 J.800 Seo .4183 4221
.4860 J.800 Seo .4183 427
.4860 J.800 Seo .4183 427
.4860 J.800 Seo .4183 427
.4875 J.805 Mar .4047 .4887
Est. Sales Prev. Sales 2.444
Prev. Day Open Int. 38,719 off 933

Sep Nov Jan Mar May Jul Sep

60.02 Oct 60.48 Dec 61.49 Mar 61.80 Mar 61.80 Jul 58.50 Oct 57.80 Dec 77 ev. 5 Open int. 16.79

Aug Sep Oct Nov Dec Jon Feb Mar

61,49 61,74 62,45 62,55 62,55 57,30 57,95 2,733 41.45 61.70 62.45 62.55 62.55 56.77 57.95

89.75 70.18 70.65 71.90 71.95 72.85

27.49 26.58 26.07 26.52 26.20 26.20 26.20 26.20 17.20 24.40

Stock indexes

SP COMP. INDEX (CME)
points and cents
195.80 180.00 Sep 194.20 196.90 194.20 196.85
199.10 175.70 Dec 197.85 199.90 197.85 199.80
282.25 190.10 Mar 200.25 202.00 200.25 202.70
283.30 200.00 Jun
283.501e5 56.88 P Tev. Sales 49.93
Pray, Day Open Int. 61.301 off 2.566

VALUE I LINE (VC-ET)

77.14 74.45 75.86 75.86 75.84 74.57 74.57 74.57 74.57 74.57

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2046 2088 2116 2130 2147 2170 2181 2191 +12 +15 +18 +22 +35 +35 +35

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130,000 A 197,50 186,10 187,00 187,00 195,00 176,40 183,00

134.90 133.25 138.45 125.40 138.80 137.40 139.15 137.70 139.16 138.40 139.30 138.95

63.75 64.25 64.55 65.25 61.30 64.00 64.40 65.10

45.70 46.10 45.70 46.80 46.85 46.70

615.5 631.0 625.0 642.0 647.0 656.0 657.0 677.0 676.0 677.0 676.0 676.0 719.0 719.0

659,0 670,0 696,0

94,75 93,25 95,50 93,75 95,75 95,75

\$2,000: 1,3780 1,39 1,360 17 1,360 17 1,350 17 cu, Sales 17 44,000 off 1 1.3810 1.3529 1.3529 1.3539

> 7777 7835 7832 7725 7725 7篇 7篇 7篇 7篇

4171 A211 4233 A243 4247 4278

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Yield

7.22 7.45 7.71

7,27 7,54

Asian Commodities

London Metals

July 16

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Merger Creates Far-Flung U.S. Pipeline System

HOUSTON — InterNorth Inc.'s \$2.3-billion acquisition of Houston Natural Gas Corp. was completed Tuesday when stockholders approved the merger, creating the little coast-to-coast natural gas pipeline system in the United States

The new company immediately began doing business as HNG-IngterNorth Inc. Its 37,000 miles (60,040 kilometers) of pipeline stretching from Montana to Teas and California to Florida, will be able to transport an estimated fibilion cubic feet (143 million cubic meters) of natural gas a day to The acquisition began in May, when InterNorth, of Omaha, Ne

braska, launched a each tender of fer of \$70 for HNG stock.

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Agaice France Presse
PARIS — France had a seasonally adjusted trade surplus of 1.995 billion francs (\$230 million) in June, compared with a 3.77-billion franc deficit in the same month last year, the For-

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Stock Indexes

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Commodity loggists

Market Guide

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It was the first trade surplus reported in 1985. France's trade delicit in the first six months of this year totaled about 14 billion francs (\$1.55 billion).

eign Trade Ministry said Tues-

France Reports It Had U.S. Companies Sell Chip Technology to Koreans to Counter Japanese Competition

(Continued from Page 15) Intel Corp. "They might be willing such alliances can help both as-to part with increasingly valuable tions industries. bits of technology that could come

The technology transfer can take ogy rapidly.

Korean companies accounted last year for only a tiny fraction of u.S. company either sells the technology directly to the Korean company manufacturers are making rapid to the technology.

The technology transfer can take ogy rapidly.

Korean companies accounted last year for only a tiny fraction of ances means a foothold in the Asian market, particularly in Korean company manufacturers are making rapid to the advantages of alliances, however, the Japanese experience has led officials to work of u.S. company about the outflow of u.S. technology.

The ties also allow u.S. company in the semiconductor division of alliances, however, the Japanese experience has led officials to work of u.S. technology.

The Japanese privately, think only the semiconductor division of alliances, however, the Japanese experience has led officials to work of u.S. technology.

The Japanese privately, think only the semiconductor division of alliances, however, the Japanese experience has led officials to work of u.S. technology.

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The Japanese privately, think only the semiconductor division of alliances, however, the Japanese experience has led officials to work of u.S. technology.

The Japanese privately, think only the semiconductor division of alliances, however, the Japanese experience has led officials to work of u.S. technology.

The Japanese privately, think only the semiconductor division of alliances, however, the Japanese experience has led officials to work of u.S. technology.

The Japanese privately the semiconductor division of alliances, however, the Japanese experience has led officials to work of u.S. technology. back to compete with us directly."

are a means of developing technol-

ceasee from selling the products progress and already are producing nies to compete with the Japanese the Americans were nuts to license Still, some Korean and U.S. ex- that Korean companies could easi-

recommendation that the state of anything to stay in business, said Gordon Moore.

Computer technology executives in the United States and Korea say Intel Corp. "They might be willing such alliances can help both as bright huge factories in Korea and industry has been overstated," said industry experts say the licensestablished outposts in Silicon Val-vices, says that semiconductor pro-For the Koreans, the alliances ley. The licenses also give them duction will be moved increasingly products to fill up their new manu- to the Far East while research and technology with the Koreans.

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have not been quick to share their president and chief operating offi- bringing them almost up to the lev-

ficial. industry has been overstated," said Industry experts say the licens-And the Japanese companies Hoon Michael Yang, senior vice ing clearly has helped the Koreans,

Korean companies, he said, are minuscule compared to those in years ago, the \$10-billion Hyundai Japan and in the United States.

cer of Hyundai Electronics Ameri- el of American companies in com-

puter memory and other areas. Hyundai is a case in point. Two group had no semiconductor activi-Donald W. Brooks, president ties. This year, it is ready to enter and chief executive of Fairchild the market with at least four productions. Camera & Instrument Corp., said ucts, two of them highly advanced.

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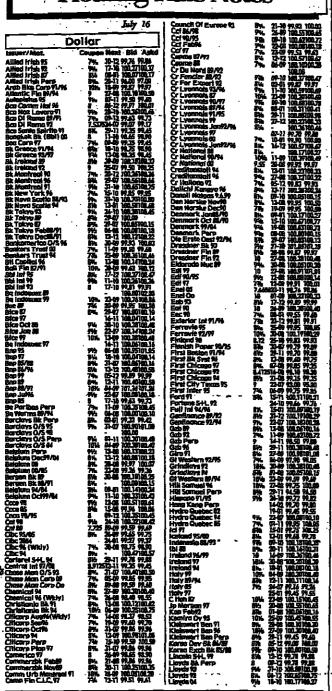
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15 Snake River 16 What a 51 Cooked meat. might seek 17 Determine

ìn a way 54 Raid duration 58 Title for 18 Give back Pizarro 60 Red-coated 19 South African dairy product 62 Use the dotted currency

20 Hiawatha's transports 63 Author Nin 22 Shields 64 Rambler or sweetbrier 65 Kind of bind 24 Crow's cousir 25 Part of a car or bike 26 Settlers or

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gold rush 37 Bunch of bucks 38 Guardians of a SOFT -, Andrew Marvell": 41 Lone Ranger's

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New York Times, edited by Eugene Maleska

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Williams roof

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67 Scads

DENNIS THE MENACE



WHEN I GROW UP, I DON'T KNOW WHETHER TO SE A TALL MIDGET OR A VERY SHORT GIANT."

RODOP DOREL HOW SOME SO-**EUMMUS** BEING COMPOSED THESE DAYS SOUNDS

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WEATHER Bungkok Beljing Hong Kong Manija Hew Delhi Sanu! Shanghui Singapore Toipe! Tokya LATIN AMERICA MIDDLE EAST

PEANUTS

BEETLE BAILEY

I KNOW IT'S WRONG FOR

A MAN OF MY AGE TO HAVE

LUST FOR A YOUNG WOMAN

IF YOU'RE AN ATTORNEY, ATTORNEY AT LAW... MAY I SEE ONE AND DOG BITES BANKRUPTCY, TRUSTS, I'D BE INTERESTED IN OF YOUR CARDS? KNOWING WHAT KIND OF ACCIDENTS, MEDICAL CASES YOU HANDLE ... PROBATE, WILLS ... '

BLONDIE

WATT, I HAVE A NOTE FROM THE BUS DRIVER

BUT IT'S SURE BETTER THAN THAT? THE ALTERNATIVE

ANDY CAPP TRY AND COMMUN MORE WITH HIM LAY ITON, USE Y GIFT O'THEGAB WITH THIS LAD, BLOQUENCE IS SAMING THE RIGHT THING THEN SHUTTING UP



REX MORGAN THERE'S
PLENTY OF
TIME TO THINK
ABOUT A FAMILY,
BRADY! AFTER ALL, I'M ONLY TWENTY-SEVEN! IT'S IMPORTANT THAT WE'RE FINANCIALLY SOUND FIRST AND OWN OUR YOU CAN GIVE IF WE HOPE TO HAVE GRANDCHILDREN ONE DAY, WELL HAVE TO START THINKING A CHILD JUST AS MUCH LOVE IN AN A ABOUT HAVING A CHILD, YOU CAN ANYWHERE ELSE HOME! I DON'T WANT TO RAISE A CHILD IN AN APARTMENT CLAUDIA!

THERE'S NOTHING MORE ANNOYING THAN A LEAKY FAUCET UNLESS IT'S A LEAKY \ DOG) DRIP DRIP -DRIP - DRIP -ORIP

BOOKS

THE ROOT: The Marines in Beirut, August 1982-February 1984

By Eric Hammel. 448 pages. \$19.95. Harcourt Brace Jovanovich, 1250 Sixth Avenue, San Diego, Calif. 92101:

Reviewed by David B. Ottaway

THE U.S. Marine Corps underwent what L was probably its most traumatic post-Vietnam experience when it was sent on a strange and ill-defined mission of maintaining a "pres ence" in Lebanon starting in the fall of 1982.

Eric Hammel's "The Root" (the marines' nickname for Beirut) is a detailed narrative of the life and death of the U.S. Marines during the roughly 18 months they were stationed at Beirut International Airport next to the Shirte and Palestinian slums on the southern outskirts of the capital.

It is based on 200 in-depth interviews with the participants, made possible by the Marine Corps, which gave Hammel unrestricted access to the officers and soldiers who served there and survived the truck bomb explosion in October 1983 that killed 241 of them. Hammel has put together an almost day-by-

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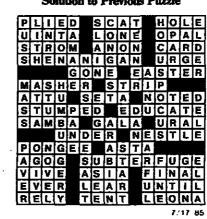
day — sometimes hour-by-hour — account of the evolution of their stay in Lebanon, from the start of a generally friendly welcome through long months of boredom until the slow slip into hostilities with the nearby Shiite com-munity that culminated in the bombing. Specialists in Marine Corps history, Leba-

non's torturous contemporary history and the history of U. S. foreign policy will find Hammel's work of particular interest because it presents the first detailed "forthole viewpoint" of the episode. Others will probably find Hammel's account too narrow in scope and swamped in Marine Corps acronyms.

For all its value as an initial Marine Corps history of a gruesome experience, "The Root" devotes scant space to the larger issues of the policy-making that took the marines to Beirut and kept them there on what became an absurd mission as they turned into sitting ducks for Druze Moslem artillery in the hills overlooking their poorly defended bunkers.

Even the fascinating issue of how the mis-sion of establishing a "presence" came to be defined, by whom and where, is not addressed, though Hammel remarks early on that it was a phase "no Marine commander had ever before seen on an operations order."

Solution to Previous Puzzle



Similarly, he notes how the marines unwin-tingly became bogged downed in the quagnitie of Lebanon's bloody internal politics as the United States turned to arming and training the Lebanese Army. How the marine conmand saw and felt about this, whether it realized the implications of its own and the U.S. government's actions, are issues beyond the scope of the book.

Even the issue of how the marines felt about their mission is scarcely touched. On the lagpage. Hammel notes that there was no conseinsus among his 200 interviewees on this question. Asked what they thought they had accomplished, about half, he says, replied, "We bought the Lebanese more time," while the other half responded, "Nothing."

Hammel's closing words are. "As time passes, 'nothing' looks more and more like the correct assessment."

David B. Ottaway is on the stalf of Time Washington Post.

BEST SELLERS

The New York Times
This list is based on reports from more than 2,000 book throughout the United States. Weeks on hist are not need consecutive.

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3 15

13 SON OF THE MORNING STAR, by Bran S, Connell 14 A LIGHT IN THE ATTIC, by Shel Silver-15 NUTCRACKER, by Shana Alexander ... ADVICE, HOW-TO AND MISCELLANEOUS

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By Alan Truscott

ON the diagramed deal. North apparently thought that he was asking his partner to choose a major suit and landed South in a foolish contract of three spades.

in trumps is usually right to lead a long suit in the hope of forcing the declarer to ruff. It was not right here, however, as West discovered when he led the club jack from the closed hand. The lead of any other do nothing.

suit would have defeated the contract.

South took two club tricks, throwing a heart from the dummy, and ruffed a club. He led a heart to his ace, ruffed another club and cashed the diamond ace. He then played hearts, and East ruffed the third round and led his remaining trump. South took the trump ace and played his last heart, scoring the trump ten, now unguarded in dummy, en passant. West had four trumps as his last four cards, but could

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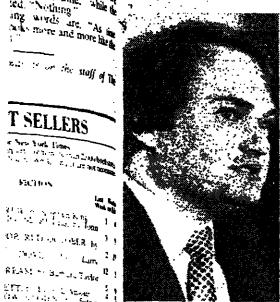
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her turn lime.

Association on Monday designated
Aug. 6 as the date the players
would strike if they did not reach
agreement with the club owners on
a new collective bargaining agreement.

"We mean business," said Shane

which is also replied to the mean business, said Shane

"We mean business," said Shane

which is also replied to the mean business, said Shane

"We mean business," said Shane

"We mean business," said Shane

and there is set and if they did not reach
agreement by then, adios."

The 30-member board select
aug. 6 primarily because a la
number of contenders are sch
uled to begin playing each othe
that time. On that particular Ti
day, the New York Mets play M
treal and the Chicago Cubs play

could be a state of the players
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aug. 6 primarily because a la
number of contenders are sch
uled to begin playing each othe
that time. On that particular Ti
day, the New York Mets play M
treal and the Chicago Cubs play Aug. 6 primarily because a large it has crossed my mind." number of contenders are scheduled to begin playing each other at Darling: "I think I'm like anyone that time. On that particular Tues-day, the New York Mets play Mon-treal and the Chicago Cubs play St. Louis in two critical National League East series, and San Diego plays Cincinnati in a National

League West matchup. In the American League, Baltimore plays Toronto, Minnesota meets Oakland and Detroit plays Kansas City. The following week-end there are other matching that figure to be big attractions. The players hope the owners will make a serious effort to reach an agreement to avoid losing the revenue those crowds will produce.

An Aug. 6 strike would also give the two sides time to settle their differences and return in time for the postseason games, the league championship series and the World Series, which generate \$120 million in television revenue for the own-

A Sept. 15 deadline had been considered but was seen as coming dangerously close to jeopardizing the postseason games.

New York Met pitcher Ron

else. I don't want to see a strike. Hopefully, this will push both sides closer."

• St. Louis shortstop Ozzie Smith: "It's just like 1981. Only way you can get your point across is to set a strike date. I wish we didn't have to, but here we are."

 Cincinnati player-manager
Pete Rose, who is 33 hits away from sides are serious. That's when they'll get down to business." Chicago White Sox outfielder Harold Baines: "Atn I optimistic? I

guess not. We've been trying since November." Oakland reliever Jay Howell: The players struck for 50 days In announcing the strike date, "I really don't know much about it. during the 1981 season over the Febr criticized the owners and You're really talking to a guy who's awfully happy to be playing in his first All-Star Game."

Representatives of the players and the owners have been meeting bition season. A Sept. 15 deadline had been and the owners have been meeting onton season.

Several players selected for Tues
A Sept. 15 deadline had been and the owners have been meeting onton season.

Several players selected for Tues
Several players selected for Tues-

arbitration, free agency, pensions Twenty-one team representaand other benefits.

The next negotiating session is scheduled for New York on Thurs-negotiator, was in Minneapolis for day, less than three weeks before the strike date.

put our heads together, we can find our parts and unfair to the fans, a way through this — unless a "We will make every reasonable strike is what the owners want."

players association.

issue of compensation for free Commissioner Peter Ueberroth. agents. In 1980, during negotia- On Sunday. Ueberroth had told a tions for a new agreement, they national television audience that "a struck the last few days of the exhi-

tives voted for the Aug. 6 deadline. The players have studied the The San Diego Padres were the owners' financial figures, particularly for the 1984 season; they maintain the clubs made a \$9 million profit, while the owners say on his team favored a strike, if they lost from \$27 million to \$43 necessary, but would prefer a later

Lee MacPhail, the owners' chief the All-Star Game. "We are and have been ready to collectively ad-"I don't feel a strike is inevita-ble," said Donald Fehr, acting ex-ecutive director of MLPA. "If we strike It would be a failure on both

"We will make every reasonable effort consistent with our obliga-A strike would be the third in six tions to the game and the problems years and the fourth ever by the to reach an agreement before the players association.

Aug. 6 deadline."

strike date; it's a failure date. It

they can. [The owners'] "position from the beginning has been. We'll talk to you tomorrow. If not then, maybe next week. Maybe." Ueberroth, he said, "doesn't

even bother to keep up to date on issues." On Tuesday, Ueberroth said he was "kind of happy" a strike deadline had been set. The negotiators, he said, should "get this over with. It puts the pressure on everybody. I think they'll get it done." (NYT, AP, WP)

Cycling

utes, 21 Seconds
2. Luis Herrary, Colombio, 25 seconds be-

hind

3. Fabio Parro, Celembia, et 1:29

4. Sean Kelly, Ireland, at 2:52

5. Gree LeMond, U.S., et 2:52

6. Jesus Rodriguez Magro, Soala, et 2

7. Celestino Priebo, Soala, some time

8. Phil Anderson, Australia, 11.

9. Eddy Schepers, Belgium, 21.

10. Poter Wirmen, Netherlands, 51.

11. Joop Zoetemelli, Netherlands, 51.

12. Stephen Rache, Ireland, 51.

13. Robert Miller, Britain, 51.

Tour de France

SCOREBOARD



... We mean business.



Ozzie Smith ' ... It's just like 1981.'

Boston's Marathon Will Turn Pro at 90

BOSTON - The Boston Athletic Association voted late Monday to award prize money for the Boston Marathon, starting with its 90th running next April 21. The decision ends the race's amateur status.

In recent years, there had been a steady decline in world-class entrants in the nation's oldest continually run marathon as top contenders

bypassed Boston to train for marathons offering prize money.

The BAA said the decision is intended to continue the event's tradition of excellence and to assure quality fields. "I don't think we are going away from tradition," said Robert Weiss, one of the association's 11 governors. By adding prize money, we'll attract more world-class runners

That's the delicate balance we have to watch out for over the next couple of months."

The announcement was hailed by former champion Bill Rodgers and 1984-85 titlist Geoff Smith of Britain.

"I think it can be the best marathon in the world if they continue to make these types of changes," said Rodgers, who won in 1975 and 1978-80. "Runners want to compete against their best competition. I think

Boston's prestige will pull people back."

Smith agreed. "I'd love to win Boston with a great field," he said. "The

thought of running Boston again is exciting.

Except for Smith, virtually all top marathoners bypassed the race in 1985, when entries dropped below 6,000 (there were 6,800 in 1984) and the number of male runners with times below 2 hours, 20 minutes fell to 20 from a high of 77 in 1982. Foreign entries also dropped, from 550 in

1984 to 375 this year. Smith said the BAA "can't go half way" about the amount of prize money it offers. Marathons such as those in New York and Chicago offer more than \$270,000 in prizes.

Weiss said no decision had been made on the size of the 1986 purse or how it will be structured. He said the total "will be determined on the

basis of financial support from existing and potential sponsors." The board's announcement followed last week's release of a memoran

dum by the staff of Boston Mayor Raymond L. Flynn that proposed awarding total prizes of \$292,500. The memo was prepared after consultation with members of the running, business and political communities. Under the proposal, the prizes would include \$30,000 for winning, \$10,000 for a course record, \$10,000 for a U.S. record and \$75,000 for a world record.

Winners have traditionally received a laurel wreath and — along with

every other finisher - a plate of beef stew.

The dispute over awarding prize money began four years ago. "I wanted to give prize money four years ago," said Will Cloney, who was BAA president and race director at the time, "The other people in the BAA just wouldn't be realistic." Cloney subsequently resigned both

"I'm sorry they wasted four years," he said Monday. "I hope the race can be restored to the stature it enjoyed up to four years ago. We've lost an awful lot of ground and I just hope the race can make it up." (AP, UPI)

USFL Faces Another 14 Months in Limbo

A STORY CONTRACT OF STATE OF S United States Football League's know that the USFL has been play-third championship game Sunday, ing its games in the spring. Another unite championship game Sunday, the question was not what's the point spread; it was what's the point?

Ever since the USFI

springtime sports, that issue has been the story of its life. And Sunday night's big question was not whether Oakland would dethrone the defending-champion Baltimore the story pas that name the : Stars, but rather, was that game the USFL's death rattle?

. Or would the USFL somehow survive and resume in the fall of 1986 in direct competition with the

ine answer, the so many outless is sports these days, will be provided in a courtroom — the verdict on the USFL's \$1.2 billion antitrust suit against the NFL that is expected to begin next February with a federal jury trial.

Harry Usher, the USFL commissioner, talks bravely about how the loss of the antitrust case "would not spell the end of the league." But without a favorable verdict, the USFL would have even less reason

> work television contract), it would be alive and well as never before. The jury could award damages worth millions, possibly a billion. Judge Peter Leisure also might order the networks to negotiate a USFL contract. Or the NFL might be willing to absorb, say, four to eight USFL teams.

Until that case begins, the 'L' in SFL stands for limbo, not league. But for football, even limbo is better than springtime.

In a nationwide poll of 1,000 people commissioned by the USFL, the league received favorable responses on most issues. But as with any poll, its answers were only as valid as the opinions of the people polled. Of the 700 who acknowledged being either very inter-

ested or somewhat interested in NEW YORK - Well before the football, 33 percent didn't even four percent thought it was in the fall and winter.

That prompts two questions not asked in the poll: How really interested are those people in football? And how valid are their opinions?

No poll is needed to know that the USFL finances are shaky. Over its three seasons, its club owners have lost about \$150 million. And with ABC withholding \$7 million in television fees — which has pro-voked another USFL lawsuit — the league treasury is searching for \$2.8 National Football League? million in postseason bonus money
The answer, like so many others owed to the players on playoff

> "We're trying," Usher says, "to work it out? Four teams did not fulfill their player payrolls this season - San-Antonio (the last four games), Houston (the last two games), Tampa Bay and Portland (each the final game).
>
> Although three franchises —

Memphis, New Jersey and Orlando - had increased attendance fig-Were the USFL to win its case (charging the NFL with preventing it from having obtained a 1986 net-

more than 30 percent. Support for Usher by some chib owners has also dwindled. When he was hired last February as Chet Simmons's successor, Usher was hailed for his administrative work on the Los Angeles Olympic Organizing Committee. But now some owners are disenchanted with him as a promoter.

Usher didn't even attend the semifinal playoff games in Mem-phis and Birmingham last week-

When the commissioner did attend games, he sometimes sounded



Against Oakland on Sunday, Gary Worthy of Baltimore gained some of the USFL's last yardage until the fall of 1986.

At haiftime during a Los Angeles Express game this season, he had a suggestion for Don Klosterman, then the president and general manager of the Express. Tell your coaches," the commissioner was heard to say, "to blitz your line-backers more."

more like a fan than a neutral administrator. During the first half of Usher's hiring. But lately the Gen-New Jersey's 20-17 playoff loss to Baltimore, he was heard to exhort Poreman, the commissioner of the Donald Trump's team by saying, Major Indoor Soccer League, to March.

"Attababe" and "What's that flag other club owners. Usher's three-

The next USFL game is 14 months away. It is obvious that in the meantime a number of problems must be resolved. Apart from the formidable litigation schedule, the league must hold onto its stars, but several are looking to the NFL Each of the 14 teams will tetain 35 of its 50 players, releasing the others as of Aug. 1; those left for 1986 will not receive any paychecks until

year contract extends through Feb. 1, 1988.

1. Betnord Hinault, France. 91 hours. 26 lituites, 25 secands.
2 Gras Leahad.
3. Stephen Roche, Ireland, at 5:00
4. Sean Kelly, Ireland, at 6:19
5. Phil Anderson, Australia, at 7:28
6. Pedra Delgado. Spain at 8:18
7. Luis herrero. Colombia, at 8:42
8. Fobio Parro. Colombia, at 9:00
9. Eduardo Chazza, Spain, at 9:21
10. Joop Zochemelia, Netherlands, at 10:09
11. Robert Millar, Britain, at 10:51
12. Nitia Rutismann, Switzerland, at 11:36
13. Poter Winnen, Metherlands, at 11:32 11. Nature Animar, Serizariand, of 11:36
12. Niki Ruthimana, Switzariand, of 11:36
13. Peter Whenen, Netherlands, of 11:42
14. Stave Bouer, Canada, of 11:39
15. Eddy Schepers, Belgium, of 12:27
16. Robert Porest, France, of 13:36
17. Calestino Prieta, Sooia, of 14:25
18. Poscol Simon, France, of 15:51
19. Cloude Cricialellan, Belgium, of 16:07
20. Pierre Bozza, France, of 16:18
21. Alvaro Pina, Seoia, of 18:51
22. Demiriège Arnoud, France, of 21:02
23. Marc Madial, France, of 21:17
24. Steven Roeks, Netherlands, of 22:57
25. Lucier Van Imps, Belgium, of 22:57
26. Jeroate Simon, France, of 21:01
27. Beet Breu, Switzerland, at 23:27
28. Gerord Veldscholten, Netherlands, of
24:36

WOMEN FOURTEENTH STAGE Sointe-Morte-de-Compas to Luz-Ardiden (54.1 Kilometers) 1. Maria Conina, Italy. 2 hours. 13 minutes. 0. seconds (15 second bonus) 2. Jeonale Longs. France. 9:13 behind (18 second bonus)

3. Wong L1, Chino, at 9:36 (5 seconds bonus) Wang Li, Chinc, of 9:36 (Seconds bot ... Roberto Bononomi, itoly, of 9:35 ... Chontol Broco, France, of 11:00 ... Cecile Odin, France, of 11:30 ... Timeloc Chiapse, itoly, of 12:16 ... Helsen Hope, Netherlands, of 13:38 ... Judith Pointer, Britain, of 16:58 ... Judith Pointer, Britain, of 16:58 ... Maria Conlins, toly, 4:35,22 ... Maria Conlins, toly, 4:35,22 ... Jeannie Longo, France, 9:18 behind for

87

3. Wans LL, China, at 9:46

4. Roberto Benamenti, Italy, at 10:2

5. Chantot breat, France, at 11:15

6. Cacile adin, France, at 11:48

7. Imelda Chiapaa, Italy, at 12:31

8. Helsen Hage, Netherlands, at 13:

19. Judith Pointer, Briblin, at 15:13

19. Jacobie Parks, U.S. at 15:17

Transition BASEBÁLL

Mational League
LOS ANGELES—Assigned the contract of
German Rivery, third bosoman to Houston.
Announced that Silver Howe, others, cleaned
wolvers and has been given his unconditional FOOTBALL

National Football League CINCINNATI-Signed Joe Walter, offen

CINCINNATI—Signed Joe Wotter, offerive tockle, and Dave Skrabel, linsbocker.—
KANSAS CITY—Signed Bruce King, running back, and ire Hillery, wide raclever.
AllAMI—Signed Jeff Dellembach, tockle:
Ran Davenoort, running back: Dan Sharatishi and end Roy Noble defensive back.
PITTSBURGH—Signed Oliver White, tight
and, Terry Motichok, sofety.

ST. I (PULL Signed Legals Yourge, refet-ST. LOUIS-Signed Lannie Young, defen-ST. LOUIS—SIGNED LIABOR SALES SEATTLE—Appointed Phill Nert, scout.
HOCKEY
SWEDEN—Holland from named Thomas
Gradin cooch, effective when the Vorcouver
forward's NHL contract expires in 1987.
National Hockey League
TORONTO—Signed Brad Smith, right wing.
#PALLEGE

COLLEGE CLEVELAND STATE-Extended the conhaci of Keith Mackey, men's basketball coc-ch, for laur years. FORDHAM—Named Chris Manaschactine

thletic director. McNEESE STATE—Named Ted Brevelle

1985 Teams

NATIONAL LEAGUE MEN SEVENTEENTH STAGE Toolouse to Luz-Ardiden (209.5 Kilometer / 130.1 Miles) edre Delgado, Segin, Six hours, 57 milo

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ı	•	Third	gaes.			
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	Gwynn, S.D	1 3		1	0	0 333
	Murphy, Atl.	4 9	2	3	t	2 .333

20. Eduardo Chassa, Spain, et 4:25
21. Robert Forest, France, et 4:25
22. Fourtino Ruperez, Spain, et 5:38
21. Inota Geston, Segin, s.).
24. Lucien Van Impe, Befaham, et 6:06
25. Claude Crisulellon, Befaham, et 6:06
Overall Leaders
1. Bettrord Hispatit, France, 91 hours, 26
Minutes, 28 seconds. PITCHERS WLS X BB SOERA mmerican LEAGUE
Lifetime All-Sher statistics for American
League statuters and pitchers in Tuesdoy's
lifth Aff-Star Game:

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G As R HHR RBI Pct
Catcher
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First Base
4 7 0 1 0 0 .143
Second Base
2 4 1 3 0 2 .750
Third Base
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Reserve infletders
G AB R HHR RBI PCI

Golf

PGA Leaders Leggers on the Professional Golfers Asso

ation four through the Bosch Classic, which ended July 14: EARNINGS 1. Curits Stronge
2. Lowery WedStins,
3. Ray Floyd
4. Curey Payle
5. Mark O'Macro
6. Catvin Peeta
7. Craig Studier
8. Bernstard Lowe
9. Hol Sutton
10. Fuzzy Zoeller \$27,076 \$27,877 \$27,875 \$27,875 \$27,575 \$27,771 \$26,025 \$26,024 \$271,068

SCORING 1, Don Pooley, 70.39. 2, Carey Pavin, 70.56. 1, Larry Mize, 70.61, 4 Ray Floyd, 70.68, 5, Lanett

Letry Mizz. 70.61. 4. Ray Flayd, 78.68. 5. Lenny Wadkins, 70.77. 6. Croic Stadier, 78.83. 7. Reith Fergus, 78.87. 8. Croic Stadier, 78.83. 7. Reith Fergus, 78.94. 10. Mark O'Mears, 78.98. AVERAGE DRIVING DISTANCE

1. Andy Bean, 277.1. 2. Grey Norman and Fred Causles, 275.4. 4. Mac O'Grady, 275.2. 5. Sandy Lvie, 273.4. 6. Bill Glasson and Greg Twistes, 272.8. 8. Tem Purtzer, 272.4. 9. Jean Stadelar, 372.1. 18. Den Pahl, 271.5. DRIVING PERCENTAGE IN FAIRWAY 1, Calvin Peets, 521. 2. David Edwards, 805. 1, Catvin Peete, 321. 2. David Edwards, 305. 2. Larry Nelson, 767. 4. Hale Irwin, 764. 5. Mike and Jack Renner, 757, 7, Tim Norris, 754

Reid and Jack Renner, 757.7. Tim Nortis, 754.

Doug Tewell, 750. 9, Weyne Levi, 744. 10.

Tom Kile. 741.

GREENS IN REGULATION

1. Jeck Nicklaus, 719.2. Bruca Lietzke, 717.

\$. Carey Pavin, 784. 4, Doug Tawall, 498. 5.

John Mahaffey and Calvin Peets, 477.7, Roger Mottble. Don Pohl, and Doug Tewell, 495.

10. Antit Rept., 469. 10. Andy Beon, .690 AVERAGE PUTTS PER ROUND

1, Frank Conner, 28,48 2, Bobby Clampett, 28,51, 2, Craip Stader, 28,46, 4, Ray Flavd and Morris Habatsky, 28,82, 4, Mile Donold and Ran Streck, 28,87, 8, Chi Chi Radriguez, 28,98, 9. Don Peeley, 28.93. 10. Robert Lohr, 28.95.
PERCENTAGE OF SUB-PAR HOLES
1. Creip Studier, 219, 2. Tom Watson, 218. 3.
Lonny Workins, 287. 4. Philip Blackmar. LOTTY Mize and Larry Neison, 203. 7, Ho Surfan, 202, 10. Four fied with 201.

EAGLES

1. Cerey Pavin and Philip Blackmar, 10. 3.

Curlis Strange, Larry Rinker and Joey Sindelar, 9. 4. Seven fied with 8.

MICHIGAM TECH—Ameunced the resignation of Bill Gappy, men's basketball coach, waxe. 22.

WAKE FOREST—Atnounced the resignation of Carl Tacy, men's basketball coach.

All-Star Baseball

Individual Records

Hits: 4 — Joe Madwick, St. Louis, NL. 1937; Ted Williams, Boshon, 1946; Carl Yostr-zemski, Boshon, At. 1970 (12 Innims) Yetal Boses: 10 — Ted Williams, Boston, AL,

Total Bases: 10—Tea William's Basion, AL, 1946 Herne Rans: 2—Arky Voughon, Pittsburgh, NL, 1941; Ted Williams, Bosten, AL, 1945; Al, Rosen, Claveland, AL, 1954; Wille McCover, San Francisco, NL, 1949; Gary Carter, Mon-

San Francisco, Nr. 1997; Larry Larry L. Mon-freel, Nr. 1981. Runs Batted In; 5 — Ted Williams, Boston, AL, 1944; Al Rosen: Cleveland, AL, 1956 Stalen Basen: 2 — Willie Mays, San Francis-co, NL, 1943 PITCHING 1982—Nation 1982—Nation Ross: 7—Atlee Hammaker, Son Francisco, 1983—Americ

NL, 1953 Eorned Russ: 7 — Ailes Hommüter, Son Francisco, NL, 1963 Hits: 7 — Tommmy Bridges, Defroit, AL

1937
Width: S— Bill Hollohon, SI, Louis, N.L. 1933
Strikeseth: 6— Carl Hubbell, New York, N.L.
1934; Johnny Vander Meer, Cincinnosi, N.L.
1940; Larry Jansen, New York, A.L. 1950; Fersuson Jenkins, Chicogo, N.L. 1967; Fermando
Valenzueld, Los Angeles, N.L. 1984; Dwignt
Conductive Valency, Vander, Van valenzueta. Los Andetes, NL. 1994; Dwight Gooden, New York. NL. 1994. Consecritire Striksouts: 6 -- Fernando Vo-lenzueta, Los Angelos, NL. and Dwight Goo-den, New York, NL. 1994. Hasse Russ: 3 -- Jim Palmer, Boillimote, AL. 1977.

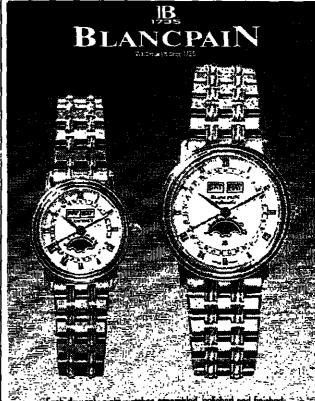
Series Results

1933—American, 4-2 1934—American, 9-7 1935—American, 4-1 1936—Ngtional, 4-3

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1962 — Game I. Moury Wills, Los Angeles,
NL; Game 2: Lean Wagner, Los Angeles, AL,
1943 — Willie Mays, San Francisco, NL,
1964 — John Callison, Philladetahla, NL,
1965 — Juan Marichal, San Francisca, NL,
1965 — Tany Perez, Cincinsoli, NL, 1968 —
Willia Mays, San Francisco, NI, 1969 — Willia 1967 — Tony Perez. Cincinnosii, N.L. 1988 — Willie Mays, Son Francisco, N.L. 1989 — Willie McCovev. Son Francisco. N.L. 1978 — Carl Yostrzemski, Boston. Al. 1971 — Frank Robinson, Baltimore, Al. 1972 — Joe Margan, Cincinnosii, N.L. 1973 — Sebby Bonds, Son Francisco, N.L. 1974 — Steve Garvey, Los Angeles, N.L. 1975 — Bill Madiock, Chicopa, N.I. & Jon Mailack, New York, N.L. 1974 — George Foyler, Cincinnosii, N.L. 1977 — Don Suttan, Las Angeles, N.L. 1978 — Wiley Garvey, Los Angeles, N.L. 1979 — Dove Porker, Pilisburgh, N.L. 1980 — Ken Gritley, Cincinnosii, N.L. 1981 — Garv Cartar, Mantreal, N.L. 1982 — Dove Cartar, Mantreal, N.L. 1982 — Dove Carlor, Collifornia, A.L. 1984 — Garv Certer, Mantreal, N.L. 1982 — Fred Lyra, Collifornia, A.L. 1984 — Garv Certer, Montreal, N.L.



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Two English Managers Put Their Images to Work

LONDON — "I get players that possibly no one else will touch. They've had AIDS, herpes, shingles, knock-knees and flat feet. But I get them to play a bit extra for me, and not cost the club a lot of money." Those modest words amounted to the acceptance speech last week of an Englishman

whose terms for managing a soccer club fall-en on hard times include half a million

pounds in salary over three years, a seat on the board, a coaching job for his faithful back-up man and a post looking after the youth team for his son. All that in an area Lawrie McMenemy should know, since the club lies in his native county, suffering the highest unemployment in the British Isles. Yet rather than resentment, the people of Sunderland — some of its

people — are welcoming McMenemy as the new messiah. "I'm very proud to have landed the best manager in the United Kingdom," breathed Chairman Tom Cowic, a millionaire car dealer who has sacked three managers in his five years as Sunderland AFC's Mr. Big. "The man is magic. Everybody loves him. He has charisma, ability, great personal charm. He won't just be manager, but a director too. And he'll wind up managing director. If the supporters back him, Sunderland will become one of the best teams in the world."

Image projection is paramount. McMencmy learned the rudiments as a Coldstream Guardsman at Buckingham Palace, where he drew himself to his full 6-foot-4 (1.93 meters) and "preened myself like a peacock." Frank Worthington has a different style,

but image projection all the same. Worthing-

ton, whose only known physical defect was

low blood pressure, was once a player employed by McMenemy at Southampton. Although aimost opposite talents, Big Mac and Big Frank are among soccer's best projected personalities. McMenemy, who never collected a paycheck for kicking a ball, talks a magnificent game and talks others into performing. Worthington was endowed with tare finesse on the ball and a winning way

with nightclub ladies, British soccer is, and was, about runners who carry out orders rather than follow their own instincts. This week Worthington also begins a new career — a gamble that, with luck, might bring him an eighth of McMen-emy's windfall.

Worthington is moving to Tranmere Rovers, a club in the shadows of Liverpool's giants and, again, industrial depression. He will play for, and manage, a team whose an-

ROB HUGHES

nual chore is to stay clear of both the liquidator and the bottom of the Fourth Division. Should Worthington ask McMenemy's advice, it might begin, "Don't do as I do, do as I say." But where McMenemy must envy the skills of others. Worthington may never truly understand why full-time professionals can-

not master the ball. In their year together, McMenemy will have seen Worthington's love for soccer and the deep mind beneath the player's blase image. Now, in changing circumstances. Worthington will come closer to two things that annoy him: the manager as a cult figure and the need, as managers see it, to grind out results ahead of entertainment.

To be sure, he will set out to win with style. All managers talk about that. McMenemy, more than most, buys players to turn on the style, although his bold media front often camouflages blunter truths.

One afternoon last November, for example, six of his men were booked, four for what were described as "softening-up tackles." McMenemy gathered in the press and said: There were no back tackles, no one was carried off. My lads deserved the result because of their resilience and battling."

Worthington, now 36, will run into plenty of that down among the hackers. I hope he doesn't compromise his beliefs too quickly.

On a good day, Tranmere pulls in 1,500 spectators. Many will be there because they

recall Worthington's flights of fantasy. My favorite was against Ipswich. Worthington had his back to the goal, 20 meters out. Once, twice, he flicked the ball up to knee height before arching his back and lotting the ball overhead past an astonished goalkeeper. Graceful for anyone; for a man over six feet tall, quite unbelievable.

The disbelievers included Sir Alf Ramsey. The England manager recoiled when Worthington, a lifelong Evis Presley disciple, turned up for under-23 duty behind the fron Curtain in cowboy boots, black satin trousers, red silk shirt and green velvet jacket. A fellow like that couldn't possibly play for England. But he did. Ramsey was axed; under Joe Mercer, Wor-

thington's haute couture mattered less than his goal-scoring contributions during the brief, unbeaten Eastern European tour. Mercer, alas, was temporary. His free-andeasy rule was followed by Don Revie, whose tackle-back, close-down-space regimen was

no place for an entertainer. Consequently, Worthington believes, "there was a percentage in me that never came out. A couple of back-heels and the manager would pull the off, accusing me of playing for myself. I felt able to try things a little bit beyond what most others do, but that was thought arrogant." He is unlikely to encounter at Tranmere

player. Free spirits are there aplenty, but few ents to match. Why? The likely lads of Tranmere Rovers will hear their new boss admit he once "abused my body with birds and booze." But they will also hear that his flair came from 12hour daily practices as a youngster - "just trying to get to know the ball, to be master of

the dilemma of how much rein to allow such a

Today's society offers kids too many alternatives for that kind of obsession. Even McMenemy, for all Sunderland's comparative wealth and all his persuasive tongue, will have no such player. Still Sunderland has new priorities. Relegated to Second Division, it sacked manager

Len Ashurst and sold goalie Chris Turner to Manchester United. Using the profits on the

one player who came close to saving a bad

that little round thing."

m, the chairman thus hired his messiah. I wonder if McMenemy (or Worthington for that matter) has had time to reflect on the nun in 1983 who offered daily prayers to St. Jude on behalf of the Southampton manager. St. Jude? "Well, Mr. McMenemy," the good lady replied, "he's the champion of lost

Service With a Snarl

By Russell Baker

NEW YORK — The United States now has a service econ-

even worse than the service you got in the last economy we had, which was a throwaway economy.

In a throwaway economy, service is so rotten that people with things that need service are jeered at if they try to obtain service instead of throwing the stuff away.

The new service economy carries things one step further. In this type of economy, you, as the customer. are expected to double as the service department for the company that's taking your money.

Almost everybody must now know about the telephone service. Those who don't are lucky.

The exciting idea behind the new service is to make the customer install his own telephone. It used to be that when a customer ordered a phone the company paid somebody to install it, then charged the labor cost to the customer. Now the customer not only has to install it himself, he has to pay the company for doing its work for it.

Obviously I am irrational on this subject.

You'd be irrational, too, if you had flunked out of MIT for failing Doorbell Installation 101 and then, late in life, had been charged exorbitantly for the privilege of learning to install your own dandy new Touch-Tone telephone and - despite a dozen puncture wounds — had finally got the thing booked up only to discover that the wire in your house was incompatible with the Touch-Tone phones, with the result that - with the result that the dandy new phone had to be undone, sent back to the shop as useless, and replaced by a rotarydial phone, which had to be reinstalled at a cost in time, patience and life force that —

Do I sound as though I am coming unhinged? This is what the ser-

vice economy does to people. The explanation lies in the service economy's nature. In a service economy there is little interest in manufacturing. Making things, in fact, has become a nuisance to

involved in the manufacturing

business in the United States. So American business goes abroad and hires cheap foreign labor to provide more and more of This is why the service you get is U.S. consumer goods and the raw materials that go into them.

> Very quickly, traditions that once created pride in workmanship fade and die. Industrial America becomes not so industrial anymore, but more and more just an importer and marketer of foreign goods. Cynicism about the product as junk becomes widespread.

Financial markets, with their skittish daily judgments of what is valuable, begin to dominate corporate thought. The need to improve the corporate stock performance each quarter lessens the long-range importance once assigned to planning for growth and long-term improvement, and intensifies management's urge to make money. more and more money, at whatever cost in everything else.

Increasingly, top management jobs go not to people who know how to run airlines, make cars or build better light bulbs, but to those who know how to manipulate Wall Street, play the tax game so they can show even more profit next quarter, or finagle big bucks

out of the Pentagon. There are a lot of ways to make money that have nothing to do with producing a useful product or ser-vice. There is the Wall Street merger game. Or you can take advantage of the tax law's freakishness and turn footling enterprises into hefty profits. Some companies even use

bankrupicy for profit. So we get the service economy. It makes very little that's useful. Blockbuster movies, best-selling books, junk foods, TV mini-series, summer football exploitations junk. And it provides no very useful services, unless you think it useful to have accountants to wrestle with the tax authorities and lawyers to sue your doctor and your news-

If the business community views the market as a junk bazaar, it's probably natural for service to disappear. Only fools want service for iunk. Yet some services remain essential. That is why we have ended up with telephone companies that charge us for doing their work.

New York Times Service

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Women Wine Makers Corking More U. S. Vintages

By Howard G. Goldberg New York Times Service

T HERE is at least one wine maker in each of the United States's 1.246 wineries. Only a handful of them are women. That

picture, however, is changing. Nocl V. Bourasaw, publisher of The Northwest Wine Almanac, a monthly newspaper, said: "I wouldn't be surprised if in the 1990s a third of the West Coast wine makers were women." At many wineries, especially

larger ones, individuals with the title "wine maker" enjoy the pow-er and the glory. Theirs are the basic decisions that may make or break a business. They are served by assistant wine makers, enologists and laboratory personnel, whose ranks are increasingly being filled by professionally edu-cated and trained women, especially on the West Coast. Some women have quit wineries to run their own operations.

Depending on the size of the winery, wine makers may do some or all of the following: decide what kinds of wines will be produced (for example, chardonnay, cabernet sauvignon, merlot, chemin blanc) and in what propor-tion, and what styles are preferred (dry, near-dry, delicate, hearty, complex, simple).

They also determine the degree

of fruitiness and alcohol in the wines. The wine maker oversees the cultivation of the grapes as the cultivation of the grapes as well as the picking, crushing, fer-mentation, pressing, racking (sep-aration of solids from new wine), filtering, barrel aging, blending and timing of bottling. Women are highly visible in

winery and vineyard management, marketing, public relations. education, counter sales and as sommeliers. Why are so few of them wine makers? One explanation is discrimina-

tion. Another, said Dr. Cornelius S. Ough, chairman of the enology and viticulture department at the University of California at Davis. is that the American wine-industry boom is fairly new. In 1965 the first woman re-

ceived a bachelor of science degree in enology at Davis, widely regarded as the finest U.S. program in that field. The graduate. Mary Ann Graf, was wine maker for six years at the Simi Winery in Sonoma County. She is believed. to be the first modern American woman wine maker not to own a winery.

Statistics are hard to find, but records of the Wine Institute, a California trade association, indicate that in its 496 member wineries perhaps fewer than 20 women who are not owners are employed as wine makers. A directory of wineries published by Wines and Vines, an industry monthly, suggests that in 1984 there were about three dozen nationwide. Leon Adams, author of "The Wines of America," said that ligure was probably about right.

By most accounts the No.1 success story is Zelma Long, 41, Si-mi's wine maker and a vice president of the company. She entered the wine business in 1970, after two years at Davis - she was the second woman in the enology program - when Mike Grgich the Robert Mondavi Winery's enologist, offered her a permanent part-time job as a laboratory technician record-keeper.

In New York state, wines coproduced by 26-year-old Ann Raffetto at Wagner Vineyards in Lodi, in the Finger Lakes region, have been well received, consistently scoring high marks in tast-



Jos Crapes/The New York Times Ann Raffetto of California found success in New York.

gs, especially in New York City.
Many women attracted to winemaking in the early 1970s ran head-on into discrimination in job interviews, said Merry Ed-wards, 38, wine maker and a part-

ner at Merry Vintners in Sonoma. A 1973 Davis graduate, she re-called that an attitude at maledominated wineries was: "What's a sweet young thing like you doing in a place like this?" What she was doing was seeking an opportunity not to spend years as a laboratory assistant, analyzing wine samples from tanks. It arrived: She became sole wine maker at Mount Eden Vineyards for

three years, then for seven at Matanzas Creek Winery.

Ough, at Davis, when told about Edwards's job-seeking experience, said: "We post jobs on a board, and 10 to 15 years ago a few wineries said. 'Don't send us a several seven at Matanzas and several said. woman.' So we didn't post the job, and we told the wineries, We can't accept this.' As time went on, employers discovered that women were strong enough to drag a heavy hose."

Women constitute about 25 percent of the 154 undergraduates in the Davis department, which has 14 faculty members, four of them women. At California State University at Fresno, which has the second largest U.S. enology program, 16 women are under-graduates.

Zelma Long is reputed as an experimenter and innovator. Her wines, which steadily undergo style changes, have drawn praise. Chardonnay and riesting produced at the small (3,000 cases) Long Vineyards, which she operates with her former husband. Robert, are so popular that there are waiting lists for them.

There are a lot of women assistants poised on the edge of be- group's annual merit award.

matter of time," she said. Long attributed her prominence partly to having been twice in expanding businesses at the right time - at the prestigious Mondays winers when Mondays was aggressively promoting wine, and at Simi. which in 1981 was bought by the French conglomerate Moët-Hennessy. The former owner, Schieffelin & Co., which Moct bought. had asked her to oversee a threeyear, \$5.5-million program of expansion and renovation, and Moët kept her in charge. In 1984. Simi produced 150,000 cases of tive varietals.

Ann Raffetto felt her desuny lay in the Finger Lakes rather than her native California, where many fellow Davis students stayed, creating heavy competi-tion for better jobs. In 1981, after graduation, she took a harvest job at Glenora Wine Cellars in Dundee. New York, as a "cellar rat" - a functionary who shoulders hoses, cleans the grape press. monitors fermentation and samtizes ranks.

In 1983, she and John L. Herbert, 35, were hired as co-wine makers by the small, growing Wagner Vineyards. She said Bill Wagner, the proprietor, gave them full, shared responsibility for every step of the operation. from determining when to harvest through deciding when wine was to be released for sale.

For Raffetto, "the fun is in defining and altering a style of wine. in designing methods of production - in not working by formula, as larger wineries are forced to do." In 1984, she and Herbert produced 18,000 cases involving 10 varietals and five blends.

No woman has ever been president, vice president or secretarytreasurer of the 2,500 member American Society for Enology and Viticulture, the wine makers' professional organization, according to Mike S. Nury, the enologist who left as president last month. Susan Read, quality control manager at Canandaigua Wine Co. in upstate New York. is to become chairman of the society's eastern section. Women are board members of the society, Nury said — adding that "the board members run the society" - but none has ever won the

PEOPLE

Second Puerto Rican Named Viss Universe

Deborah Carthy-Deu of Puerto Rico has been named Miss Universe 1985, winning \$175,000 m cash and prizes and a movie screen test. Carthy-Deu. 19, who majors in theater at the University of Puerle



Miss Universe 1985.

Rico, is the second woman from Puerto Rico to win the Miss Universe title. Marisol Malaret won in 1970. Miss Spain, Teresa Sanchez, 20, was second. Miss Zuire, Benita Mureka, 18, came in third.

Uti Derickson, the purser aboard the TWA flight hipacked to Beirgt used her personal credit card to finance the jet's flights between Algeria and Lebanon, airline officials ziv. Newsweck uradizine doores the TWA pilot. Captain John Testrake as calling the incident "the most bizarre episode" of the hijacking. Testrake said when the hijackers demanded that the jet be refueled at Algiers, airport officials refused because TWA did not have a charge account with them. When an airport crew member began shouting for a Shell oil company credit card. Derickson pulled one out of her purse and the Algerians used it to charge 6,000 gallons (22,720 liters) of fuel. The same thing happened when the plane returned to Algiers from Berrut, Tes-trake said. Derickson, who was praised for her heroism during the hijacking, wound up with about \$11,000 dollars in charges. A TWA spokeswoman confirmed the incident and said the airline would pay Derickson's bill.

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